# INTERIM MANAGEMENT REPORT OF MOL GROUP ON 2012 FIRST QUARTER

MOL Hungarian Oil and Gas Plc. (Reuters: MOLB.BU, MOLBq.L, Bloomberg: MOL HB, MOL LI; homepage: www.mol.hu), today announced its 2012 first quarter management report. This report contains consolidated, unaudited financial statements for the period ended 31 March 2012 as prepared by the management in accordance with International Financial Reporting Standards (IFRS).

# MOL Group financial results

Q4 2011	Q1 2012	Q1 2011	Ch. %	(IFRS), in HUF billion	FY 2011
1,489.2	1,348.3	1,177.5	15	Net sales revenues	5,343.2
133.9	157.4	177.3	(11)	EBITDA	603.0
152.2	175.2	186.6	(6)	EBITDA excl. special items <sup>(1)</sup>	645.1
11.7	83.3	109.4	(24)	Profit from operation	253.2
63.2	101.1	121.1	(17)	Profit from operation excl. special items <sup>(1)</sup>	336.9
67.0	64.2	78.2	(18)	Clean CCS-based operating profit <sup>(1) (2)</sup>	306.9
51.8	4.7	(28.4)	n.a.	Net financial expenses/(gain)	54.9
(29.1)	73.7	92.7	(20)	Net profit for the period <sup>(3)</sup>	153.9
20.4	83.2	99.5	(16)	Net profit for the period excl. special items <sup>(1) (3)</sup>	223.2
101.3	(11.4)	(16.8)	(45)	Operating cash flow	373.0
				EARNINGS PER SHARE	
(334)	840	1,076	(22)	Basic EPS, HUF	1,768
233	949	1,155	(18)	Basic EPS excl. special items <sup>(3)</sup> ,HUF	2,565
				INDEBTNESS	
1.45	1.58	1.51	n.a.	Simplified Net debt/EBITDA	1.45
28.0%	29.0%	29.9%	n.a.	Net gearing	28.0%
Q4 2011	Q1 2012	Q1 2011	Ch. %	(IFRS), in USD million <sup>(4)</sup>	FY 2011
6,604	5,953	5,905	1	Net sales revenues	26,596
594	695	889	(22)	EBITDA	3,002
675	773	936	(17)	EBITDA excl. special items <sup>(1)</sup>	3,211
52	368	548	(33)	Profit from operation	1,260
280	446	607	(26)	Profit from operation excl. special items <sup>(1)</sup>	1,677
297	283	392	(28)	Clean CCS-based operating profit (1) (2)	1,528
230	21	(143)	n.a.	Net financial expenses/(gain)	273
(129)	325	465	(30)	Net profit for the period <sup>(3)</sup>	766
90	367	499	(26)	Net profit for the period excl. special items <sup>(1)(3)</sup>	1,111
449	(50)	(84)	(40)	Operating cash flow	1,857
				EARNINGS PER SHARE	
(1.5)	3.7	5.4	(31)	Basic EPS, USD	8.8
(1.5)	5.7	0.4	(01)	Basic EPS excl. special items <sup>(3)</sup> , USD	

<sup>(1)</sup> Special items of operating profit and EBITDA are detailed in Appendix VII and IX. <sup>(2) (3) (4)</sup> Please see Appendix XVI.

## First quarter 2012 results

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In Q1 2012 EBITDA excluding special items (HUF 175 bn) was 6% below that of the previous year, however, higher by 15% compared to the previous quarter. Operating profit excluding special items (HUF 101 bn) dropped by 17% compared to Q1 2011 as a result of lower hydrocarbon production in Upstream and worsening external conditions in Downstream business. However, it is better by 60% than in the previous quarter as Downstream turned back to profitable after the loss making Q4 2011.

In Q1 2012 Upstream operating profit, excluding special items, decreased by 15% compared to the last quarter mainly due to the lower hydrocarbon transfer in Croatia towards the Sisak refinery. Hungarian performance was also heavily weighed by regulated gas prices. There has not been any revenue from Syria since October 2011, where INA announced "force majeure" on February 27, 2012. Downstream delivered better result compared to Q4 2011 due to moderately better external environment while optimization of feedstock selection and refinery operation had also positive impacts. However, depressed demand and further eroding petrochemical margin put pressure on results. In Gas Midstream, seasonally stronger quarter of domestic gas transmission business was offset by deeper losses at INA's gas trading unit.



#### Mr Zsolt Hernádi, MOL Chairman-CEO commented:

"2012 is expected to be a challenging year especially when considering the announced "force majeure" in Syria or the tough refinery and petrochemical environment. Nevertheless, we believe MOL Group is well-positioned to realize an outstanding mid-term growth.

We have put strong efforts into exploration activities in Hungary, Croatia and Kurdistan Region of Iraq, at the same time our investment programs in Russia and Kazakhstan to develop the recently booked reserves have been accelerated as well. In the CEE region, especially in Croatia, EOR projects with significant investments are also in progress.

As a response to the extremely depressed Downstream business environment, a comprehensive program has been designed and launched in order to increase the profitability of the Downstream division, which will ensure the leading position of our core assets in the future, too. The new program aims to reach USD 500 - 550 million EBITDA improvement in the upcoming three years."

- Upstream operating profit, excluding special items decreased by 11% to HUF 78 bn in Q1 2012 compared to the same period of last year. Positive effects of 19% higher realized hydrocarbon prices and stronger USD was overwhelmed by more negative effects such as (1) the severe impact of regulated Hungarian natural gas price for household costumers (2) lower CEE production level (mainly natural decline and severe weather conditions at Croatian offshore) and no realisation of any Syrian revenue since last October. Royalties on Hungarian production of MOL amounted to HUF 27 bn, which is 9% higher compared to the base period.
- Downstream realised an operating profit excluding special items of HUF 21 bn in Q1 2012, down by 45% compared to Q1 2011 results. Year-on-year profitability was negatively influenced by external factors, like tighter Brent-Ural spread or more depressed demand on products. Improving product slate with increased yield of marketable motor fuels just partly mitigated the negative effect of depressed environment. However, improved feedstock selection and refinery operation already had some positive impact which, along with a mild improvement in external conditions, led to an improvement compared to the operating loss of HUF 40 bn realized in Q4 2011, excluding special items.
- Gas Midstream segment's operating profit, excluding special items accounted for HUF 12 bn in Q1 2012 decreased by 33% compared to Q1 2011. The most important positive profit contributor remained the FGSZ Ltd (gas transmission business), significant profit increase was driven by the termination of gas tariff freezing, which negatively influenced the base period. However Croatian Prirodni Plin (gas trading business) burned the segment results with HUF 15 bn operating loss.
- The net financial expenses were HUF 4.7 bn versus HUF 28.4 bn gain in Q1 2011. In Q1 2012 a retranslation loss on net investments of HUF 37.9 bn was set-off by the same amount of foreign exchange gain on designated bank loans (both accounted for in the translation reserve, within equity).
- CAPEX spending was HUF 38 bn (11% higher than in the previous year) in the first quarter of 2012. The investments focused on CEE region, Russia and Kurdistan Region of Iraq in Upstream, on Thermal Power Plant revamp at Bratislava refinery in Downstream.
- Operating cash outflow decreased by 32% compared to Q1 2011 and amounted to HUF 11.4 bn. Operating cash flow before movements in working capital decreased by 11% to HUF 159 bn.
- Net debt position increased to HUF 919 bn during the year, resulting in a 29.0% gearing ratio as of 31<sup>th</sup> March 2012 compared to 28.0% at the end of 2011.

Q4 2011	Q1 2012	Q1 2011	Ch. %	EBITDA Excluding Special Items (HUF bn) <sup>(1)</sup>	FY 2011
130.6	111.0	116.8	(5)	Upstream	483.7
(5.4)	53.3	66.8	(20)	Downstream	118.7
23.1	17.8	23.3	(24)	Gas Midstream	86.0
(0.2)	(7.2)	(15.9)	(54)	Corporate and other	(29.5)
4.1	0.3	(4.4)	n.a.	Intersegment transfers (14)	(13.7)
152.2	175.2	186.6	(6)	Total EBITDA Excluding Special Items	645.1

Q4 2011	Q1 2012	Q1 2011	Ch. %	Operating Profit Excluding Special Items (HUF bn)	FY 2011
87.0	78.0	87.5	(11)	Upstream	330.1
(39.8)	21.4	39.1	(45)	Downstream	(0.4)
16.6	12.4	18.7	(33)	Gas Midstream	66.1
(5.2)	(11.6)	(20.3)	(43)	Corporate and other	(47.2)
4.7	0.8	(3.9)	n.a.	Intersegment transfers (14)	(11.6)
63.2	101.1	121.1	(17)	Total Operating Profit Excluding Special Items	337.0

 $^{(1)}$  Special items of operating profit and EBITDA are detailed in Appendix VII. and IX.  $^{(14)}$  Please see Appendix XVI.

# Upstream

Q4 2011	Q1 2012	Q1 2011	Ch. %	Segment IFRS results (HUF bn)	FY 2011
129.3	99.5	115.4	(14)	EBITDA	475.9
130.6	111.0	116.8	(5)	EBITDA excl. spec. items <sup>(1)</sup>	483.6
87.3	66.5	83.8	(21)	Operating profit/(loss)	321.6
86.9	78.0	87.5	(11)	Operating profit/(loss) excl. spec. items <sup>(1)</sup>	330.1
48.6	21.2	16.0	32	CAPEX and investments	111.8
16.6	11.2	6.1	83	o/w exploration CAPEX	39.9
Q4 2011	Q1 2012	Q1 2011	Ch. %	Hydrocarbon Production (mboe/d) <sup>(5)</sup> (gross figures before royalty)	FY 2011
44.2	43.7	48.0	(9)	Crude oil production <sup>(6)</sup>	46.4
11.5	12.0	13.0	(8)	Hungary	12.4
8.6	8.7	9.4	(7)	Croatia	9.1
18.8	18.3	18.9	(3)	Russia	18.7
1.8	0.4	3.3	(88)	Syria	2.8
3.5	4.3	3.4	26	Other International	3.4
85.1	79.7	86.5	(8)	Natural gas production	85.6
31.7	30.4	32.3	(6)	Hungary	31.6
34.6	35.1	37.8	(7)	Croatia	35.7
20.7	18.8	23.1	(19)	ow. Croatia offshore	21.8
13.8	9.2	11.7	(21)	Syria	13.5
5.0	5.0	4.7	6	Other International	4.8
14.1	10.7	16.7	(36)	Condensate <sup>(7)</sup>	15.4
4.7	4.4	5.2	(15)	Hungary	4.8
4.5	2.8	7.0	(60)	Croatia	6.0
4.2	2.8	3.8	(26)	Syria	4.0
0.7	0.7	0.7	0	Other International	0.7
143.4	134.1	151.2	(11)	Average hydrocarbon production	147.4
Q4 2011	Q1 2012	Q1 2011	Ch. %	Average realised hydrocarbon price	FY 2011
85.1	91.6	80.9	13	Crude oil and condensate price (USD/bbl)	87.5
63.8	68.1	55.9	22	Average realised gas price (USD/boe)	61.1
74.0	79.7	67.1	19	Total hydrocarbon price (USD/boe)	72.7

<sup>(1)</sup> Special items affected operating profit and EBITDA is detailed in Appendix VII. <sup>(5)</sup> (6) (7) Please see Appendix XVI.

In Q1 2012 the operating profit, excluding special items decreased moderately compared to the previous guarter as positive effect of increasing average realized hydrocarbon price was more than offset by the lower crude oil and condensate transfer to the refineries in Croatia as well as lower production.

## First guarter 2012 results

Average daily hydrocarbon production decreased compared to Q4 2011, mostly due to Syrian "force majeure" since volumes were recognised until the declaration (26th February 2012) only. Average daily hydrocarbon production excluding Syrian contribution was 122 mboepd, decreased slightly compared to the previous quarter. Main reason behind the decline was the lower Adriatic off-shore gas production due to severe weather conditions, natural decline and water cut. In addition, due to the nature of Production Sharing Agreement INA's share from the North Adriatic offshore production could be relatively stable during this year, and would be closer to the level realized in Q1 2012.

Average realized price increased mainly in line with international quotations, however Hungarian gas price regulation had dampening effect on that.

Upstream expenditures, excluding special items, increased by HUF 42 bn to HUF 140 bn compared to Q1 2011. Royalties on Hungarian production of MOL amounted to HUF 27 bn, increased by 9% as a result of higher hydrocarbon prices and lower volumes. Mining tax and export duty paid in Russia increased by HUF 3.3 bn. Unit opex (excluding DD&A) in the quarter amounted to 6.0 USD/boe.

Operating profit was deteriorated by HUF 11.5 bn special items, majority of which related to the additional payment at the Angolan concessions. While there was no revenue from Syrian operation during the quarter, in line with production, the result was affected by the depreciation costs booked for Syria till the announcement of the "force majeure".

The operating profit, excluding special items decreased slightly compared to the previous quarter.

The positive effects of

- increased average realized hydrocarbon price and
- lower depreciation (mainly due to year-end reserve revisions)

were offset by

- lower sales of crude oil and condensate in Croatia: while after the restart of Sisak refinery significant additional sales from stock was boosted the Q4 result, in the first quarter, the refinery operations have been optimized in line with the decreased product demand;
- the severe impact of regulated Hungarian natural gas price for household customers and
- lower production level.

#### Upstream capital expenditures

**Upstream CAPEX** increased by 32% y-o-y, primary as a result of increased spending in Russia and Kurdistan Region of Iraq, while due to political situation in Syria spending were suspended.

Q1 2012 (HUF bn)	Hungary	Russia	Kurdistan Region of Iraq	Croatia	Pakistan	Other	Total (I	HUF bn)
Exploration	2.9	0.7	3.3	2.6	1.1	0.1 Kazakhstan 0.1 Cameroon 0.2 Other	11.1	52%
Development	2.5	5.1	0.6	0.2	0.0	0.2 Angola 0.2 Egypt 0.2 Other	9.1	43%
Upgrade maintenance, service companies				1.0			1.0	5%
Total	5.4	5.8	4.0	3.9	1.1	1.1	21.2	100%

#### Key messages of CAPEX spending in the quarter:

In Kurdistani Region of Iraq:

- In Block Akri-Bijeel site preparation of Bakrman-1 and Gulak-1 exploration wells is under realisation, however due to the bad weather conditions the works were temporarily interrupted. Drilling of Bijell-3 (previously named as Aqra-1) appraisal well and site preparation of Bijell-4 (previously named as Qalati-1) appraisal well are ongoing. Surface facility for early production is under construction.
- In Block Shaikan testing of Shaikan-4 appraisal well was finished in April: five out of seven tests produced hydrocarbon inflow. Drilling of Shaikan-5 and Shaikan-6 appraisal wells are ongoing. Upgrade is being designed for extended well test facility.
- In Hungary:
  - Unconventional gas Derecske trough: the flowback program of the Beru-4 well has been started. The drilling of the new Beru-6 well in the project completed, preparation of fracturing program is in progress.
- In Russia:
  - In Block Matjushkinsky the development drilling program continued in Severo-Ledovoye field: 4 wells were completed and one well was under drilling at the end of March. Oil transmission pipeline construction is in progress in line with the schedule.
  - In Block Baitugan the development drilling program continued with completion of 7 new wells. Reconstruction of Central Oil Facility is in progress.

- In Pakistan:
  - In Block Tal the tie-in works of Manzalai-9 producing well to Central Processing Facility has been commenced and the tie-in works of the Makori East-1 exploration well to the Makori Early Production Facility are still ongoing, expected to be finished by July, 2012. Drilling of Makori East-2 exploration well was finished.
- In Croatia:
  - One well was drilled in Q1 (Hrastilnica-3); well test is expected in Q2. Seismic acquisition was performed on Central-South Adriatic.

During the Q1 2012 period 2 exploration wells were tested out of which 2 successful and 14 additional wells were under or waiting for testing at the end of the period and 5 wells were under drilling.

Exploration and appraisal wells	Q1 2012	Progress	Comment / Test result
KURDISTAN REGION OF I	RAQ		
Bijell-3 (Aqra-1)		under drilling	Drilling started on 17 January 2012, actual depth at end of March was 1331 m. At the end of April the depth was 2273 m.
Shaikan-4		under testing	Five out of the seven tests produced hydrocarbon inflow: Triassic Kurra Chine formation from intervall 3010-3030 m yielded condensate 5086 bcpd and gas 7151 mscfd. Jurassic Sargelu formation from zones 1370-1390 and 1450-1460 m had inflow oil 4580 bpd and 1050 mscfd gas)
Shaikan-5		under drilling	Drilling started on 28 October 2011, actual depth at end of March 2012 was 2680 m, while bellow 3400 m at the end of April. Estimated total depth 3,500 meters.
Shaikan-6		under drilling	Drilling started in December 2011, actual depth at end of March 2012 was 2873 m, while 3455 m at the end of April. Estimated TD is 3,800 m.
PAKISTAN			
Makori East-2		waiting for test	Drilling started on 5 July 2011, finished on 15 March 2012. Final depth of the well was declared at 5216 m within Datta Formation. Wel test is expected to be finished by mid May 2012.
RUSSIA			
Surgut Ayskaya 1		waiting for test	
Surgut Atayskaya 2		waiting for test	
KAZAKHSTAN			
Rhozkovsky U-21		waiting for test	
Rhozkovsky U-22		waiting for test	
Rhozkovsky U-23		waiting for test	
HUNGARY			1
Komádi-Ny-2		tested	Test result: 542 boepd/day oil and 51 boepd/day gas on 6 mm choke
Nagy körös-D-3		tested	Test result: 374 boepd/day gas on 8 mm choke
Nagy szénás-ÉK-1		under testing	
Vízv ár-S-2		waiting for test	
Tiszi-2		waiting for test	
Tápióság-1		under drilling	
Beru-4 / unconventional		under testing	Drilled, fracturing program completed, early production test ongoing
Beru-6 / unconventional		waiting for test	Drilling completed, conventional test completed, waiting for hydraulic fracturing
SYRIA			
Mudawara 3		waiting for test	Well drilled in Q4 2010, test postponed due to force majeure.
CROATIA			
Hrastilnica-3		waiting for test	Drilled in Q1 2012. Test expected for Q2 2012.
Đeletov ci-1 Zapad		under drilling	Start of drilling at the end of Q1. Drilling is expected to be finished in Q2 2012. Test is expected for Q3.

Drilling

drilling

test

Testing

Drilling and testing in the same period

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#### Further business related developments

#### Syrian developments

INA encountered significant obstacles in the collection of receivables from the Syrian partner for its share of hydrocarbon production and there has been no significant payment since October 2011. On February 26, 2012 INA delivered the "force majeure" notice to the General Petroleum Company of Syria related to the Production Sharing Agreement for the Hayan Block signed in 1998 and Production Sharing Agreement for the Aphamia Block signed in 2004. Neither INA nor MOL Group do not expect to receive any revenues neither to realize its production share, and to incur any further costs or capital expenditures in Syria for the foreseeable future, i.e. until the termination of the 'force majeure'. INA maintains its economic interests and "force majeure" does not mean the termination of the project.

# Downstream

Q4 2011	Q1 2012	Q1 2011	Ch. %	Segment IFRS results (HUF bn)	FY 201
(18.3)	47.2	59.8	(21)	EBITDA	85.
(5.4)	53.3	66.8	(20)	EBITDA excl. spec. items <sup>(1)</sup>	118.
(87.5)	15.4	32.1	(52)	Operating profit/(loss) reported	(74.2
(00.0)		00.4		Operating profit/(loss) reported excl. spec.	(0.1
(39.8)	21.4	39.1	(45)	items <sup>(1)</sup> o/w R&M profit/(loss) excl. spec. items <sup>(1)</sup>	(0.5
(31.5) (10.2)	<b>31.9</b> (26.9)	<b>36.4</b> (25.8)	( <b>12</b> ) 4	Replacement modification gain (-) / loss (+)	<b>10.</b> (46.5
(10.2)	(1.0)	(23.0)	4	Impairment gain (+) / loss (-) on inventories	1.6
17.4	(9.0)	(17.1)	(47)	FX gain (-) / loss (+) on debtors and creditors	14.
(27.7)	(5.0)	(6.5)	(23)	CCS-based R&M operating profit/(loss) <sup>(1)(2)</sup>	(19.9
/_		<u> </u>		o/w Petrochemicals profit/(loss) excl. spec.	
(8.3)	(10.5)	2.7	-	items <sup>(1)</sup>	(10.6
47.2	15.4	16.5	(7)	CAPEX	110.
MOL with	out INA an	d excl. spe	cial items	S <sup>(1)(2)</sup>	
18.2	49.2	69.2	(29)	EBITDA	161.
(9.0)	24.0	44.8	(46)	Operating profit/(loss) reported	60
5.6	5.0	9.1	(45)	CCS-based R&M operating profit/(loss)	51.
INA excl.	special iter	ms <sup>(1)(2)</sup>			
(23.6)	4.1	(2.4)	-	EBITDA	(42.
(30.8)	(2.6)	(5.7)	(54)	Operating profit/(loss) reported	(60.
(33.3)	(10.0)	(15.6)	(36)	CCS-based R&M operating profit/(loss)	(71.
Q4 2011	Q1 2012	Q1 2011	Ch. %	External refined product and petrochemical sales by country (kt)	FY 2011
1,277	988	1,036	(5)	Hungary	4,83
420	358	345	4	Slovakia	1,63
523	421	456	(8)	Croatia	2,02
729	681	701	(3)	Italy	3,04
2,300	1,844	2 085	(12)	Other markets	8,96
5,249	4,292	4,623	(7)	Total	20,51
Q4 2011	Q1 2012	Q1 2011	Ch. %	External refined and petrochemical product sales by product (kt)	FY 2011
4,889	3,964	4,231	(6)	Total refined products	19,01
1,072	862	935	(8)	o/w Motor gasoline	4,21
2,423	2,024	2,107	(4)	o/w Diesel	9,39
150	86	245	(65)	o/w Fuel oil	74
327	157	181	(13)	o/w Bitumen	1,27
861	737	764	(4)	o/w Retail segment sales	3,50
282	242	260	(7)	o/w Motor gasoline	1,18
556	475	483	(2)	o/w Gas and heating oils	2,23
550				Total petrochemicals products	
260	328	392	(16)		1,50
360	00	00	7	o/w Olofin products	
84	92	86	(23)	o/w Olefin products	34
	92 236 <b>4.292</b>	86 306 <b>4,623</b>	7 (23) (7)	o/w Olefin products o/w Polymer products Total refined and petrochemicals products	1,10 <b>20,5</b>

<sup>(1)</sup> Special items affected operating profit and EBITDA is detailed in Appendix VII.

<sup>(2)</sup> Please see Appendix XVI.

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Moderately better external environment with widening Brent-Ural spread from record low levels in Q4 2011 and slightly higher average crack spreads affected Downstream results positively. In addition, optimization of feedstock selection and refinery operation already had some positive impact. As a result INA turned into positive territory on EBITDA level, excluding special items. On the other hand, high motor fuel prices had negative impact on demand while external conditions in petrochemical division worsened further, which reported increasing amount of losses. Downstream operating profit erosion compared to Q1 2011 was mainly attributable to more than halvening Brent-Ural spread, increasing energy price as well as more than halvening integrated petrochemical margin.

As a response of unpleasant global economic environment and unfavourable external factors influencing Downstream business MOL is launching a new program which focuses on both revenue maximization and cost reduction, aiming to reach USD 500-550 million EBITDA improvement by 2014.

## First quarter 2012 results

**Downstream operating profit excluding special items amounted to HUF 21.4 bn** which is a significant improvement compared to Q4 2011.

#### Operating profit was positively affected by

- widening Brent-Ural spread and
- slightly higher average crack spreads

#### which were partly offset by negative effects of:

- High motor fuel prices which led to a more **depressed demand** resulting in further drop back in refined product sales
- In addition, there was **erosion in sales margins** due to the increase of motor fuel prices. It was partly mitigated by our more favourable product slate with increased yield of marketable motor fuels.
- Demand for Polymer products decreased further in Q1 due to less favourable economic conditions.

Refining and Marketing segment's 'clean' CCS-based operating result, excluding special items, showed an improvement compared to Q4, however, were not able to achieve break-even yet.

- Positive effects were: (1) slightly improving Brent-Ural spread, (2) increasing gasoline crack spread, (3) production optimization by selecting better feedstocks with less heavy residue, (4) optimization of refineries' operation, (5) lower operating costs due to seasonal patterns and cost saving measures.
- Negative effects were: (1) depressed demand, (2) erosion in sales margin due to high prices,
   (3) eroding gasoil crack spreads, (4) further increasing energy prices.

**Excluding INA's contribution, 'clean' CCS-based operating profit of the Group remained relatively flat.** In the continuously increasing price environment high pressure on sales margin was one of the key reason, while performance did not improved compared to Q4 2011.

However, **INA's 'clean' CCS-based operating loss of HUF 10.0 bn is much less than it reported in Q4 (HUF 33.3bn)** or a year ago (loss of HUF 15.6 bn). On-demand operation of refineries and improved feedstock selection, higher VGO processing contributed to the better result.

**Petrochemical division reported operating loss of HUF 10.5 bn**, in comparison to the loss of HUF 8.4 bn in Q4. Integrated petrochemical margin touched new historic low in January from where one could see some improvement by now. However, demand on Polymer products showed further drop in Q1. Moreover, high energy prices had additional negative impact on operation.

## Market trends and sales analysis

The **consumption of motor fuels** in the CEE region decreased due to the worsening economic outlook and high price level which had a negative impact especially on gasoline sales.

Change in regional motor fuel demand		Market			MOL Group		
2012 Q1 vs. 2011 Q1 in %	Gasoline	Diesel	Motor fuels	Gasoline	Diesel	Motor fuels	
Hungary	(5.0)	(4.4)	(4.6)	(5.5)	(4.7)	(4.9)	
Slovakia	(0.9)	0.0	(0.2)	4.6	2.8	3.3	
Croatia	(7.4)	(5.0)	(5.7)	(1.8)	4.9	2.7	
Other	(1.2)	(4.5)	(3.7)	(6.2)	(0.9)	(2.3)	
CEE 10 countries	(1.8)	(4.3)	(3.7)	(4.0)	(1.0)	(1.9)	

Source: Company estimates

**MOL Group's total refined product and petrochemical sales** decreased by 7% as market demand remained depressed especially in the CEE and SEE countries, except Slovakia. However, decline in motor fuels sales were more moderated than that of the whole market.

**Total retail sales volume** (incl. LPG and lubricant volume) decreased by 4% to 737 kt in Q1 2012 compared to Q1 2011.

Total motor fuel retail sales (kt)	FY 2011	Q4 2011	Q1 2012	Q1 2011	Ch. %
Hungary	804	198	172	177	(3)
Slovakia	452	111	96	103	(7)
Croatia	1,226	285	236	258	(8)
Romania	451	117	101	96	5
Other	574	150	132	129	2
Total motor fuel retail sales	3,507	861	737	764	(4)

- In Hungary, Slovakia and Croatia fuel sales volume decreased due to the extremely cold weather in February, effect of economic crisis and the constantly high fuel prices.
- In Romania, fuel sales volumes increased and market share exceed 12% in Q1 2012. As a result of an intensive promotional activity the shop sales revenue went up by 10%.

## Downstream capital expenditures

CAPEX	Q1 2011	Q1 2012	Ch. %	Main projects in 1Q 2012
R&M CAPEX and investments, excluding retail	6.6	7.5	14	Maintenance projects
Retail CAPEX and investments	1.2	1.5	25	<ul><li>New sites</li><li>Filling stations modernization</li></ul>
Petrochemicals CAPEX	0.4	0.9	125	<ul> <li>Maintenance projects</li> </ul>
Power	8.3	5.5	(34)	Thermal PP in Bratislava
Total	16.5	15.4	(7)	

## Further business related developments

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#### New Downstream Program 2012-2014

As a response of unpleasant global economic environment and unfavourable external factors influencing Downstream business MOL is launching a new program which focuses on both revenue maximization and cost reduction. The **New Downstream Program 2012-2014 is targeting USD 500-550 million EBITDA improvement by 2014**. Main focus areas are (I) Value Chain optimization, including on-demand production through capacity optimization; (II) Asset Management, including the exploitation of new Wholesale-Retial synergies and chemical product sales opportunities; (IV) Resource and process efficiency, including implementation of lean-thinking concepts.



# Gas Midstream

Q4 2011	Q1 2012	Q1 2011	Ch. %	Segment IFRS results (HUF bn)	FY 2011
19,2	17,7	23,2	(24)	EBITDA	81,8
23,1	17,8	23,3	(24)	EBITDA excl. spec. items <sup>(1)</sup>	86,0
12,6	12,4	18,6	(34)	Operating profit/(loss) reported	61,9
16,6	12,4	18,7	(33)	Operating profit/(loss) reported excl. spec. items <sup>(1)</sup>	66,1
7.5	0.9	0.9	3	CAPEX and investments	18.3

<sup>(1)</sup> Special items affected operating profit and EBITDA is detailed in Appendix VII.

The most important profit contributor to the Gas Midstream segment's operating profit excluding special items remained the FGSZ Ltd, where profit improvement was mostly driven by the termination of gas tariff freezing, which negatively influenced the base period. Prirodi Prin (the gas distributor company of INA) accounted HUF 15 bn loss in Q1 2012, due to the increasing import price and the application of the maximum level of the natural gas price for the eligible customers.

## FGSZ Ltd.

Q4 2011	Q1 2012	Q1 2011	Ch. %	Non consolidated IFRS result (HUF bn) $^{\scriptscriptstyle{(8)}}$	FY 2011			
18.5	25.3	16.9	50	EBITDA	64.9			
12.6	20.5	12.9	59	Operating profit/(loss)	46.7			
6.4	0.9	0	-	CAPEX and investments	16.4			
<sup>(8)</sup> Excludin	<sup>(8)</sup> Excluding segment level consolidation effects (of which the most significant item is the depreciation							

Excluding segment level consolidation effects (of which the most significant item is the depreciatio on eliminated internal profit of PP&E).

Q4 2011	Q1 2012	Q1 2011	Ch. %	Transmission volumes (m cm)	FY 2011
3,500	4,184	4,550	(8)	Hungarian natural gas transmission <sup>(9)</sup>	12,492
1,173	1,065	903	18	Natural gas transit	2,761
<sup>(9)</sup> he also also			to the week		

<sup>(9)</sup> Including transmission volumes to the gas storages.

### Q1 2012 results:

**Operating profit of FGSZ Ltd.** increased by 59% compared to the same period of last year due to increase in revenue.

**Realized revenue on domestic transmission** was HUF 23.8 bn which is 34 % higher than the base period, because in case of capacity fees, effect of tariff freezing prevailed in the base period, and due to extrem cold weather conditions in February, 2012 the shippers booked additional monthly and daily capacities which resulted in surplus revenue.

Transit transmission volumes increased in relation with transmission to Romania and Croatia.

**Revenue from Serbian and Bosnian natural gas transit** was HUF 7.4 bn which shows a HUF 1.7 bn (29%) increase compared to the base period as increase in gas price caused increase in tariff and favourable change in foreign exchange rate had a positive impact on revenue of transit transmission.

There is a slight increase in revenue from capacity booked on the Hungarian- Romanian interconnector.

**Operating costs** were 2% higher compared to the base period due to surplus energy costs.

## MMBF Ltd.

Operating profit, excluding special items of MMBF Plc. was HUF 5.7 bn in Q1 2012. The company accounted capacity booking fee on the 1.2 bn cm strategic gas storage and on 700 mcm commercial

gas storage. In addition to storage activity, MMBF has sold the oil and condensate production of Szőreg-1 field with profit.

## Prirodi Plin

INA's gas distributor company, **Prirodni Plin, reported HUF 15 bn loss in Q1 2012** due to the increasing import price and the application of the maximum level of the natural gas price for the eligible customers. Moreover, the amount of natural gas imports increased as well. In spite of the higher import price, which reflects the volatility and trends of the international crude oil products markets, management was determined to ensure the stability of supply for the Croatian market even in the terms of prolonged gas price cap.

## Changes in the Croatian natural gas trading business environment

The application of the maximum level of the natural gas price for eligible customers of HRK 2.13 per cm is extended until 30 June. However, regulated gas price for households was lifted to HRK 2.2 per cm from previous level of HRK 1.7 per cm as of May 1.

# Financial overview

### Changes in accounting policies and estimates

There was no significant changes in the accounting policy.

#### Income Statement

**Other operating expenses** include penalty payment and non-recurring provision charge of HUF 9.6 bn with respect to a fine imposed by the tax authority of Angola.

In Q1 2012, **net financial expense** of HUF 4.7 bn was recognized as a result of net interest expenses which was compensated by the gain on the fair valuation of options. In Q1 2012 a re-translation loss on net investments of HUF 37.9 bn was set-off by the same amount of foreign exchange gain on designated bank loans (both accounted for in the translation reserve, within equity).See net financial expenses more detailed in Appendix I.

Fair valuation gain on the conversion option embedded in the capital security issued in the monetization of treasury shares by Magnolia Finance Ltd. was HUF 7.7 bn, while a gain of HUF 2.2 bn has been incurred on the fair valuation of the call option on MOL shares owned by CEZ.

Regarding the **income from associates** the main contributors were MET (growing international operations) and MOL's 10% share from the operations of Pearl Petroleum Company (favourable upstream environment).

Q4 2011	Q1 2012	Q1 2011	Ch. %	Breakdown of income tax expense	FY 2011
3,721	2,342	2,582	(9)	Local trade tax and innovation fee	12,878
5	335	1,574	(79)	Robin Hood tax	1,058
(21,645)	(7,287)	1,061	n.a.	Deferred tax	(33,665)
17,442	13,653	22,589	(40)	Corporate income tax	52,874
(477)	9,043	27,806	(67)	Total income tax expense	33,145

Total income tax expenses amounted to HUF 9.0 bn in Q1 2012:

- Changes in the calculated corporate income and deferred taxes were results of lower profitability of Hungarian operations.
- The subsequent impact of MOL share transactions and certain options attached to shares held by third
  parties is treated differently for IFRS and tax purposes and resulted in a HUF 3.2 bn increase in our tax
  expense.
- Furthermore, MOL Group recognized a HUF 7.0 bn crisis tax which is accounted for Other operating expense (Q1 2011: HUF 6.2 bn).

#### **Balance sheet**

**Total amount of inventories increased** to HUF 672.8 bn as of 31 March 2012 (HUF 545.2 bn as of 31 December 2011) due to the combined effect of (a) higher unit cost driven by higher crude oil price and (b) inventory accumulation due to recently completed as well as subsequently expected turnaround in MOL Group refining and petrochemical facilities.

**Long-term debt** remained almost at the prior year level in HUF terms. At the end of March 2012, MOL's gearing (net debt divided by net debt plus shareholders' equity including non-controlling interests) was 29.0%, a slight increase compared to 28.0% at the end of 2011. Currency composition of the debt was the following:

31 Dec 2011 (bn own currency)	31 Dec 2011 (bn HUF)	Portion %	Proportion and amount of total debt denominated in the following currencies	31 March 2012 (bn own currency)	31 March 2012 (bn HUF)	Portion %
1.32	319	26.9	USD	1.17	260	23.1
2.66	829	70.1	EUR	2.79	823	73.0
n.a.	35	3.0	HUF and other*	n.a.	44	3.9
n.a.	1,183	100	Total	n.a.	1,127	100
* Includes alo		7K donomina	tod dobt			

\* Includes also HRK- and CZK-denominated debt

Holders of the capital securities of Magnolia received a coupon payment of HUF 1.9 bn. Coupon payments have been recorded directly against equity attributable to **non-controlling interests**.

#### **Cash flow**

**Operating cash inflow before changes in working capital** decreased to HUF 158.8 bn (HUF 178.9 bn in Q1 2011) mainly due to temporary lack of cash inflow from Syrian operation.

**Net cash used in investing activities** increased to HUF 60.4 bn in Q1 2012 (HUF 48.8 bn in Q1 2011) due to the increased CAPEX in CEE Region, Russia and Kurdistan Region of Iraq in Upstream segment, and Thermal Power Plant revamp at Bratislava refinery in Downstream.

The significant **net financing cash outflow** was a result of the prepayment of long-term debt, representing the Group's strong liquidity position.

#### Changes in contingencies and commitments and litigations

Capital contractual commitments of the Group were HUF 102.5 bn as of 31 March 2012, compared to HUF 45.4 bn at the end of 2011. The significant increase is due to the contracts relating to the construction of the new petrochemical production unit in Bratislava (HUF 61.7 bn).

Other contingencies and commitments (guarantees, operating lease liabilities and obligations resulting from litigation in which the Group acts as defendant) did not change significantly in 2012 Q1 compared to the amounts reported in the previous year.

# Significant events between 31 March and 15 May 2012

## Major developments in operation in April 2012

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### External environment

The Brent crude oil price shows a decreasing trend compared to March, but its average value in April increased by USD 0.9/bbl compared to Q1 2012. Likewise, the Brent-Ural spread improved significantly (USD 2.6/bbl in April compared to a Q1 2012 average of USD 1.18/bbl). The HUF on average strengthen to a small extent against the EUR and USD in April (EUR/HUF 296; USD/HUF 225 in April).

Reuters Ural - Med refinery margin increased to 6.8 USD/bbl in April, up by 4.0 USD/bbl compared to March, due to higher crack spread of all products. Gasoline crack spread (FOB Rott) increased to 243.8 USD/t (+37.5 USD/t compared to March), diesel crack spread (FOB Rott) increased to 117.9 USD/t (+22.4 USD/t), Fuel Oil (1%) crack spread (FOB Rott) increased to -162.6 USD/t (+28.7 USD/t). It is rather a seasonal pattern in-line with refinery maintenance season causing some tightness in oil products supply.

In April 2012 the integrated petrochemical margin improved significantly.

#### **Upstream**

Crude oil and gas prices in USD term, as well as the FX rate (HUF/USD) in April is similar to the average level reached in Q1.

In April, the natural gas sales were 332.5 m cm, of which Hungarian sales accounted for 170.3 m cm, Croatian sales 140.3 m cm. Crude Oil and gasoline sales were 204.2 kt, of which Hungarian sales accounted for 58.8 kt and international sales were 145,4 kt.

#### **Downstream**

#### Refining and Marketing

During April, turnaround works were executed on some units of the Danube refinery (units had been restarted late April/early May), while in-line with original schedule turnaround period started in the Bratislava and Mantova refineries. Sisak refinery came back to operation in mid April.

Retail fuel sales volumes were according to the seasonality (265 kt).

#### Petrochemical

At TVK, the utilization of both monomer and polymer production capacities remain in harmony with the Q1 average. At SPC, the general owerhoul started on 12th of April causing production reduction. During the second quarter, periodical maintenance works will be done at TVK as well. Expectedly the production of Olefin-1/TVK and Olefin/SPC Plant will be stopped for 45 days, therefore we calculate with significant production reduction.

#### Gas Midstream

### FGSZ

Domestic transmission volume accounted for 911 Mm3, reflecting seasonality. Transit volume including Serbian, Bosnian, Romanian and Croatian volumes amounted to 192 Mm3. Romanian and Croatian transit volumes show increasing tendency. In April there was no significant change in tariff compared to the previous quarter.

#### MMBF:

The Brent and average EUR/HUF FX rate hasn't changed significantly compared to 2012 Q1. The Q2 price of natural gas injection was defined, increased by 1.3%.

#### Prirodni Plin:

The extended price freeze at 2.13 HRK/m3 at other eligible customers had significant negative effect to EBIT in April. The increasing oil price had also negative effect due to fixed price (1.7 HRK/m3) at household customers. Gas sales was lower in April than in previous months due to seasonal effect.

#### Major other events until the publication date

#### Resolutions on the Annual General Meeting of MOL held on 26 April 2012

MOL Hungarian Oil and Gas Public Limited Company held its Annual General Meeting (AGM) on 26 April 2012. The AGM had a quorum as shareholders representing more than half of the shares entitled to vote appeared at the AGM.

- The AGM approved the annual reports of 2011 and decided to pay HUF 45 bn as a dividend in 2012 connected to the financial year ended 31 December 2011. The profit after dividend payment shall increase retained earnings.
- The AGM approved the authorization of the Board of Directors of the Company for an 18 months period from the AGM to acquire treasury shares. The total amount of nominal value of treasury shares owned by the Company at any time may not exceed 25% of the actual share capital of the Company.
- Personal Changes in the Board of Directors and Supervisory Board (pls. see Appendix XV for further details).

Resolutions including the annual report of MOL Plc. (resolutions can be submitted to the Court of Registry following the completion of the Minutes 30 days after the AGM). The AGM documents are available on MOL official web site <u>www.mol.hu</u>.



## APPENDIX I CONSOLIDATED INCOME STATEMENTS FOR THE MOL GROUP PREPARED IN ACCORDANCE WITH IFRS FOR THE PERIOD ENDED 31 MARCH 2012 Unaudited figures (in HUF million)

Q4 2011	Q1 2012	Q1 2011	Ch. %	FY 2011
1,489,230	1,348,310	1,177,493	15 Net revenue	5,343,234
2,044	11,991	23,984	(50) Other operating income	23,758
1,491,274	1,360,301	1,201,477	13 Total operating revenues	5,366,992
888,492	926,754	817,077	13 Raw material costs	3,408,580
55,092	44,473	39,441	13 Value of material-type services used	185,267
233,338	205,209	131,423	56 Cost of goods purchased for resale	653,905
1,176,922	1,176,436	987,941	19 Raw material and consumables used	4,247,752
69,944	62,079	65,202	(5) Personnel expenses	255,927
122,245	74,052	67,914	9 Depreciation, depletion, amortisation and impairment	349,840
119,861	101,851	91,654	11 Other operating expenses	381,304
8,100	(129,660)	(115,832)	12 Change in inventory of finished goods & work in progress	(78,867)
(17,489)	(7,800)	(4,757)	64 Work performed by the enterprise and capitalized	(42,146)
1,479,583	1,276,958	1,092,122	17 Total operating expenses	5,113,810
11,691	83,343	109,355	(24) Profit from operation	253,182
2,561	1,492	1,687	(12) Interest received	9,389
20	42	35	20 Dividends received	2,751
(14,532)	7,680	-	n.a. Fair valuation difference of conversion option	10,548
939	2,747	53,174	(95) Exchange gains and other financial income	57,460
(11,012)	11,961	54,896	(78) Financial income	80,148
12,848	10,791	9,102	19 Interest on borrowings	41,171
4,063	3,151	2,983	6 Interest on provisions	13,608
-	-	9,742	n.a. Fair valuation difference of conversion option	-
23,842	2,714	4,650	(42) Exchange losses and other financial expenses	80,221
40,753	16,656	26,477	(37) Financial expense	135,000
51,765	4,695	(28,419)	n.a. Total financial expense/(gain), net	54,852
9,592	11,315	2,945	284 Income from associates	20,066
(30,482)	89,963	140,719	(36) Profit before tax	218,396
(478)	9,043	27,806	(67) Income tax expense	33,144
(30,004)	80,920	112,913	(28) PROFIT FOR THE PERIOD	185,252
(29,132)	73,690	92,663	(20) Attributable to: Equity holders of the parent	153,907
(872)	7,230	20,250	(64) Non-controlling interests	31,345
(334)	840	1,076	(22) Basic earnings per share attributable to ordinary equity holders of the parent (HUF)	1,768
(334)	705	1,076	(34) Diluted earnings per share attributable to ordinary equity holders of the parent (HUF) <sup>(10)</sup>	1,541

<sup>(10)</sup> Please see Appendix XVI.

FINANCIAL STATEMENTS IN THIS REPORT ARE UNAUDITED

## APPENDIX II CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE MOL GROUP PREPARED IN ACCORDANCE WITH IFRS FOR THE PERIOD ENDED 31 MARCH 2012 Unaudited figures (in HUF million)

Q4 2011	Q1 2012	Q1 2011	Ch. %		FY 2011
(30,004)	80,920	112,913	(28)	Profit for the period	185,252
				Other comprehensive income	
138,830	(101,850)	(80,194)	27	Exchange differences on translating foreign operations	208,916
(670)	1,907	334	471	Available-for-sale financial assets, net of deferred tax	(2,860)
1,832	380	478	(21)	Cash-flow hedges, net of deferred tax	1,160
(37,954)	33,644	-	n.a.	Net investment hedge, net of tax	(101,347)
11,396	(8,286)	(1,634)	407	Share of other comprehensive income of associates	14,938
113,434	(74,205)	(81,017)	(8)	Other comprehensive income for the period, net of tax	120,807
83,430	6,715	31,896	(79)	Total comprehensive income for the period	306,059
				Attributable to:	
47,386	30,966	32,405	(4)	Equity holders of the parent	223,164
37,778	(24,281)	(509)	4,670	Non-controlling interest	84,629

The statement above presents income and expenses items which relate to current year, but were recognized in equity instead of the income statement, as required by the applicable IFRSs.

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## APPENDIX III CONSOLIDATED BALANCE SHEETS FOR THE MOL GROUP PREPARED IN ACCORDANCE WITH IFRS AS AT 31 MARCH 2012 Unaudited figures (in HUF million)

31 Dec 2011	Unaudited figures (in FIOF minion)	31 March 2011	31 March 2012	Change %
	Assets			
	Non-current assets			
338,552	Intangible assets	306,417	317,476	2
2,824,917	Property, plant and equipment	2,557,312	2,683,526	Ę
104,797	Investments in associated companies	71,298	110,416	55
20,649	Available-for-sale investments	20,433	21,507	5
42,417	Deferred tax asset	11,153	45,215	305
36,948	Other non-current assets	38,799	35,590	(8)
3,368,280	Total non-current assets	3,005,412	3,213,730	7
	Current assets			
,	Inventories	549,878	672,787	22
· · · · · · · · · · · · · · · · · · ·	Trade receivables, net	505,241	617,126	22
	Held-for-trading financial assets	-	-	n.a
-, -	Other current assets	204,353		2
	Prepaid taxes	8,036	31,490	292
	Cash and cash equivalents	319,345	208,661	(35)
	Assets classified as held for sale	-	-	n.a
1,625,588	Total current assets	1,586,853	1,738,799	10
4,993,868	Total assets	4,592,265	4,952,529	8
	Equity and Liabilities			
	Shareholders' equity			
	Share capital <sup>(11)</sup>	79,202	79,202	•
1,419,007		1,295,536	1,528,340	18
	Net income attributable to equity holders of the parent	92,663	73,690	(20)
	Equity attributable to equity holders of the parent	1,467,401	1,681,232	15
	Non-controlling interest	533,343	565,257	6
2,243,319	Total equity	2,000,744	2,246,489	12
000.440	Non-current liabilities	070 570	007.044	
	Long-term debt, net of current portion	872,570	807,644	(7)
· · · ·	Provisions	276,101	309,059	12
	Deferred tax liability	113,183	110,797	(2
- ,	Other non-current liabilities	54,399	52,384	(4
1,347,165	Total non-current liabilities	1,316,253	1,279,884	(3
4 000 700	Current liabilities	000.000	4 040 400	
	Trade and other payables	900,299		13
	Current taxes payable	29,891	51,780	73
	Provisions	46,024	38,401	(17
	Short-term debt	249,828	190,531	(24
	Current portion of long-term debt	49,226	129,022	162
	Liabilities directly associated with assets classified as held for sale	-	-	n.a
1,403,384	Total current liabilities	1,275,268	1,426,156	12
4,993,868	Total equity and liabilities	4,592,265	4,952,529	8

<sup>(11)</sup> Please see Appendix XVI.

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## **APPENDIX IV**

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE MOL GROUP PREPARED IN ACCORDANCE WITH IFRS

## FOR THE PERIOD ENDED 31 MARCH 2012 - Unaudited figures (in HUF million)

TOK					2012 -	Unauun	eu liguies			1	
	Share capital	Share premium	Fair valuation reserve	Translation reserve	Equity component of debt and difference in buy-back prices	Retained earnings	Total reserves	Profit for the year attributable to equity holders of the parent	Equity attributable to equity holders of the parent	Non-controlling interest	Total equity
Opening balance 1 January 2011	79,202	(325,669)	7,534	153,663		1,424,456	1,251,910	103,958	1,435,070	539,407	1,974,477
Retained profit for the period	-	-	-	-	-	-	-	92,663	92,663	20,250	112,913
Other comprehensive income for the period, net of tax	-		812	(61,070)	_	-	(60,258)	-	(60,258)	(20,759)	(81,017)
Total comprehensive income for the period		_	812	(61,070)		_	(60,258)	92,663	32,405	(509)	31,896
Transfer to reserves of retained profit for the previous year Dividends to non-controlling			-	-		103,958	103,958	(103,958)	-	-	-
interests	-	-	-	-	-	-	-	-	-	(1,670)	(1,670)
Net change in balance of treasury shares held, net of tax Transactions with non-	-		-	-	-	(74)	(74)	-	(74)	-	(74)
controlling interests	-	-	-	-	-	-	-	-	-	(3,885)	(3,885)
Closing balance 31 March 2011	79,202	(325,669)	8,346	92,593	(8,074)	1,528,340	1,295,536	92,663	1,467,401	533,343	2,000,744
Opening balance 1 January 2012	79,202	(325,669)	5,618	213,163	(8,074)	1,533,969	1,419,007	153,907	1,652,116	591,203	2,243,319
Retained profit for the period	-	-	-	-	-	-	-	73,690	73,690	7,230	80,920
Other comprehensive income for the period, net of tax	-		1,316	(39,767)	-	(4,243)	(42,694)	-	(42,694)	(31,511)	(74,205)
Total comprehensive income for the period											
	_	_	1 316	(30 767)	_	(1 213)	(42 604)	73 600	30 006	(24 281)	6 715
Transfer to reserves of retained profit for the previous year	-		1,316	(39,767)	-	<b>(4,243)</b> 153,907	(42,694) 153,907	<b>73,690</b> (153,907)	30,996	(24,281) -	6,715
Transfer to reserves of retained profit for the previous year Dividends to non-controlling	-		1,316	(39,767)	-			,	30,996 -	<u> </u>	
Transfer to reserves of retained profit for the previous year Dividends to non-controlling interests Net change in balance of	- - -		1,316 	(39,767) _ _	-	153,907	153,907	,	-	<b>(24,281)</b> - (1,769)	(1,769)
Transfer to reserves of retained profit for the previous year Dividends to non-controlling interests	- - - -		1,316 	(39,767) 	-			,	30,996 	<u> </u>	

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## **APPENDIX V**

## CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE MOL GROUP PREPARED IN ACCORDANCE WITH IFRS FOR THE PERIOD ENDED 31 MARCH 2012 Unaudited figures (in HUF million)

Q4 2011	Q1 2012	Q1 2011	Ch. %		FY 2011
(30,482)	89,963	140,719	(36)	Profit before tax	218,396
				Adjustments to reconcile profit before tax to net cash provided	
122,245	74,052	67,914		Depreciation, depletion, amortization and impairment	349,840
(12,075)	(3,116)	570	n.a.	Write-off / (reversal of write-off) of inventories	4,587
(2,046)	5,608	10,460	(46)	Increase / (decrease) in provisions	(3,212)
(1,826)	(633)	(2,950)	( )	Net (gain) / loss on sale of non-current assets	(6,286)
6,701	1,408	557	153	Write-off / (reversal of write-off) of receivables	15,115
(189)	335	(2,354)	n.a.	Unrealized foreign exchange (gain) / loss on trade receivables	4,530
-	-	-	n.a.	Net gain on sale of subsidiaries	-
(2,561)	(1,492)	(1,687)	(12)	Interest income	(9,389)
12,848	10,791	9,102	19	Interest on borrowings	41,171
(585)	(842)	(39,193)	(98)	Net foreign exchange (gain) / loss excluding foreign exchange difference on trade receivables and trade payables	(55,642)
14,532	(7,680)	9,742	n.a.	Fair valuation difference of conversion option	(10,548)
23,467	767	(9,366)	n.a.	Other financial (gain) / loss, net	75,651
(9,592)	(11,315)	(2,945)	284	Share of net profit of associates	(20,066)
6,753	980	(1,717)	n.a.	Other non cash item	5,539
127,190	158,826	178,852	(11)	Operating cash flow before changes in working capital	609,686
23,762	(141,862)	(146,608)	(3)	(Increase) / decrease in inventories	(108,264)
(38,657)	(20,497)	(49,961)	(59)	(Increase) / decrease in trade receivables	(113,815)
42,177	(59,274)	(51,934)	14	(Increase) / decrease in other current assets	1,231
4,398	(28,548)	(14,318)	99	Increase / (decrease) in trade payables	18,357
(40,243)	93,650	76,619	22	Increase / (decrease) in other payables	18,508
(17,295)	(13,655)	(9,411)	45	Income taxes paid	(52,753)
101,332	(11,360)	(16,761)	(32)	Net cash provided by / (used in) operating activities	372,950
(80,172)	(62,852)	(49,424)		Capital expenditures, exploration and development costs	(224,751)
1,284	704	3,160		Proceeds from disposals of property, plant and equipment	6,911
-	-	(3,885)		Acquisition of subsidiaries and non-controlling interests, net	(25,314)
5	(905)	(795)		Acquisition of associated companies and other investments	(1,695)
-	-	-	n.a.	Net cash inflow / (outflow) on sales on subsidiary undertakings	805
-	-	-	n.a.	Proceeds from disposal of associated companies and other investments	-
1.503	723	-		Changes in loans given and long-term bank deposits	12,545
	-	4	n.a.	Changes in short-term investments	209
17,008	1,850	2,064	. ,	Interest received and other financial income	27,247
19	42	35	20	Dividends received	5,334
(60,353)	(60,438)	(48,841)	24	Net cash (used in) / provided by investing activities	(198,709)
-	-	-		Long-term notes	11,000
99,054	76,377	8,671		Long-term debt drawn down	191,222
(36,922)	(139,900)	(79,423)		Prepayments and repayments of long-term debt	(304,725)
(488)	(275)	(95)		Changes in other long-term liabilities	(768)
(87,588)	61,007	171,825		Changes in short-term debt	(8,513)
(19,844)	(29,199)	(21,052)		Interest paid and other financial costs	(60,204)
(1)	-	(1)		Dividends paid to shareholders	(23)
(1,863)	(1,773)	(1,648)		Dividends paid to non-controlling interest	(16,892)
-	-	-		Contribution of non-controlling shareholders	-
-	-	-		Sale of treasury shares	-
	-	-		Repurchase of treasury shares	-
(47,651)	(33,763)	78,277	n.a.	Net cash (used in) / provided by financing activities	(188,903)

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FINANCIAL STATEMENTS IN THIS REPORT ARE UNAUDITED

MOL GROUP

Q4 2011	Q1 2012	Q1 2011	Ch. %	FY 2011
(6,672)	(105,561)	12,675	n.a. Increase/(decrease) in cash and cash equivalents	(14,662)
317,543	311,133	313,166	(1) Cash and cash equivalents at the beginning of the period	313,166
471	2,860	(1,556)	n.a. Exchange differences of cash and cash equivalents of consolidated foreign subsidiaries	12,190
(209)	229	(4,940)	Unrealized foreign exchange difference on cash and cash n.a. equivalents	439
311,133	208,661	319,345	(35) Cash and cash equivalents at the end of the period	311,133

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# APPENDIX VI KEY IFRS FINANCIAL DATA BY BUSINESS SEGMENT (in HUF million)

04 2044				BI BUSINESS SEGMENT (III		
Q4 2011	Q1 2012	Q1 2011	Ch. %	Net Sales Revenues (12)		FY 2011
229,425	215,973	178,326	21			795,305
1,253,433	1,124,925	985,982		Downstream		4,564,311
148,659	153,387	166,918		Gas Midstream		430,184
54,189	30,285	34,688		Corporate and other		164,998
1,685,706	1,524,570			Total Net Sales Revenues		5 954,798
1,489,230	1,348,310	1,177,493	15	Total External Net Sales Revenues	•	5,343,234
Q4 2011	Q1 2012	Q1 2011	Ch. %	EBITDA		FY 2011
129,321	99,526	115,439	(14)	Upstream		475,893
(18,262)	47,191	59,801	(21)	Downstream		85,789
19,157	17,690	23,231	(24)	Gas Midstream		81,844
(408)	(7,334)	(16,819)	(56)	Corporate and other		(26,772)
4,128	322	(4,383)	n.a.	Intersegment transfers (14)		(13,732)
133,936	157,395	177,269	(11)	Total EBITDA		603,022
,						,
Q4 2011*	Q1 2012	Q1 2011*	Ch. %	Depreciation		FY 2011
42,038	33,046	31,672	4	Upstream		154,254
69,236	31,841	27,682	15	Downstream		160,019
6,539	5,332	4,626	15	Gas Midstream		19,939
4,998	4,374	4,405		Corporate and other		17,738
(566)	(541)	(471)	15	Intersegment transfers (14)		(2,110)
122,245	74,052	67,914		Total Depreciation		349,840
040044	04 0040	04 0044	01. 0/	Or and in a Des (it		EV 0044
<b>Q4 2011</b> 87,283	<b>Q1 2012</b> 66,480	<b>Q1 2011</b> 83,767	Ch. % (21)	Operating Profit Upstream		FY 2011 321,639
(87,498)	15,350	32,119	(52)	Downstream		(74,230)
12,618	12,358	18,605		Gas Midstream <sup>(13)</sup>		61,905
(5,406)	(11,708)	(21,224)	(45)			(44,510)
4,694	863	(3,912)	n.a.	(4.4)		(11,622)
11,691	83,343	109,355	(24)	Total Operating Profit		253,182
11,001	00,040	100,000	(=+)			200,102
Q4 2011	Q1 2012	Q1 2011	Ch. %	EBITDA Excluding Special Items (1)		FY 2011
130,568	111,033	116,776	(5)	Upstream		483,624
(5,398)	53,266	66,767	(20)	Downstream		118,670
23,140	17,774	23,324	(24)	Gas Midstream		85,992
(217)	(7,237)	(15,857)	(54)	Corporate and other		(29,462)
4,128	322 175,158	<u>(4,383)</u> <b>186,627</b>	<u>n.a.</u> (6)	Intersegment transfers <sup>(14)</sup> Total EBITDA Excluding Special Ite		(13,732) 645,092
	1/3.130	100,027	(0)	Total EBITDA Excluding Special ite	1115	
152,221	,					010,002
	Q1 2012	Q1 2011	Ch. %	<b>Operating Profit Excluding Special</b>	Items <sup>(1)</sup>	FY 2011
152,221	<b>Q1 2012</b> 77,987	87,485	(11)	Upstream	Items <sup>(1)</sup>	
152,221 Q4 2011	Q1 2012		(11)		Items <sup>(1)</sup>	FY 2011
<b>152,221</b> <b>Q4 2011</b> 86,919	<b>Q1 2012</b> 77,987	87,485	(11)	Úpstream Downstream	Items <sup>(1)</sup>	<b>FY 2011</b> 330,140
<b>152,221</b> <b>Q4 2011</b> 86,919 (39,806)	<b>Q1 2012</b> 77,987 21,425	87,485 39,085	(11) (45)	Upstream Downstream Gas Midstream Corporate and other	Items <sup>(1)</sup>	<b>FY 2011</b> 330,140 (463) 66,053 (47,200)
<b>152,221</b> <b>Q4 2011</b> 86,919 (39,806) 16,601	<b>Q1 2012</b> 77,987 21,425 12,442 (11,611) 863	87,485 39,085 18,698 (20,262) (3,912)	(11) (45) (33)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup>		<b>FY 2011</b> 330,140 (463) 66,053
<b>152,221</b> <b>Q4 2011</b> (39,806) 16,601 (5,215)	<b>Q1 2012</b> 77,987 21,425 12,442 (11,611)	87,485 39,085 18,698 (20,262)	(11) (45) (33) (43)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup>		<b>FY 2011</b> 330,140 (463) 66,053 (47,200)
<b>Q4 2011</b> 86,919 (39,806) 16,601 (5,215) 4,694 <b>63,193</b>	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106	87,485 39,085 18,698 (20,262) (3,912) <b>121,094</b>	(11) (45) (33) (43) n.a. (17)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b>		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908
<b>Q4 2011</b> 86,919 (39,806) 16,601 (5,215) 4,694 <b>63,193</b> <b>Q4 2011</b>	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012	87,485 39,085 18,698 (20,262) (3,912) 121,094 Q1 2011	(11) (45) (33) (43) <u>n.a.</u> (17) Ch. %	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> Total Operating Profit Excluding S Capital Expenditures		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011
<b>152,221</b> <b>Q4 2011</b> 86,919 (39,806) 16,601 (5,215) 4,694 <b>63,193</b> <b>Q4 2011</b> 48,596	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179	87,485 39,085 18,698 (20,262) - (3,912) 121,094 Q1 2011 15,990	(11) (45) (33) (43) (17) Ch. % 32	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354	87,485 39,085 18,698 (20,262) (3,912) 121,094 Q1 2011 15,990 16,492	(11) (45) (33) (43) (43) (17) Ch. % 32 (7)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744
<b>152,221</b> <b>Q4 2011</b> (39,806) 16,601 (5,215) <b>4</b> ,694 <b>63,193</b> <b>Q4 2011</b> 48,596 47,234 7,486	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929	87,485 39,085 18,698 (20,262) (3,912) 121,094 Q1 2011 15,990 16,492 898	(11) (45) (33) (43) (43) (17) <b>Ch. %</b> 32 (7) 3	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495	87,485 39,085 18,698 (20,262) (3,912) 121,094 Q1 2011 15,990 16,492 898 3,614	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444
<b>152,221</b> <b>Q4 2011</b> (39,806) 16,601 (5,215) <b>4</b> ,694 <b>63,193</b> <b>Q4 2011</b> 48,596 47,234 7,486	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929	87,485 39,085 18,698 (20,262) (3,912) 121,094 Q1 2011 15,990 16,492 898	(11) (45) (33) (43) (43) (17) <b>Ch. %</b> 32 (7) 3	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292
<b>152,221</b> <b>Q4 2011</b> 86,919 (39,806) 16,601 (5,215) 4,694 <b>63,193</b> <b>Q4 2011</b> 48,596 47,234 7,486 6,476 (11)	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26)	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment		FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 (11) 109,782 Tangible As	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b>	Special Items	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. 9
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 (11) 109,782	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b>	Special Items	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. 9
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 (11) 109,782 Tangible As	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931 ssets	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b>	Special Items	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. 9
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 - (11) 109,782 Tangible As Upstream	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931 ssets	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b> 1,000,279 1,137,892	Special Items Special Items 31/03/2012 1,053,178 1,206,510	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. 9
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 - (11) 109,782 Tangible As Upstream Downstrean Gas Midstre	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931 ssets	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b> 1,000,279 1,137,892 392,506	Special Items	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. %
<b>152,221</b> <b>Q4 2011</b> 86,919 (39,806) 16,601 (5,215) 4,694 <b>63,193</b> <b>Q4 2011</b> 48,596 47,234 7,486 6,476 6,476 (11) <b>109,782</b> <b>Tangible As</b> Upstream Downstream Gas Midstre Corporate a	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931 ssets n cam nd other	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b> 1,000,279 1,137,892 392,506 91,586	Special Items 31/03/2012 1,053,178 1,206,510 401,168 88,907	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631 274,931 Ch. %
152,221 Q4 2011 86,919 (39,806) 16,601 (5,215) 4,694 63,193 Q4 2011 48,596 47,234 7,486 6,476 (11) 109,782 Tangible As Upstream Downstrean Gas Midstre	Q1 2012 77,987 21,425 12,442 (11,611) 863 101,106 Q1 2012 21,179 15,354 929 495 (26) 37,931 ssets n sam nd other nt transfers	87,485 39,085 18,698 (20,262) 121,094 Q1 2011 15,990 16,492 898 3,614 (2,803)	(11) (45) (33) (43) (17) Ch. % 32 (7) 3 (86) (99)	Upstream Downstream Gas Midstream Corporate and other Intersegment transfers <sup>(14)</sup> <b>Total Operating Profit Excluding S</b> <b>Capital Expenditures</b> Upstream Downstream Gas Midstream Corporate Intersegment <b>Total</b> <b>31/03/2011</b> 1,000,279 1,137,892 392,506	Special Items	FY 2011 330,140 (463) 66,053 (47,200) (11,622) 336,908 FY 2011 111,820 110,744 18,292 33,444 631

<sup>(1)</sup> Special items of operating profit and EBITDA are detailed in Appendix VII. and IX. <sup>(12)</sup> (<sup>13)</sup>(<sup>14)</sup> Please see Appendix XVI.

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# APPENDIX VII SPECIAL ITEMS IN OPERATING PROFIT AND EBITDA (in HUF million)

Q4 2011	Q1 2012	Q1 2011		FY 2011
			MOL GROUP	
51,502	17,763	11,739	Total impact of special items on operating profit	83,726
18,285	17,763	9,358	Total impact of special items on EBITDA	42,070
(364)	11,507	3,718	UPSTREAM Crisis tax imposed by the Hungarian state on domestic energy	8,501
761	707	626	sector	2,599
-	-	711	Provision for redundancy at INA <sup>(15)</sup> Impairment / (reversal of impairment) on certain upstream assets in	711
(1,125)	1,200	2,381	INA Group	5,191
-	9,600	-	Recognition of expenses and provision for penalty in Angola	-
47,692	6,075	6,966	DOWNSTREAM	73,767
- 7,220	- 6,075	- 5.278	Impairment related to the treatment of gas bottles at Proplin which needed to be harmonized with the current situation in Crisis tax imposed by the Hungarian state on domestic energy sector	6,058 25,549
- 1,220	- 0,075	1,688	Provision for redundancy at INA <sup>(15)</sup>	1,688
34,828	_	1,000	Impairment on Goodwill of IES	34,828
5,644	_	-	Provision for Romanian Competition Council fine	5,644
0,011				0,044
3,983	84	93	GAS MIDSTREAM Crisis tax imposed by the Hungarian state on domestic energy	4,148
87	84	93	sector	252
3,896	-	-	Impairment on certain receivables	3,896
191	97	962	CORPORATE and OTHER Crisis tax imposed by the Hungarian state on domestic energy	(2,690)
191	97	159	sector	560
-	-	-	Recognition and release of provision made for tax penalty at INA	(4,053)
-	-	803	Provision for redundancy at INA <sup>(15)</sup>	803

<sup>(15)</sup> Please see Appendix XVI.

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# **APPENDIX VIII**

I	KEY IFRS	FINANCIA		BY BUSINESS SEGMEN	T (in USD millior	n)
Q4 2011	Q1 2012	Q1 2011	Ch. %	Net Sales Revenues (12)		FY 2011
1,017	954	894	7	Upstream		3,959
5,558	4,967	4,945	n.a.	Downstream		22,719
659	677	837	(19)	Gas Midstream		2,141
240	132	174	(24)	Corporate and other		821
7,474	6,730	6,850	(2)	Total Net Sales Revenues		29,640
6,604	5,953	5,905	1	<b>Total External Net Sales Reve</b>	nues	26,596
Q4 2011	Q1 2012	Q1 2011	Ch. %	EBITDA		FY 2011
573	439	579	(24)	Upstream		2,369
(81)	208	300	(31)			427
85	79	116	(32)			407
(2)	(32)	(84)	(62)	Corporate and other		(133)
19	1	(22)_	<u>n.a.</u>	Intersegment transfers (14)		(68)
594	695	889	(22)	Total EBITDA		3,002
Q4 2011	Q1 2012	Q1 2011	Ch. %	Depreciation		FY 2011
186	145	159	(9)			768
307	140	139	1	Downstream		796
29	24	23		Gas Midstream		99
22	20	22	(9)	Corporate and other		88
(2)	(2)	(2)		Intersegment transfers (14)		(10)
542	327	341	(4)	Total Depreciation		1,741
Q4 2011	Q1 2012	Q1 2011	Ch. %	Operating Profit		FY 2011
387	294	420	(30)			1,601
(388)	68	161	(58)	•		(369)
56	55	93	(41)			308
(24)	(52)	(106)		Corporate and other		(222)
21	3	(20)	n.a.	(14)		(58)
52	368	548	(33)	Total Operating Profit		1,260
Q4 2011	Q1 2012	Q1 2011	Ch. %	EBITDA Excluding Special Ite	ms <sup>(1)</sup>	FY 2011
579	490	586		Upstream		2,407
(24)	235	335	. ,	Downstream		591
103	79	117	(32)	Gas Midstream		428
(1)	(32)	(80)	(60)	Corporate and other		(147)
18	1	(22)_	n.a.			(68)
675	773	936	(17)	Total EBITDA Excluding Spec	ial Items	3,211
Q4 2011	Q1 2012	Q1 2011	Ch. %	Operating Profit Excluding Sp	ecial Items <sup>(1)</sup>	FY 2011
385	344	439	(22)	Upstream		1,643
(177)	95	196	(52)	Downstream		(2)
74	55	94	(41)	Gas Midstream		329
(23)	(51)	(102)	(50)	Corporate and other		(235)
21	3	(20)	n.a.	Intersegment transfers (14)		(58)
280	446	607	(27)	Total Operating Profit Excludi	ng Special Items	1,677
Q4 2011	Q1 2012	Q1 2011	Ch. %	Capital Expenditures		FY 2011
216	94	80	18			557
209	68	83	(18)	Downstream		551
33	4	5	(20)	Gas		91
			(89)	Corporate		166
	2	10				
29	2	18 (14)	. ,	•		3
	2 0 <b>167</b>	<u>(14)</u> 171	(100) (2)	Intersegment Total		
29 0 487	0 <b>167</b>	(14)	(100)	Intersegment Total	24/02/0040	3 <b>1,368</b>
29 0 487 Tangible A	0 <b>167</b>	(14)	(100)	Intersegment Total 31/03/2011	31/03/2012	3 1,368 Ch. %
29 0 <b>487</b> Tangible A Upstream	0 167 Assets	(14)	(100)	Intersegment Total 31/03/2011 5,349	4,753	3 1,368 Ch. % (11)
29 0 <b>487</b> <b>Tangible A</b> Upstream Downstrear	0 167 Assets	(14)	(100)	Intersegment Total 31/03/2011 5,349 6,085	4,753 5,445	3 1,368 Ch. % (11) (11)
29 0 487 Tangible A Upstream Downstream Gas Midstre	0 167 Assets m eam	(14)	(100)	Intersegment Total 31/03/2011 5,349 6,085 2,099	4,753 5,445 1,810	3 1,368 Ch. % (11) (11) (14)
29 0 <b>487</b> <b>Tangible A</b> Upstream Downstream Gas Midstre Corporate a	0 167 Assets m eam and other	(14)	(100)	Intersegment Total 31/03/2011 5,349 6,085	4,753 5,445 1,810 401	3 1,368 Ch. % (11) (11)
29 0 <b>487</b> <b>Tangible A</b> Upstream Downstream Gas Midstre Corporate a	0 167 Assets m eam	(14)	(100)	Intersegment Total 31/03/2011 5,349 6,085 2,099 490 (346)	4,753 5,445 1,810	3 1,368 Ch. % (11) (11) (14)
29 0 487 Tangible A Upstream Downstream Gas Midstre Corporate a Intersegme	0 167 Assets m eam and other	(14)	(100)	Intersegment Total 31/03/2011 5,349 6,085 2,099 490	4,753 5,445 1,810 401	3 1,368 Ch. % (11) (11) (14) (18)

<sup>(1)</sup> Special items of operating profit and EBITDA are detailed in Appendix VII. and IX. <sup>(12)</sup> (<sup>13)</sup> (<sup>14)</sup> Please see Appendix XVI.

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# APPENDIX IX SPECIAL ITEMS IN OPERATING PROFIT AND EBITDA (in USD million)

Q4 2011	Q1 2012	Q1 2011		FY 2011
Q4 2011	Q12012		MOL GROUP	
234.1	78.4	58.9	Total impact of special items on operating profit	416.8
86.9	78.4	47.0	Total impact of special items on EBITDA	209.4
(1.1)	50.8	18.6	UPSTREAM	42.2
3.9	3.1	3.1	Crisis tax imposed by the Hungarian state on domestic energy sector	12.9
-	-	3.6	Provision for redundancy at INA <sup>(15)</sup>	3.5
(5.0)	5.3	11.9	Impairment / (reversal of impairment) on certain upstream assets in INA Group	25.8
-	42.4	-	Recognition of expenses and provision for penalty in Angola	-
216.5	26.8	35.0	DOWNSTREAM	367.3
-	-	-	Impairment related to the treatment of gas bottles at Proplin which needed to be harmonized with the current situation in	30.2
37.1	26.8	26.5	Crisis tax imposed by the Hungarian state on domestic energy sector	127.2
-	-	8.5	Provision for redundancy at INA <sup>(15)</sup>	8.4
154.4	-	-	Impairment on Goodwill of IES	173.4
25.0	-	-	Provision for Romanian Competition Council fine	28.1
17.7	0.4	0.5	GAS MIDSTREAM	20.7
0.4	0.4	0.5	Crisis tax imposed by the Hungarian state on domestic energy sector	1.3
17.3	-	-	Impairment on certain receivables	19.4
1.0	0.4	4.8	CORPORATE and OTHER	(13.4)
1.0	0.4	0.8	Crisis tax imposed by the Hungarian state on domestic energy sector	2.8
-	-	-	Recognition and release of provision made for tax penalty at INA	(20.2)
-	-	4.0	Provision for redundancy at INA <sup>(15)</sup>	4.0

<sup>(15)</sup> Please see Appendix XVI.

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# **APPENDIX X**

# DOWNSTREAM - KEY SEGMENTAL OPERATING DATA

# Refining and Marketing

Q4 2011	Q1 2012	Q1 2011	Ch. %	External refined product sales by product (kt)	FY 2011
158	149	143	4	LPG <sup>(16)</sup>	636
5	19	14	36	Naphtha	44
1,072	862	935	(8)	Motor gasoline	4,211
2,422	2,024	2,107	(4)	Diesel	9,392
329	267	207	29	Heating oils	939
88	63	66	(5)	Kerosene	419
150	86	245	(65)	Fuel oil	740
327	157	181	(13)	Bitumen	1,275
338	337	333	1	Other products	1,355
4,889	3,964	4,231	(6)	Total refined products	19,011
861	737	764	(4)	o/w Retail segment sales	3,507
590	594	678	(12)	Petrochemical feedstock transfer	2,552

Q4 2011	Q1 2012	Q1 2011	Ch. %	Refinery processing (kt)	FY 2011
357	290	250	16	Own produced crude oil	1,027
3,939	4,004	4,448	(10)	Imported crude oil	17,168
102	78	76	3	Condensates	276
829	735	821	(10)	Other feedstock	3,331
5,227	5,107	5,595	(9)	Total refinery throughput	21,802
332	292	262	11	Purchased and sold products	1,193
Q4 2011	Q1 2012	Q1 2011	Ch. %	Refinery production (kt)	FY 2011
126	130	133	(2)	LPG <sup>(16)</sup>	541
440	433	456	(5)	Naphtha	1,800
938	935	990	(6)	Motor gasoline	3,907
2,249	2,198	2,255	(3)	Diesel and heating oil	9,179
96	71	82	(13)	Kerosene	432
113	135	246	(45)	Fuel oil	715
355	171	219	(22)	Bitumen	1,258
430	550	654	(16)	Other products	1,896
4,747	4,623	5,035	(8)	Total	19,728
33	25	36	(31)	Refinery loss	136
447	459	524	(12)	Own consumption	1,938
5,227	5,107	5,595	(9)	Total refinery throughput	21,802

<sup>(16)</sup> Please see Appendix XVI.

Q4 2011 Q1 2012 Q1 20		Q1 2011	Refinery processing yield	FY 2011		
7%	6%	4%	Own produced crude oil	5%		
75%	78%	79%	Imported crude oil	79%		
2%	2%	2%	Condensates	1%		
16%	14%	15%	Other feedstock	15%		
100%	100%	100%	Total refinery throughput	100%		
6%	6%	5%	Purchased and sold products	5%		
Q4 2011	Q1 2012	Q1 2011	Refinery production yield	FY 2011		
2%	3%	3%	LPG <sup>(16)</sup>	2%		
8%	8%	8%	Naphtha	8%		
18%	18%	18%	Motor gasoline	18%		
43%	43%	40%	Diesel and heating oil	42%		
2%	1%	1%	Kerosene	2%		
2%	3%	4%	Fuel oil	3%		
7%	3%	4%	Bitumen	6%		
8%	11%	12%	Other products	9%		
91%	90%	90%	Total	90%		
1%	1%	1%	Refinery loss			
9%	9%	9%	Own consumption	9%		
100%	100%	100%	Total refinery throughput			

## Retail

Q4 2011	Q1 2012	Q1 2011	Ch. %	Ch. % Refined product retail sales (kt)	
282	242	260	(7)	Motor gasoline	1,183
556	475	483	(2)	Gas and heating oils	2,231
23	20	21	(5)	Other products	94
861	737	764	(4)	Total oil product retail sales	3,507
Q4 2011	Q1 2012	Q1 2011	Ch. %	Refined product retail sales (kt) ( Gasoline	FY 2011
72	61	66	(7)	Hungary	296
38	33	37	(10)	Slovakia	159
93	80	89	(10)	Croatia	415
32	27	27	(1)	Romania	127
47	41	42	(2)	Other	140
282	242	260	(7)	Total gasoline product retail sales	1,183

Q4 2011	Q1 2012	Q1 2011	Ch. %	Refined product retail sales (kt) ( Diesel	FY 2011
122	108	109	(1)	Hungary	494
71	61	65	(6)	Slovakia	284
183	148	159	(7)	Croatia	768
84	73	68	7	Romania	320
96	86	82	6	Other	365
556	475	483	(2)	Total diesel product retail sales	2,231

MOL Group filling stations	31 March 2011	30 June 2011	30 September 2011	31 December 2011	31 March 2012
Hungary	364	364	364	364	364
Croatia	463	460	445	445	437
Italy	214	219	219	222	221
Slovakia	209	209	209	209	209
Romania	127	127	128	128	129
Bosnia and Herzegovina	109	109	110	110	110
Austria	66	65	61	61	61
Serbia	33	33	33	33	34
Czech Republic	26	26	25	25	25
Slovenia	18	18	37	37	37
Montenegro	1	1	1	1	1
Total	1,630	1,631	1,632	1,635	1,628

## Petrochemicals

Q4 2011	Q1 2012	Q1 2011	Ch. %	Petrochemical sales by product group (kt)	FY 2011
84	92	86	7	Olefin products	341
276	236	306	(23)	Polymer products	1163
360	328	392	(16)	Total	1504
138	127	174	(27)	Olefin products sales within MOL Group	632
Q4 2011	Q1 2012	Q1 2011	Ch. %	Petrochemical production (kt)	FY 2011
171	179	210	(15)	Ethylene	786
90	94	108	(13)	Propylene	403
157	160	198	(19)	Other products	761
418	433	516	(16)	Total olefin	1950
58	54	65	(17)	LDPE	244
73	88	112	(21)	HDPE	388
129	127	141	(10)	PP	537
260	269	318	(15)	Total polymers	1169

Q4 2011	Q1 2012	Q1 2011	Petrochemical production yield	FY 2011
22%	20%	20%	LDPE	21%
28%	33%	35%	HDPE	33%
50%	47%	44%	PP	46%
100%	100%	100%	Total polymers	100%

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# APPENDIX XI MAIN EXTERNAL PARAMETERS

Q4 2011	Q1 2012	Q1 2011	Ch. %		EV 0044
					FY 2011
109.4	118.6	105.4	13	Brent dated (USD/bbl)	111.3
108.7	117.0	102.2	14	Ural Blend (USD/bbl) <sup>(17)</sup>	109.1
0.26	1.18	2.85	(59)	Brent Ural spread (USD/bbl)	1.67
932.8	1063.6	918.7	16	Premium unleaded gasoline 10 ppm (USD/t) (18)	984.5
972.1	1011.1	907.9	11	Gas oil – ULSD 10 ppm (USD/t) <sup>(18)</sup>	958.7
849.1	987.9	880.6	12	Naphtha (USD/t) <sup>(19)</sup>	905.3
617.8	674.5	549.0	23	Fuel oil 3.5 (USD/t) (19)	603.5
105.6	166.4	124.7	33	Crack spread – premium unleaded (USD/t) <sup>(18)</sup>	142.9
145.8	113.9	114.5	(1)	Crack spread – gas oil (USD/t) <sup>(18)</sup>	117.1
21.8	90.7	86.4	5	Crack spread – naphtha (USD/t) <sup>(19)</sup>	63.6
(209.0)	(222.7)	(246.3)	10	Crack spread – fuel oil 3.5 (USD/t) (19)	(238.1)
1097	1215	1147	6	Ethylene (EUR/t)	1140
177	173	377	(54)	Integrated petrochemical margin (EUR/t)	279
225.5	226.5	199.4	14	HUF/USD average	200.9
303.6	297.0	272.5	9	HUF/EUR average	279.2
39.45	39.29	36.80	7	HUF/HRK average	37.53
5.57	5.76	5.42	6	HRK/USD average	5.35
0.44	0.51	0.31	65	3m USD LIBOR (%)	0.34
1.51	1.04	1.10	(5)	3m EURIBOR (%)	1.41
6.42	7.42	6.03	23	3m BUBOR (%)	6.19

(17) (18) (19) Please see Appendix XVI.

Q4 2011	Q1 2012	Q1 2011	Ch. %		FY 2011
240.7	221.6	187.0	19	HUF/USD closing	240.7
311.1	295.6	265.8	11	HUF/EUR closing	311.1
41.27	39.34	36.02	9	HUF/HRK closing	41.27
5.83	5.63	5.19	8	HRK/USD closing	5.83
17350	18400	23980	(23)	MOL share price closing (HUF)	17350

## APPENDIX XII MOL GROUP HEADCOUNT

Closing headcount (person)	31 March 2011	30 June 2011	30 September 2011	31 December 2011	31 March 2012
MOL Plc. (parent company)	5,301	5,320	5,370	5,336	5.410
MOL Group	31,970	31,772	31,730	31,471	31,298

## APPENDIX XIII REGULATED INFORMATIONS IN 2012

Announcement date	
02 January 2012	Number of voting rights at MOL PIc
10 January 2012	MOL Romania appeals against the decision of the Romanian Competition Council
23 January 2012	Spudding of Aqra-1 appraisal well and initial testing results of Shaikan-4 appraisal well
31 January 2012	Number of voting rights at MOL PIc
08 February 2012	Settlement of existing and entering into of a new option agreement with UniCredit Bank AG
24 February 2012	Management report of MOL Group on 2011 fourth quarter and annual results
24 February 2012	MOL published its updated Investor Presentation with 2012-14 outlook
27 February 2012	INA's "force majeure" notice regarding its Syrian operation
29 February 2012	Number of voting rights at MOL PIc.
21 March 2012	Decisions of the Board of Directors regarding the Annual General Meeting
	Remuneration paid in 2011 to members of the Board of Directors after the 2010 business year and to the
21 March 2012	members of the Supervisory Board after the 2011 business year as cash and non-cash benefit
	Announcement by The Board of Directors of MOL Plc. on the convocation of the Company's Ordinary General
21 March 2012	0
	MOL published its audited Annual Report and Management Discussion & Analysis for the business year of
29 March 2012	
02 April 2012	Number of voting rights at MOL PIc.
04 April 2012	
24 April 2012	
26 April 2012	Resolutions on the Annual General Meeting of MOL held on 26 April 2012
26 April 2012	MOL Group Corporate Governance Report
26 April 2012	Annual General Meeting of MOL held on 26 April 2012 aproved the audited Annual Report
26 April 2012	Maturity of the MOL 1204 L/1 HUF bond
02 May 2012	Number of voting rights at MOL PIc.

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Shareholder groups	30 Sep 2010	31 Dec 2010	31 Mar 2011	30 June 2011	30 Sep 2011	31 Dec 2011	31 Mar 2012
Foreign investors (mainly institutional)	26.6	26.1	26.7	26.5	25.0	25.5	26.1
Hungarian State (MNV Zrt., Pension Reform and Debt Reduction Fund)	0	0	0	0	23.8	24.6	24.6
Surgutneftegas OJSC*	21.2	21.2	21.2	21.2	0.0	0.0	0.0
CEZ MH B.V.	7.3	7.3	7.3	7.3	7.3	7.3	7.3
OmanOil (Budapest) Limited	7.0	7.0	7.0	7.0	7.0	7.0	7.0
OTP Bank Plc.	6.1	6.2	6.2	6.2	6.2	5.4	5.4
Magnolia Finance Limited	5.7	5.7	5.7	5.7	5.7	5.7	5.7
ING Bank N.V.	5.0	5.0	5.0	5.0	5.0	5.0	5.0
Crescent Petroleum	3.0	3.0	3.0	3.0	3.0	3.0	3.0
Dana Gas PJSC	3.0	3.0	3.0	3.0	3.0	3.0	3.0
UniCredit Bank AG	n.a.	n.a.	2.8	2.8	2.8	2.8	3.4
MFB Invest Zrt.	1.2	1.2	1.2	0.0	0.0	0.0	0.0
Domestic institutional investors	4.3	4.6	4.4	4.4	2.2	2.5	2.0
Domestic private investors	2.3	2.5	2.0	2.2	3.3	2.5	2.4
MOL Nyrt. (treasury shares)	7.1	7.1	4.3	5.5	5.5	5.5	4.9

# APPENDIX XIV SHAREHOLDER STRUCTURE (%)

Please note, that data above do not fully reflect the ownership structure in the Share Register. The registration is not mandatory. The shareholder may exercise its rights towards the company, if the shareholder is registered in the Share Register.

According to the registration requests to the Share Register and the shareholders notifications, seven shareholder groups had more than 5% voting rights in MOL Plc. on 31 March 2012, Hungarian State\* having 24.6%, CEZ MH B.V. having 7.3%, OmanOil (Budapest) Limited having 7.0%, Crescent Petroleum and Dana Gas (parties acting in concert) having 6%, Magnolia Finance Limited having 5.7%, OTP Bank Plc. having 5.4%, and ING Groep N.V. having 5.3% voting rights in MOL. Please note that the voting rights are calculated as the number of shares held to total shares. According to the Articles of Association no shareholder or shareholder group may exercise more than 10% of the voting rights.

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## APPENDIX XV CHANGES IN ORGANISATION AND SENIOR MANAGEMENT

The Annual General Meeting on 26 April 2012 made the following resolutions:

- reelected Mr. József Molnár to be a member of the Board of Directors from 12 October 2012 to 31 May 2017.
- reelected Dr. Attila Chikán to be member of the Supervisory Board of the Company from 12 October 2012 to 31 May 2017.
- - reelected Mr. John I. Charody to be member of the Supervisory Board of the Company from 12 October 2012 to 31 May 2017.
- reelected Mr. Slavomir Hatina to be member of the Supervisory Board of the Company from 12 October 2012 to 31 May 2017.
- elected Mr. Žarko Primorac to be member of the Supervisory Board of the Company 27 April 2012 to 26 April 2017.
- reelected Dr. Attila Chikán as an independent member of the Supervisory Board to be member of the Audit Committee from 12 October 2012 to 31 May 2017.
- reelected Mr. John I. Charody as an independent member of the Supervisory Board to be member of the Audit Committee from 12 October 2012 to 31 May 2017.
- elected Mr. Žarko Primorac as an independent member of the Supervisory Board to be alternate member of the Audit Committee from 27 April 2012 to 26 April 2017.
- elected Andrea Hegedűs, Attila Juhász, and dr. Sándor Puskás, as employee representatives in the Supervisory Board of MOL Plc. from 12 October 2012 to 31 May 2017.

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# APPENDIX XVI FOOTNOTE COLLECTION

<ul> <li>HUF/USD, for FY 2011: 200.9 HUF/USD, for Q1 2011: 199.4 HÜF/USD, for Q1 2012: 226.5 HUF/USD</li> <li>(6) Excluding crude and condensate production from Szőreg(1 field converted into strategic gas storage from 2008</li> <li>(6) Excluding segmental condensate</li> <li>(7) Including LPG and other gas products</li> <li>(8) Excluding segment level consolidation effects (of which the most significant item is the depreciation on eliminated internal profit of PP&amp;E).</li> <li>(9) Including transmission volumes to the gas storages.</li> <li>(10) Diluted earnings per share is calculated considering the potentially dilutive effect of the conversion option embedded in the Perpetual Exchangeable Capital Securities in the number of outstanding shares and be excluding the fair valuation difference of the conversion option from the net income attributable to equit holders of the parent. The following number of shares has been used when calculating basic and dilute EPS: 86.105 mn and 86.105 mn for Q1 2011; and 87.677 mn and 93.684 mn for Q1 2012, respectively.</li> <li>(11) Compared to HAS, registered share capital in IFRS does not include issued MOL shares owned by ING and Unicredit (treated as a financial liability due to the connecting option structure) or lent to third parties and is decreased by the face value of treasury shares and shares owned by Magnolia.</li> <li>(12) Net external sales revenues and operating profit includes the profit ansing both from sales to third parties and is decreased on prevailing market prices. The gas transfer price equals the average import price. Divisional figures contain the results of the fully consolidated subsidiary results, includes segment level consolidation effects.</li> <li>(13) Gas Midstream segment operating profit in addition to subsidiary results, includes segment level consolidation effects.</li> <li>(14) This line shows the effect on operating profit of the change in the amount of unrealised profit deferred in respect of transfers between segments. Unrealised profits</li></ul>	Number of footnote	
<ul> <li>debtors and creditors and impairment on inventories in Refining and Marketing</li> <li>(9) Profit for the period attributable to equity holders of the parent</li> <li>(14) In converting HUF financial data into USD, the following average NBH rates were used: for Q4 2011: 225. HUF/USD, for CY 2011: 200.9 HUF/USD, for Q1 2012: 226.5 HUF/USD</li> <li>(9) Excluding crude and condensate production from Szöreg(1 field converted into strategic gas storage from 2008</li> <li>(9) Excluding separated condensate</li> <li>(17) Including LPG and other gas products</li> <li>(8) Excluding segment level consolidation effects (of which the most significant item is the depreciation on eliminated internal profit of PP&amp;E).</li> <li>(9) Including the present sission volumes to the gas storages.</li> <li>(10) Diluted earnings per share is calculated considering the potentially dilutive effect of the conversion option embedded in the Perpetual Exchangeable Capital Securities in the number of outstanding shares and dilute EPS: 86.105 mm and 80.1677 mm and 93.684 mm for Q1 2012, respectively.</li> <li>(10) Compared to HAS, registered share capital in IFRS does not include issued MOL shares owned by ING and Unicredit (treated as a financial liability due to the connecting option stroutce) or lent built parties and is decreased by the face value of treasury shares and shares owned by Magnolia.</li> <li>(12) Net external sales revenues and operating profit includes the profit arising both form sales to third parties and transfers to the other business segments. Upstream transfers domestically produced crude oil, condensates and LPG to Downstream and natural gas to the Gas Midstream segment. The internal transfer force sequals the average import price. Divisional figures contain the results of the fully consolidated subsidiaries engaged in the respective divisions.</li> <li>(13) Gas Midstream segment operating profit of the change in the amount of unrealised profit deferred in respect of transfers between segment and third party sa</li></ul>	(1)	Special items affected operating profit and EBITDA is detailed in Appendix VII. and IX.
<ul> <li>In converting HUF financial data into USD, the following average NBH rates were used: for Q4 2011: 225. HUF/USD, for FY 2011: 200.9 HUF/USD, for Q1 2011: 199.4 HUF/USD, for Q1 2012: 226.5 HUF/USD</li> <li>Excluding curved and condensate production from Szöreg(1 field converted into strategic gas storage from 2008</li> <li>Excluding use and condensate products</li> <li>Excluding LPG and other gas products</li> <li>Excluding transmission volumes to the gas storages.</li> <li>Including Lrag and other provide the gas storages.</li> <li>Diluted earnings per share is calculated considering the potentially dilutive effect of the conversion option embedded in the Perpetual Exchangeable Capital Securities in the number of outstanding shares and b excluding the fair valuation difference of the conversion option from the ret income attributable to equit holders of the parent. The following number of shares has been used when calculating basic and dilute EPS: 86.105 mn and 86.105 mn for Q1 2011; and 87.677 mn and 93.684 mn for Q1 2012, respectively.</li> <li>Compared to HAS, registered share capital in IFRS does not include issued MOL shares owned by ING and Unicredit (treated as a financial liability due to the connecting option structure) or lent to third parties and is decreased by the face value of treasury shares and shares owned by Magnolia.</li> <li>Net external sales revenues and operating profit includes the profit arising both from sales to third parties and is decreased by the face value of the saury shares and shares owned by Magnolia.</li> <li>Cas Midstream segment operating profit of the change in the amount of unrealised profit deferred in respective divisions.</li> <li>Gas Midstream segment operating profit of the change in the amount of unrealised profit deferred in respect of transfers between segments. Unsellowed were divisions.</li> <li>Gas Midstream segment operating profit of the change in the amount of unrealised profit deferred in inventory by</li></ul>		debtors and creditors and impairment on inventories in Refining and Marketing
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<ul> <li>(7) Including LPG and other gas products</li> <li>(8) Excluding segment level consolidation effects (of which the most significant item is the depreciation on eliminated internal profit of PPXE).</li> <li>(9) <i>Including transmission volumes to the gas storages.</i></li> <li>(10) Diluted earnings per share is calculated considering the potentially dilutive effect of the conversion option embedded in the Perpetual Exchangeable Capital Securities in the number of outstanding shares and b excluding the fair valuation difference of the conversion option from the net income attributable to equit holders of the parent. The following number of shares has been used when calculating basic and dilute EPS: 86.105 mn and 86.105 mn for Q1 2011; and 87.677 mn and 93.684 mn for Q1 2012, respectively.</li> <li>(11) Compared to HAS, registered share capital in IFRS does not include issued MOL shares owned by ING and Unicredit (treated as a financial liability due to the connecting option structure) or lent to third parties and is decreased by the face value of treasury shares and shares owned by Magnolia.</li> <li>(12) Net external sales revenues and operating profit includes the profit arising both from sales to thrif parties and transfers to the other business segments. Upstream transfers domestically produced crude oil, condensates and LPG to Downstream and natural gas to the Gas Midstream segment. The internal transfer price equals the average import price. Divisional figures contain the results of the fully consolidated subsidiaries engaged in the respective divisions.</li> <li>(13) Gas Midstream segment operating profit, in addition to subsidiary results, includes segment level consolidation effects.</li> <li>(14) This line shows the effect on operating profit of the change in the amount of unrealised profit deferred in respect of transfers between segments. Unrealised profit arise where the item transferred is held in inventory by the receiving segment and third party sale takes place only in a subsequent quarter. F</li></ul>		2008
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