



Report

on the results of the
Zwack Unicum Plc.
in the 2021–2022 business year

The Board of Directors of the Zwack Unicum Plc. has approved the Management's report about the results of the Company in the 2021–2022 business year.

The data have been audited.

1. Analysis of the Report

Total gross sales of the Company were HUF 31 326 million – a year-on-year increase of 29.1% (that is, HUF 7 067 million). Net sales (sales revenues excluding excise tax and public health product tax [NETA]) were HUF 17 691 million, a year-on-year increase of 35.2% (HUF 4 608 million).

In the net domestic sales there was a year-on-year increase of HUF 4 133 million (36.1%). The net sales of own produced goods increased in the domestic market by HUF 2 918 million (by 33.8%) (it was HUF 11 546 million instead of HUF 8 628 million). Broken down, sales of premium products increased by 41.1% and those of quality products grew by 15.7%. The introduction of Unicum Barista – the youngest member of the Unicum line of products – was a key factor in the outstanding performance of the premium category. In addition, the sale of Zwack Unicum liqueur and Unicum Plum liqueur grew almost to the same degree, and the sales growth of super premium Unicum Riserva was nearly the same as the original Unicum.

The net sales revenue of traded products had a year-on-year increase of 43.2%. Broken down, the revenue of the Diageo portfolio increased by 40.6%, and the revenue of the other traded products grew by 69.1%. In the latter category wines and mineral waters contributed to growth in the same way.

Due to the Hungarian government's pandemic-related measures, during the 2020-2021 business year, the Company's net domestic sales had decreased by almost 7%. The major part of the decrease was due to plummeting sales in on-trade – which accounts for about half of the

Data sheet heading (general)

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Company address: 1095 Bp. Soroksári út 26
Business branch Food
Period 2021-22. business year
(01.04.2021-31.03.2022)

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Investor Relations Balázs Szűcs

Company's gross sales. Soon after the restrictive measures were lifted, as from spring 2021, on-trade bounced back to its usual level and has steadily levelled off. Sales during the first quarter of calendar year 2022 once again produced outstanding results both in off-trade and on-trade. Two factors need to be considered here: demand bounced back after reopening, and certain sectors of the population had higher than usual earnings due to certain government measures.

Market research data about the retail turnover for the April 2021–March 2022 period indicate that the Hungarian taxed retail trade of spirits grew by 6.0% in volume and by 13.0% in value. In the same period the sales of Zwack Unicum Plc. in the retail sector increased by 24.6%. Overall, the sales by Zwack Unicum Plc. went up by nearly 36%, which was the combined effect of the successful introduction into retail of Unicum Barista and the bouncing back of on-trade.

Export earnings were HUF 2 116 million – a year-on-year increase of 28.9% (HUF 475 million). Export sales in the fourth quarter had a year-on-year increase of 22%. Exports to Italy and Romania accounted for almost 70% of the yearly increase. As for exports to Italy, the sale of the Unicum liqueur went up by more than 40%. As for exports to Romania, the yearly earnings shot up by 50% even though sales growth in the second half of the year was somewhat modest. Thanks to the bounceback of tourism, duty-free sales increased gradually. On a yearly basis, they were below those of pre-pandemic 2019-2020 business year level by merely 26%.

The material-type expenses increased by HUF 1 413 million (27.4%). As that figure is lower than the increase in net sales – the latter being 35.2% – the gross margin ratio has a year-on-year increase of 2.3 percentage points (62.9% instead of 60.6%). The decrease in the per-unit material cost was due to a favourable change in the product mix (the sale of high-margin goods grew steeper).

Employee benefits expense increased by HUF 157 million (5.2%). At the beginning of the business year, the Company granted an average pay hike of 4%. The effect of that move was muted by the reduction – by 1.5 percentage point – of the social contribution tax (effective as of 1 January 2022) and the cancellation of the vocational training contribution (which used to be 2.5%). Other personnel expenses (attendance of conferences, the cost of training courses, medical check-ups etc.), plus the taxes payable for them, increased the employee benefits expense by about 2.9%. By contrast, the Company's related expenses fell by HUF 54 million because the change of year-on-year obligation to pay jubilee payments and the retirement bonus decreased.

The depreciation charge showed a year-on-year increase of HUF 72 million (13.7%). Broken down, the depreciation figure for real estate, machinery and equipment went up by HUF 63 million (by 12.8%). A considerable part of that sum was accounted for by the depreciation charge of the packaging and palletizing machine installed in our plant at Dunaharaszti at the beginning of the business year. Another factor that increased the related costs was that the Company now categorizes pallets in its books as "tangible assets of minor value" and posts for them immediate depreciation.

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The other operating expenses showed a year-on-year increase of HUF 1 412 million (47.2%). A considerable rise in marketing expenditure accounted for a major part of it. Unlike in the previous business year, in this business year a considerable part of the domestic marketing events did take place as in previous years. Thanks to adequate earnings in the currently closed business year, the Company could finance some major marketing activities. The export marketing expenses went up steeply (by HUF 213 million) also because our media campaign scheduled for autumn 2020 in Italy was transferred to the UEFA Euro 2020 Football Championship (held between 11 June and 11 July 2021). Other areas of operating expenses where there was higher year-on-year spending were technical maintenance, sports sponsorship that reduces the corporate income tax obligation, and transport costs (the latter caused by increase in volumes to be transported).

The other operating income increased by HUF 312 million (by 86.2%). Our revenues from marketing expenditure reimbursement shot up (owners of brands that we trade doubled their payments as compared to the corresponding period of the previous business year).

The operating income was HUF 3 653 million, which exceeded that a year before by HUF 1 866 million.

During the period under review the Company gained a net financial income of HUF 109 million. In April 2021 the Company sold Morello Kft. (Morello LLC) – which had been its associate entity. The revenue from that deal was higher than the book value of Morello. As the Company had a solid financial standing, in December 2021 the Board of Directors of the Company decided that the entire loan of HUF 1.5 billion – which had been raised to cushion operation – should be repaid earlier than scheduled. At present the Company does not have any bank loans. The balance of the interest that the Company had to pay on its loan and of the interests the Company received on its term deposits was HUF 65 million.

The Company's total income tax expense increased by HUF 218 million. The Company had to pay corporate income tax that was by HUF 116 million higher than that payable in the previous comparable period. The balance of the two sums is accounted for by an increase in both the local business tax payable on the gross margin and in the innovation contribution.

All in all, the Company's profit after taxation was HUF 3 200 million, which shows a year-on-year increase of HUF 1 764 million (122.8%) and is considerably above the target.

Taking a look at lines of the balance sheet, inventories went up by HUF 340 million (12.1%), which is due to the increase in the inventories of self-manufactured products and of their raw materials. The bulk of the increase can be ascribed to the strong rise in the cost of raw materials in the past few months and the fact that, due to unpredictable jolts in the supply chain, the Company has been forced to stockpile some raw materials to avoid temporary shortages in its finished products.

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Trade and other receivables showed a year-on-year increase of HUF 765 million, and that complies with the considerable increase in sales in the latest quarter.

Trade and other liabilities showed a year-on-year increase of HUF 1 467 million. The higher sales value has incurred a higher excise tax and VAT obligation; and the higher volume of products manufactured pushed up the Company's liabilities towards suppliers.

Apart from the changes described above, there were no other major changes in the balance sheet.

2. Business Environment of the Company

Zwack Unicum Plc. is the biggest player in Hungary's spirits market. As nearly 90% of its revenues are domestically generated, trends in domestic consumption are crucial for its wellbeing.

The consumption of premium alcoholic drinks had grown in Hungary in the past few years, but that tendency drastically changed due to the pandemic in 2020. Following the more than half-a-year-long lockdown of on-trade in the 2020/21 business year and the concomitant shrinking of consumption therein, presently the Company sees an uptick in the consumption of the population, which in the first quarter of calendar year 2022 was further strengthened by government measures.

3. Objectives and Strategy of the Company

The Company's primary activity is producing and selling branded premium and quality alcoholic drinks. In Hungary the principal aim of Zwack Unicum Plc. is to maintain its market leading role in spirits. Furthermore, we aim to strengthen the export markets.

In Hungary the Company is the official distributor of several international brands like the Diageo portfolio. Thus, in addition to the self-manufactured premium brands of outstanding importance in the Hungarian market (Unicum, Fűtölös, Vilmos, St. Hubertus and Kalinka), Zwack Unicum Plc.'s portfolio is enriched by world brands such as Johnnie Walker, Baileys and Captain Morgan. With such a portfolio our Company offers an impressively rich assortment of branded products for consumers.

Product innovation and successful product launch are crucial means of keeping and strengthening the market leader position. The Company has the objective of deriving at least 12 % of its gross sales from exports and has the ambition to increase it. Our core export markets are Italy, Germany and Romania.

As from 1 September 2019, the Company has been using 100% green electricity. Other sustainability measures are constantly under evaluation and under execution – for the implemented sustainability measures, please, visit our sustainability report on our homepage.

(<https://zwackunicum.hu/en/cegunk/fenntarthatosag-napjainkban/>)

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In the next business year we start to invest in Dunaharaszti into geo thermal energy and we plan further steps to extend circular economy.

Also a very important part of our sustainability strategy is the satisfaction of our staff. Concerning this topic you can read more under the point "Human Resources".

4. Main Resources and Risks of the Company's Activities

▪ Material Resources

• Production and Plant

The Company has three production plants. Unicum production and part of early maturation are done in the Unicum plant in Soroksári út. The Dunaharaszti plant takes care of additional maturation and bottling of the Unicum liqueur, and also the bottling of the majority of the other products produced by the Company. The fruit palinka distillery operates in Kecskemét, and this is where the small series products are bottled.

The Company intends to maintain those three production plants in the long run. The output capacities of the plants concerned are appropriate for bulk production and bottling.

The Company started ambitiously revamping its bottling technology in its Dunaharaszti plant in 2015. Old machines in two bottling lines have been replaced by new ones. The plan was completed during the 2020/21 business year. As for planned capital expenditure in forthcoming years, energy-efficiency investments are prioritized.

▪ Financial Position

The Company's financial position is stable and it always fulfils its financial obligations on time. Financial transactions were made by UniCredit, Erste and K&H Bank from among the largest commercial banks.

▪ Human Resources

During the business year under review the average statistical headcount stood at 254 (it was 244 last year).

We have always paid special attention to protecting the health of our employees, and that has been doubly true during this pandemic. The Company can justifiably declare that it has so far handled the several waves of the pandemic effectively. That has been the compound result of a whole array of measures (face masks, gloves, hand disinfection, checking workers' temperature, regular tests, limitation of headcount in offices, allowing work from home and so on) and the fact that nearly 100% of the employees have been vaccinated.

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In the Hungarian spirits market the Zwack Unicum Plc. has the biggest human resources for sales and marketing. Indeed, the related competitive edge in distribution and innovation are among the Company's most important strengths.

▪ Risk factors

The most difficult part of the pandemic is behind us. However, due to the dynamic post-pandemic bounce-back of the economy, inflation has shot up both in Hungary and elsewhere. The factors that are strengthening this tendency include the weakness of the Hungarian domestic currency, the forint, a rise in the consumption of the population as stimulated by government measures, and further inflationary effects as a result of the war in the Ukraine and the sanctions against Russia. The sum total of those factors is due to have a strong impact on the purchase price of raw materials and, indirectly, the consumer prices of the products of our Company additional to the impacts of these factors on the general purchasing power of domestic households. All in all, the domestic demand for spirits, and so the growth prospects of the Company, are difficult to predict.

Important risk factor affecting our Company is the possible change of the regulatory environment that may have a negative effect on domestic consumption and consequent sales volume decrease.

Company activities are exposed to various financial risks: market risks, credit risks and liquidity risks. Seen the high volatility and uncertainty of the current financial market, the Company seeks keeping the possible negative implications affecting Company finances at the minimum. In line with the accounting policy, the Company also applies derivative financial tools to counter certain financial risks.

Regarding its market risks, to reduce the foreign exchange risks arising from the export and import activities and from the Euro deposits, the Finance Department monitors, in line with the hedging policy, the foreign exchange liabilities, and keeps the necessary amount of forex on its bank accounts. Furthermore, the Company completes derivative transactions to reduce the same risks. Having said that, if the exchange rate changes during the business year, that can have a major impact on the Company's comprehensive income and the Shareholders' equity. Therefore, the changes in exchange rate within the financial year have no significant implications on the statement of comprehensive income, nor on shareholders' equity.

As a consequence of the pandemic, the supply chain anomalies are coupled with an increase in the prices of raw materials and packaging materials – and they are posing sales risks for the Company. In the forthcoming business year said risks might run up to as high as 25% of the value of raw materials and packaging materials that the Company purchases year by year.

The Company has no significant credit risks, nor related to accounts receivables, due to the diversity of its customers. Also, a significant portion of the accounts receivable is insured by financial institution up to 95% of single liabilities. The Company applies no other credit rating

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methods since this credit guarantee method is deemed to be effective enough to manage credit risks.

Company financial assets and fixed deposits are mostly in Hungarian forints. The counterparty risk is low since Zwack Unicum Plc. placed its funds with reliable financial institutions.

Liquidity management of the Company covers the necessary number of financial tools and also the necessary credit lines. The Management continuously monitors the necessary liquidity provisions based on the expected cash flow.

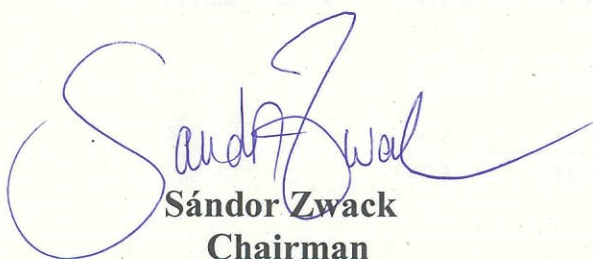
This Report has been made according to the relevant accounting regulations and the financial statements made on the basis of our best knowledge. It gives a truthful and reliable account of the assets, liabilities, financial standing and profits of Zwack Unicum Plc. This Report gives a reliable picture also of Zwack Unicum Plc.'s situation, development and performance.

Additional information:

- There was no change in the ownership structure of the Company.
- During the 2021–2022 business year there was no change in the organization of the Company.
- The Company does not possess shares of its own, just as before.

25 May 2022

*On behalf of the Board of Directors of the
Zwack Unicum Plc.,*


Sándor Zwack
Chairman


Frank Odzuck
Chief Executive Officer

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Financial Statements

PK3. Statement of financial position (according to IFRS)

data in HUF million

	31.03.2021	31.03.2022	Change to 31.03.2021	%
ASSETS				
Non-current assets				
Property, plant and equipment	3 442	3 309	-133	-3,9%
Intangible assets	85	78	-7	-8,2%
Investment in associate	16	0	-16	-100,0%
Employee loans	0	1	1	
Deferred tax asset	109	103	-6	-5,5%
	3 652	3 491	-161	-4,4%
Current assets				
Inventories	2 800	3 140	340	12,1%
Trade and other receivables	2 617	3 382	765	29,2%
Cash and cash equivalents	3 989	5 079	1 090	27,3%
	9 406	11 601	2 195	23,3%
TOTAL ASSETS	13 058	15 092	2 034	15,6%
Shareholders' equity				
Share capital	2 000	2 000	0	0,0%
Share premium	165	165	0	0,0%
Retained earnings	4 847	6 647	1 800	37,1%
	7 012	8 812	1 800	25,7%
Liabilities				
Non-current liabilities				
Other liabilities	531	558	27	5,1%
	531	558	27	5,1%
Current liabilities				
Trade and other liabilities	4 255	5 722	1 467	34,5%
Short term loans	1 250	0	-1 250	-100,0%
Provisions	10	0	-10	-100,0%
	5 515	5 722	207	3,8%
Total liabilities	6 046	6 280	234	3,9%
TOTAL EQUITY & LIABILITIES	13 058	15 092	2 034	15,6%

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PK4. Statement of comprehensive income (according to IFRS)

data in HUF million

	2020-2021. I-IV. quarters	2021-2022. I-IV. quarters	Variance	%
Gross Sales	24 259	31 326	7 067	29,1%
Excise Tax	6 925	8 464	1 539	22,2%
Public Health Product Tax (PHPT)	4 251	5 171	920	21,6%
Sales net of taxes	13 083	17 691	4 608	35,2%
Material-type expenses	5 149	6 562	1 413	27,4%
Gross Margin	7 934	11 129	3 195	40,3%
	60,6%	62,9%		2,3%
Employee benefits expense	2 993	3 150	157	5,2%
Depreciation and amortization	524	596	72	13,7%
Other operating expenses	2 992	4 404	1 412	47,2%
Operating expenses	6 509	8 150	1 641	25,2%
Other operating income	362	674	312	86,2%
Profit from operations	1 787	3 653	1 866	104,4%
Financial income	23	125	102	443,5%
Financial expenses	30	16	-14	-46,7%
Net financial income/loss	-7	109	116	-1657,1%
Profit before tax	1 780	3 762	1 982	111,3%
Income tax expense (corporate income, deferred, local business tax and innovation contribution)	344	562	218	63,4%
Profit for the year	1 436	3 200	1 764	122,8%

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PK4/2. Statement of comprehensive income, IV. quarter (according to IFRS)

data in HUF million

	2020-2021. IV. quarter	2021-2022. IV. quarter	Variance	%
Gross Sales	3 848	4 932	1 084	28,2%
Excise Tax	1 056	1 273	217	20,5%
Public Health Product Tax (PHPT)	650	782	132	20,3%
Sales net of taxes	2 142	2 877	735	34,3%
Material-type expenses	861	1 099	238	27,6%
Gross Margin	1 281	1 778	497	38,8%
	59,8%	61,8%		2,0%
Employee benefits expense	827	802	-25	-3,0%
Depreciation and amortization	166	176	10	6,0%
Other operating expenses	813	1 362	549	67,5%
Operating expenses	1 806	2 340	534	29,6%
Other operating income	59	83	24	40,7%
Profit from operations	-466	-479	-13	2,8%
Financial income	10	52	42	420,0%
Financial expenses	7	2	-5	-71,4%
Net financial income/loss	3	50	47	1566,7%
Profit before tax	-463	-429	34	-7,3%
Income tax expense (corporate income, deferred, local business tax and innovation contribution)	-49	-86	-37	75,5%
Profit for the quarter	-414	-343	71	-17,1%

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PK5. Cash flow statement (according to IFRS)

	data in HUF million			
	2020-2021. I-IV. quarters	2021-2022. I-IV. quarters	Variance	%
Profit before tax	1 780	3 762	1 982	111,3%
Net financial income	7	(109)	-116	-1657,1%
Depreciation and amortization	524	596	72	13,7%
(Gain)/loss on disposal of fixed assets	(22)	(27)	-5	22,7%
Increase/(decrease) in trade creditors and other liabilities	315	1 489	1 174	372,7%
(Increase)/decrease in inventories	(117)	(340)	-223	190,6%
(Increase)/decrease in trade and other receivables	388	(1 002)	-1 390	-358,2%
(Gain)/loss on unrealized foreign exchange rate difference	(33)	13	46	-139,4%
Increase/(decrease) in other liabilities (dividend)	(2)	(10)	-8	400,0%
Cash generated from operations	2 840	4 372	1 532	53,9%
Interest paid	(30)	(16)	14	-46,7%
Income tax paid	(356)	(312)	44	-12,4%
Cash flow from operating activities	2 454	4 044	1 590	64,8%
Purchases of property, plant and equipment	(645)	(445)	200	-31,0%
Purchases of intangible assets	(18)	(28)		
Sales \ (purchase) of investments	0	0	0	
Dividends received	0	0	0	
Interest received	23	74	51	221,7%
Proceeds from sale of property, plant and equipment	67	62	-5	-7,5%
Payment received from the sale of investment in associate	0	61	61	
Cash flow used in investing activities	(573)	(276)	297	-51,8%
Dividends paid	(600)	(1 400)	-800	133,3%
Loan acquired	1 250	1 500	250	20,0%
Payment of loans	(1 250)	(2 750)	-1 500	120,0%
Payment of lease liabilities	(6)	(29)	-23	383,3%
Cash flow used in financing activities	(606)	(2 679)	-2 073	342,1%
Change in cash and cash equivalents	1 275	1 089	-186	-14,6%
Cash and cash equivalents, beginning of the period	2 709	3 989	1 280	47,2%
Exchange gains/(losses) on cash and cash equivalents	5	1	-4	-80,0%
Cash and cash equivalents, end of the period	3 989	5 079	1 090	27,3%

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PK6. Statement of changes in equity (according to IFRS)

data in HUF million

	Share Capital	Share premium	Retained Earnings	Total
Balance at 1 April 2020	2 000	165	4 011	6 176
Profit for the year	-	-	1 436	1 436
Other comprehensive income	-	-	-	0
Total comprehensive income for the year	0	0	1 436	1 436
Dividend related to financial year 2019/2020	-	-	(600)	(600)
Transactions with owners in their capacity as owners	0	0	(600)	(600)
Balance at 31 March 2021	2 000	165	4 847	7 012
Balance at 1 April 2021	2 000	165	4 847	7 012
Profit for the year	-	-	3 200	3 200
Other comprehensive income	-	-	-	0
Total comprehensive income for the year	0	0	3 200	3 200
Dividend related to financial year 2020/2021	-	-	(1 400)	(1 400)
Transactions with owners in their capacity as owners	0	0	(1 400)	(1 400)
Balance at 31 March 2022	2 000	165	6 647	8 812

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Data FYI – Group of Products Report

data in HUF million

According to IFRS 8 all activities of the Zwack Unicum Plc. belong to the same segment. To make comparison easier with previous reports and to retain additional data, the Company publishes former product range information in the following reports too.

Traded products	2020-2021. I-IV. quarters	2021-2022. I-IV. quarters	Variance	%
Gross Sales	4 330	6 020	1 690	39,0%
Excise Tax	918	1 205	287	31,3%
Public Health Product Tax (PHPT)	597	785	188	31,5%
Sales net of taxes	2 815	4 030	1 215	43,2%
Profit from operations	127	478	351	276,4%

Own produced	2020-2021. I-IV. quarters	2021-2022. I-IV. quarters	Variance	%
Gross Sales	19 929	25 306	5 377	27,0%
Excise Tax	6 007	7 259	1 252	20,8%
Public Health Product Tax (PHPT)	3 654	4 386	732	20,0%
Sales net of taxes	10 268	13 661	3 393	33,0%
Profit from operations	1 660	3 175	1 515	91,3%

Total	2020-2021. I-IV. quarters	2021-2022. I-IV. quarters	Variance	%
Gross Sales	24 259	31 326	7 067	29,1%
Excise Tax	6 925	8 464	1 539	22,2%
Public Health Product Tax (PHPT)	4 251	5 171	920	21,6%
Sales net of taxes	13 083	17 691	4 608	35,2%
Profit from operations	1 787	3 653	1 866	104,4%

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Data Sheets related to the Financial Statements

PK1. General information on financial data

	Yes	No	
Audited	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Consolidated	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Accounting principles	Hungarian <input type="checkbox"/>	IFRS <input checked="" type="checkbox"/>	Other <input type="checkbox"/>

PK2. Companies included in consolidation

Name	Registered capital/Equity	Share in ownership (%)	Voting right ¹	Class ²
Non existent				

PK7. Off Balance Sheet significant items ¹

Name	Value (HUF)
Non existent	

Data sheet heading (general)

Company name : Zwack Unicum Plc.
 Company address: 1095 Bp. Soroksári út 26
 Business branch Food
 Period 2021-22. business year
 (01.04.2021-31.03.2022)

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Data sheets related to shares structure and shareholders

RS1. Ownership structure and shareholders' shares

Name of shareholders	Total registered capital					
Ordinary shares	Beginning of business year (on 1 April)			End of period		
	% ²	% ³	pieces	% ²	% ³	pieces
Domestic institutional/company	1.21%	1.22%	24 519	1.17%	1.19%	23 805
Foreign institutional/company	80.89%	82.31%	1 646 197	75.75%	77.07%	1 541 437
Domestic private individual	14.63%	14.89%	297 756	14.96%	15.22%	304 412
Foreign private individual	1.47%	1.50%	29 912	6.33%	6.44%	128 830
Employees, top managers	0.08%	0.08%	1 616	0.07%	0.08%	1 516
T O T A L	98.28%	100.00%	2 000 000	98.28%	100.00%	2 000 000
Redeemable liquidation preference shares	Beginning of business year (on 1 April)			End of period		
	% ²	% ³	pieces	% ²	% ³	Db
Domestic institutional/company						
Foreign institutional/company						
Domestic private individual						
Foreign private individual						
Employees, top managers	1.72%	0.00%	35 000	1.72%	0.00%	35 000
T O T A L	1.72%	0.00%	35 000	1.72%	0.00%	35 000
ALTOGETHER	Beginning of business year (on 1 April)			End of period		
	% ²	% ³	pieces	% ²	% ³	Db
Domestic institutional/company	1.21%	1.22%	24 519	1.17%	1.19%	23 805
Foreign institutional/company	80.89%	82.31%	1 646 197	75.75%	77.07%	1 541 437
Domestic private individual	14.63%	14.89%	297 756	14.96%	15.22%	304 412
Foreign private individual	1.47%	1.50%	29 912	6.33%	6.44%	128 830
Employees, top managers	1.80%	0.08%	36 616	1.79%	0.08%	36 516
T O T A L	100.00%	100.00%	2 035 000	100.00%	100.00%	2 035 000

² Shareholder's share

³ Voting right assuring participation in decision making at the Issuer's General Meeting

The 2 000 000 ordinary shares are listed on the Budapest Stock Exchange (BÉT), and the 35 000 redeemable liquidation preference shares are not listed on BÉT.

RS2. Number of own shares in the business year

	1 April	30 June	30 September	31 December	31 March
At Company level	0	0	0	0	0

Data sheet heading (general)

Company name : Zwack Unicum Plc.
 Company address: 1095 Bp. Soroksári út 26
 Business branch Food
 Period 2021-22. business year
 (01.04.2021-31.03.2022)

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RS3/2. List of shareholders with more than 5% share, their standing (at the end of the period) in relation to the total registered capital

Name	Nationality ¹	Activity ²	No of shares	Share (%) ³	Voting right (%) ^{3,4}	Notes ⁵
Peter Zwack & Consorten H.AG.	Foreign	Financial Company	1 000 001	49.14	50.00	Professional
Diageo Holdings Netherlands B.V.	Foreign	Financial Company	520 000	25.55	26.00	Professional

¹ Domestic (B), Foreign (K)

² Custodian (L), Central Budget (Á), Nemzetközi Fejlesztési Intézet (National Development Institution - F), Institutional (I), Financial Company (T) Private (M), Employee, top manager (D)

³ To be rounded to two decimals

⁴ Voting right assuring participation in decision making at the Issuer's General Meeting

⁵ E.g.: professional investor, financial investor, etc.

TSZ2/1. Number of full time employees

	End of base period	Beginning of business year	End of reported period
At Company level	233	233	247

TSZ3. (Strategic) top managers and employees affecting the operations of the Issuer

Type	Name	Position	Beginning of appointment	End of appointment	Own ordinary shares (no.)	Own redeemable liquidation preference shares (no.)
FB	Dr. Hubertine Underberg-Ruder	Chairperson	29.06.2006	31.07.2023	-	-
FB	Thomas Mempel		30.06.2021	31.07.2024	-	-
FB	Dr. András Szecskay		30.09.1992	31.07.2023	651	-
FB	Dr. István Salgó		29.06.2006	31.07.2023	-	-
FB	Nándor Szakolczai		27.06.2020	31.07.2023		
FB	Dr. György Geiszl		25.06.2020	31.07.2023		
IT	Sándor Zwack	Chairperson	26.06.2008	31.07.2023	-	-
IT	Wolfgang Spiller		28.06.2012	31.07.2023	-	-
IT	Isabella Veronika Zwack		26.06.2008	31.07.2023	-	-
IT	Frank Odzuck		22.04.2004	31.07.2023	-	16 000
IT	Tibor András Dörnyei		24.04.2002	31.07.2023	-	10 500
IT	Zoran Maksic		27.06.2020	31.07.2023		
IT	Bozidar Bozic		27.06.2020	31.07.2023		
SP	Frank Odzuck	General Manager	01.11.2003		-	16 000
SP	Tibor András Dörnyei	Financial Director	01.03.2001		-	10 500
SP	Csaba Belovai	Commercial Director	26.01.2004		-	8 500
SP	Sára Palcsó	Marketing Director	01.04.2016		200	-
SP	Orsolya Virágh	Human Resources Director	01.08.2018		-	-
SP	László Seprős	Production and Technical Director	01.04.2009		-	-

¹ Employee in strategic position (SP), Member of the Board of Directors (IT), Member of the Supervisory Board (FB)