



## INVESTOR PRESENTATION OPUS GLOBAL Plc.

30 September 2020





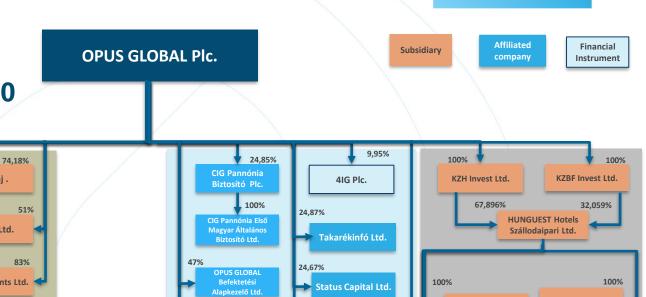


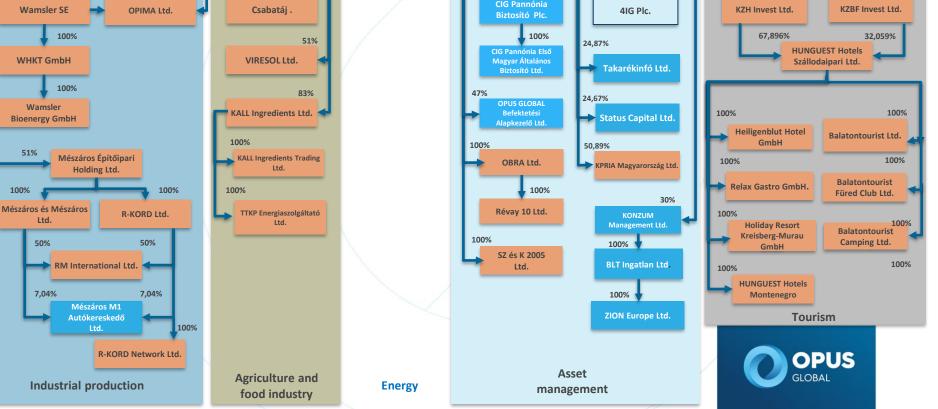
#### OPUS GLOBAL Plc. group organization chart, as of 30.06.2020

51.40%

27%

99.93%





#### PORTFOLIO 30.06.2020

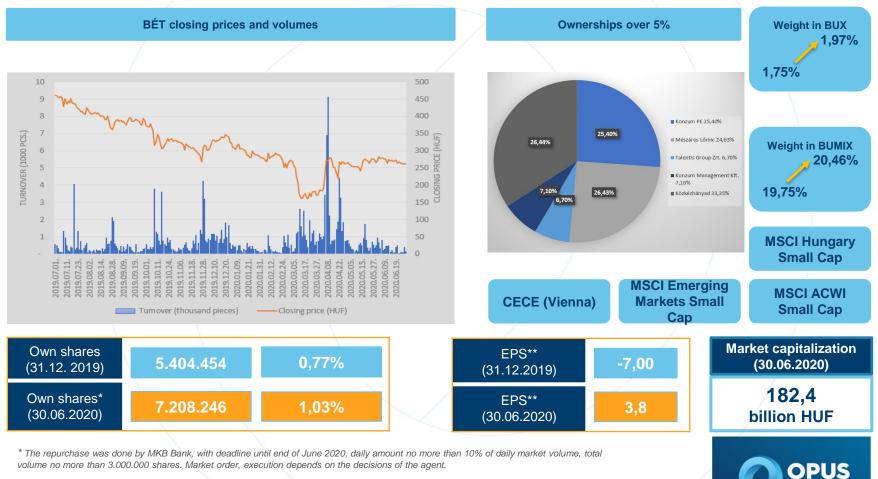




# **Diversified Strategic Segments** Asset value, Operating expenses and Net income of segments



#### **Opus share prices and ownership**



GLOBAL

\*\* EPS – earning per share (HUF/share)

## **Scope Ratings annual review:**

Scope affirms BB/Stable issuer rating on OPUS Global Plc. and bond issued continues to be rated at BBB-

- Strong growth of the newly merged OPUS
- Positive operating potential of the industrial and food processing segments
- OPUS' total cost coverage should continue to be far above the levels commensurate with the ratings
- OPUS' conservative and long-term 'buy-and-build' investment approach, focused on creating growth and value (present M&A transactions are a departure from its investment philosophy)
- The Holding company continues to be relatively resilient to macroeconomic downturns, such as the present crisis triggered by COVID-19
- With the exception of Tourism, the effects on the holding company appear limited, as the other three core areas are non-cyclical and governed by long-term trends

OPUS' rating fits the Hungarian sovereign debt ratings			
Rating agency	Sovereign rating of Hungary		
SCOPE	BBB+		
<mark>S&amp;P Global</mark> Ratings	BBB		
Fitch Ratings	BBB		
Moody's	Baa3		

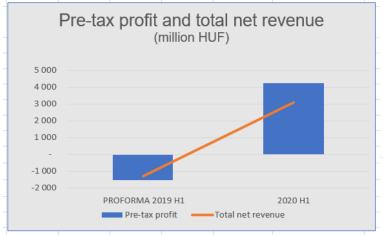


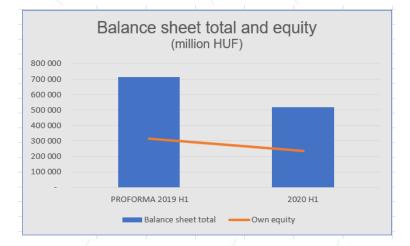
Scope Ratings rating rationale



#### Key Figures in 2020H1 and 2019H1 PROFORMA\*

Key figures	PROFORMA* 2019H1	2020H1
Balance sheet total (million HUF)	713 203	518 153
Equity (million HUF)	314 191	235 791
Employees	5 886	3 298





\* **PROFORMA:** as if the merger of OPUS and KONZUM has been realized from 1 January 2019

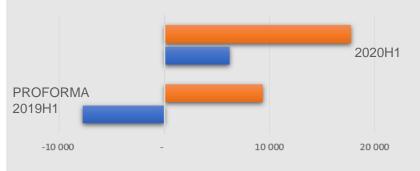




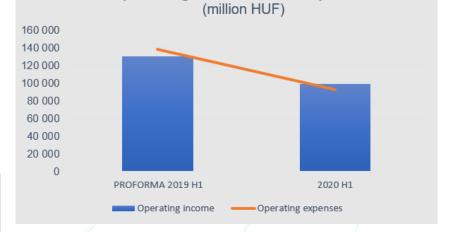
#### 2020H1 és 2019H1 PROFORMA\* performance

Key figures (million HUF)	PROFORMA* 2019H1	2020H1
Operating income	133 005	98 866
Operating expenses	137 790	92 663
EBIT	- 7 785	6 202
EBITDA	9 322	17 746

EBIT and EBITDA main figures (million HUF)



EBITDA EBIT



Operating income and expenses

\* **PROFORMA:** as if the merger of OPUS and KONZUM has been realized from 1 January 2019



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