

Independent Auditors' Report issued on the 2012 Annual Report and Business Report of Budapesti Értéktőzsde Zrt.

This is an English translation of the statutory Annual Report and the Business Report, and the Independent Auditors' Report thereon issued in Hungarian. In case of any differences, the Hungarian language original prevails.



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This is an English translation of the Independent Auditors' Report on the 2012 statutory Annual Report of Budapesti Értéktőzsde Zrt. issued in Hungarian. If there are any differences, the Hungarian language original prevails. This report should be read in conjunction with the complete statutory Annual Report it refers to.

#### **Independent Auditors' Report**

To the shareholders of Budapesti Értéktőzsde Zrt.

#### **Report on the Annual Report**

We have audited the accompanying 2012 annual report of Budapesti Értéktőzsde Zrt. (hereinafter referred to as "the Company"), which comprise the balance sheet as at 31 December 2012, which shows total assets of THUF 6,502,080 and retained profit for the year of THUF 8,022, and the income statement for the year then ended, and supplementary notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Annual Report

Management is responsible for the preparation and fair presentation of this annual report in accordance with the provisions of the Act on Accounting, and for such internal control as management determines is necessary to enable the preparation of annual report are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on this annual report based on our audit. We conducted our audit in accordance with the Hungarian National Standards on Auditing and applicable laws and regulations in Hungary. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the annual report, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the annual report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the annual report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the annual report gives a true and fair view of the financial position of Budapesti Értéktőzsde Zrt. as at 31 December 2012, and of its financial performance for the year then ended in accordance with the provisions of the Act on Accounting.

KPMG Hungária Kft., a Hungarian limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. Company registration: Budapest, Fővárosi Bíróság, no: 01-09-063183



#### **Other Matters**

We have issued an Auditor's Report dated 26 March 2013 on the annual report submitted to the general meeting for approval and have considered the events after the balance sheet date only up to that date. The general meeting amended the annual report in terms of the amount of dividend payments, which resulted in a decrease in the retained profit for the year of THUF 568,416 for the year.

#### **Report on the Business Report**

We have audited the accompanying 2012 business report of Budapesti Értéktőzsde Zrt.

Management is responsible for the preparation of the business report in accordance with the provisions of the Act on Accounting. Our responsibility is to assess whether this business report is consistent with the annual report prepared for the same business year. Our work with respect to the business report was limited to the assessment of the consistency of the business report with the annual report, and did not include a review of any information other than that drawn from the audited accounting records of the Company.

In our opinion, the 2012 business report of Budapesti Értéktőzsde Zrt. is consistent with the data included in the 2012 annual report of Budapesti Értéktőzsde Zrt.

Budapest, 16 May 2013 KPMG Hungária Kft. Registration number: 000202

Gábor Agócs Gábor Agócs Partner Dr. Ferenc Eperjesi Dr. Ferenc Eperjesi Professional Accountant Registration number: 003161



# FINANCIAL STATEMENTS OF THE **BUDAPEST STOCK EXCHANGE FOR THE YEAR 2012**





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|    | Denomination   | 31.12.2011 | HUF '00<br>31.12.2012 |
|----|--|------------|-----------------------|
|    |  |            |                       |
| а  | b  | с          | d                     |
| 1  | A. LONG-TERM ASSETS  | 5 314 019  | 5 336 09              |
| 2  | I. Intangible assets   | 124 970    | 141 97                |
| 3  | Capitalized value of formation, promotion and restructuring expenses | 0          |                       |
| 4  | Capitalized value of research and development                        | 0          |                       |
| 5  | Rights, representing assets  | 3 399      | 2 70                  |
| 6  | Intellectual products  | 121 571    | 114 83                |
| 7  | Goodwill   | 0          |                       |
| 8  | Advences and prepayments on intangible assets                        | 0          | 24 43                 |
| 9  | Value correction of intangible assets                                | 0          |                       |
| 10 | II. Tangible assets  | 71 430     | 79 00                 |
| 11 | Buildings and related concessions and similar rights                 | 4 992      | 1 70                  |
| 12 | Plant machinery  | 32 744     | 41 15                 |
| 13 | Other equipments and fittings, vehicles                              | 33 694     | 36 15                 |
| 14 | Assets in course of constructions                                    | 0          |                       |
| 15 | Prepayments made on fixed assets                                     | 0          |                       |
| 16 | Value correction of tangible assets                                  | 0          |                       |
| 17 | III. Invested financial assets                                       | 5 117 619  | 5 115 11              |
| 18 | Shares   | 5 115 022  | 5 115 02              |
| 19 | Securities   | 0          |                       |
| 20 | Long term loan   | 2 597      | 9                     |
| 21 | Securities signifying a long-term creditor relationship              | 0          |                       |
| 22 | B. CURRENT ASSETS  | 1 379 769  | 972 20                |
| 23 | I. Stocks  | 19 107     | 12 70                 |
| 24 | Raw materials and consumable goods                                   | 0          |                       |
| 25 | Work in progress   | 0          |                       |
| 26 | Finished goods   | 0          |                       |
| 27 | Merchandise  | 19 107     | 12 70                 |
| 28 | Prepayments made on stocks   | 0          |                       |
| 29 | II. Receivables  | 317 284    | 444 68                |
| 30 | Trade debtors  | 142 429    | 307 64                |
| 31 | Receivables from affiliated undertaking                              | 0          |                       |
| 32 | Receivables from independent undertakings                            | 0          |                       |
| 33 | Bills receivalble  | 0          |                       |
| 34 | Other debtors  | 174 855    | 137 03                |
| 35 | III. Securities  | 0          |                       |
| 36 | Paticipation in affiliated undertaking                               | 0          |                       |
| 37 | Other participation  | 0          |                       |
|    | Own shares, own partnership shares, re-                              |            |                       |
| 38 | exchangable shares   | 0          |                       |
| 39 | Debt securities held for sale  | 0          |                       |
| 40 | IV. Cash and cash equivalents  | 1 043 378  | 514 81                |
| 41 | Cash   | 130        | 16                    |
| 42 | Current account  | 1 043 248  | 514 64                |
| 43 | C. ACCRUED INCOME AND PREPAYMENTS                                    | 293 470    | 193 78                |
| 44 | Accrued income   | 280 459    | 178 45                |
| 45 | Prepayments  | 13 011     | 15 33                 |
|    | Equity and accrued and deferred assets of                            |            |                       |
| 46 | deferred expenditures  | 0          |                       |
| 47 | TOTAL ASSETS   | 6 987 258  | 6 502 08              |

Budapest, 16 May, 2013







HUF '000

|    | Denomination  | 31.12.2011 | 31.12.2012 |
|----|---|------------|------------|
| а  | b   | с          | d          |
| 48 | D. SHAREHOLDERS' EQUITY                             | 5 456 857  | 5 464 879  |
| 49 | I. Share capital                                    | 541 348    | 541 348    |
| 50 | thereof: ownership shares repurchased at face value | 0          | 0          |
| 51 | II. UNPAID ISSUED CAPITAL                           | 0          | 0          |
| 52 | III. Capital reserve                                | 2 576 356  | 2 576 356  |
| 53 | IV. Retained earnings                               | 2 324 170  | 2 339 153  |
| 54 | V. NON DISTRIBUTABLE RESERVES                       | 0          | 0          |
| 55 | VI. REVALUATION RESERVE                             | 0          | 0          |
| 56 | VII. Net profit for the year                        | 14 983     | 8 022      |
| 57 | E. PROVISIONS                                       | 0          | 22 370     |
| 58 | Provisions for expected liablities                  | 0          | 22 370     |
| 59 | Provisions for costs in the future                  | 0          | 0          |
| 60 | Other provisions                                    | 0          | 0          |
| 61 | F. LIABILITIES                                      | 1 214 509  | 658 275    |
| 62 | I. Subordinated liabilities                         | 0          | 0          |
| 63 | Subordinated libilities to affiliated undertaking   | 0          | 0          |
|    | Subordinated libilities to independent              |            |            |
| 64 | undertaking   | 0          | 0          |
| 65 | Subordinated libilities to other economic entities  | 0          | 0          |
| 66 | II. Long-term liabilities                           | 0          | 0          |
| 67 | Long-term loans                                     | 0          | 0          |
| 68 | Convertible bonds                                   | 0          | 0          |
| 69 | Debts on the issue of of bonds                      | 0          | 0          |
| 70 | Investment and development credits                  | 0          | 0          |
| 71 | Other long-term credits                             | 0          | 0          |
| 72 | Long-term liabilities to affiliated undertaking     | 0          | 0          |
| 73 | Long-term liabilities to independent undertaking    | 0          | 0          |
| 74 | Other long-term liabilities                         | 0          | 0          |
| 75 | III. Short term liabilities                         | 1 214 509  | 658 275    |
| 76 | Short-term loans                                    | 0          | 0          |
| 77 | thereof: convertible bonds                          | 0          | 0          |
| 78 | Prepayments received from customer                  |            |            |
| 79 | Trade accounts payables                             | 21 711     | 25 911     |
| 80 | Bills payable                                       | 0          | 0          |
| 81 | Short-term liabilities to affiliated undertaking    | 0          | 0          |
| 82 | Dividends   | 1 109 764  | 568 416    |
| 83 | Other short term liabilities                        | 83 034     | 63 948     |
| 84 | G. ACCRUED EXPENSES AND DEFERRED INCOME             | 315 892    | 356 556    |
| 85 | Deferred income                                     | 89 064     | 263 215    |
| 86 | Accrued expenses                                    | 226 828    | 93 341     |
| 87 | Deffered revenues                                   | 0          | 0          |

Budapest, 16 May, 2013

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY





6 987 258

6 502 080



|                   |  |                | HUF '000   |
|-------------------|--|----------------|------------|
|                   | Denomination   | 31.12.2011     | 31.12.2012 |
| а                 | b  | с              | d          |
| 1                 | Net domestic sale  | 2 095 304      | 1 545 268  |
| 2                 | Net external sale  | 978 862        | 851 956    |
| Ι.                | Revenues from stock exchange activities                          | 3 074 166      | 2 397 22   |
| 3                 | Change in self-manufactured stocks                               | Ô              | (          |
| 4                 | Own work capitalized   | 0              |            |
| II                | Own performance capitalized                                      | 0              |            |
|                   | Other revenues   | 10 392         | 28 14      |
|                   | thereof: write-back of loss in value                             | 0              |            |
| 5                 | Cost of materials  | 29 920         | 31 86      |
| 6                 | Values of services utilized                                      | 422 637        | 434 37     |
| 7                 | Other costs  | 7 521          | 7 51       |
| 8                 | Cost of good sold  | 0              | (          |
| 9                 | Sub-contracted services  | 113 576        | 121 34     |
| IV.               | Material-type costs  | 573 654        | 595 10     |
| 10                | Wages and salaries   | 646 972        | 582 74     |
| 11                | Ther employee benefits   | 36 410         | 33 23      |
| 12                | Contributions on wages and salaries                              | 195 793        | 189 20     |
| ν.                | Staff costs  | 879 175        | 805 19     |
| VI.               | Depreciation   | 63 952         | 51 193     |
| VII.              |  | 411 258        | 361 829    |
| VII.              | Other expenses   |                |            |
|                   | thereof: loss in value   | 1 830          | 4 484      |
| Α.                | OPERATING PROFIT (LOSS)  | 1 156 519      | 612 04     |
| 13                | Dividend received  | 0              | (          |
|                   | thereof: from affiliated undertakings                            | 0              | (          |
| 14                | Capital gains on investments                                     | 0              | (          |
|                   | thereof: from affiliated undertakings                            | 0              | (          |
| 15                | Interest and capital gains on financial investments              | 0              |            |
| 10                | thereof: from affiliated undertakings                            | 0              |            |
| 4.0               |  |                |            |
| 16                | Interests received   | 66 603         | 32 84      |
| 47                | thereof: from affiliated undertakings                            | 0              | 11.00      |
| 17                | Other incomes from financial transasrions                        | 51 761         | 11 02      |
| <b>VIII</b><br>18 | Income from financial operations Losses on financial investments | <b>118 364</b> | 43 87      |
| 10                | thereof: to affiliated undertakings                              | 0              |            |
| 19                | Interest payable and and similar changes                         | 0              |            |
| 19                | thereof: to affiliated undertakings                              | 0              |            |
| 20                | Losses on shares, securities and bank deposits                   | 0              |            |
| 20                | Other expenses on financial transactions                         | 17 261         | 46 82      |
|                   | Expenses of financial operations                                 | 17 261         | 46 82      |
| B.                | FINANCIAL RESULT   | 101 103        | -2 95      |
| C.                | ORDINARY PROFIT (LOSS)   | 1 257 622      | 609 09     |
| X                 | Extraordinary income   | 0              |            |
| XI.               | Extraordinary expenses   | 0              |            |
| D.                | EXTRAORDINARY PROFIT (LOSS)                                      | 0              |            |
| E.                | PROFIT BEFORE INCOME TAX   | 1 257 622      | 609 09     |
| XII.              |  | 132 875        | 32 65      |
| F.                | PROFIT (LOSS) AFTER INCOME TAX                                   | 1 124 747      | 576 43     |
| 22                | Retained earnings for dividend                                   | 0              |            |
| 23                | Approved dividend  | 1 109 764      | 568 41     |
|                   | NET PROFIT FOR THE YEAR  | 14 983         | 8 02       |

Budapest, 16 May 2013













#### **GENERAL COMPANY INFORMATION**

| Name of Company:                           |   | Értéktőzsde<br>aság (Budapest<br>ited by Shares) | Zártkörűen<br>Stock Exchang | Működő<br>e Private |  |
|--|---|--|-----------------------------|---------------------|--|
| Address of Company:                        | H-1062 Budapest, Andrássy út 93.              |  |                             |                     |  |
| Company's Registration No.:                | Cg. 01-10-044764                              |  |                             |                     |  |
| Data of persons authorised to sign the rep | ort on behalf o                               | of the Company                                   | :                           |                     |  |
| Zsolt Katona, CEO                          |   |  |                             |                     |  |
|  | Address: H-1181 Budapest, Fürst Sándor u. 11. |  |                             |                     |  |
| Attila Tóth, Deputy CEO                    |   |  |                             |                     |  |
|  | Address: H-11                                 | 12 Budapest, Re                                  | étalja lejtő 14.            |                     |  |

The person charged with the management of bookkeeping tasks and the preparation of the annual report: Ildikó Auguszt (address: H-1138 Budapest, Róbert Károly krt. 18/C, registration No. 120433).

#### Data of the Auditor

KPMG Hungary, Audit, Tax and Advisory Services Limited Liability Company HU-1139 Budapest, Váci út 99.
Company registration No.: 01-09-063183
Data of the person responsible for the audit: Dr. Ferenc Eperjesi (*mother's maiden name: Erzsébet Kiss*) H-1039 Budapest, Ady Endre út 20. Start date of engagement: April 29, 2011 End date of engagement: May 31, 2014

#### Form of operation:

Private Company Limited by Shares





#### Foundation

The Budapest Stock Exchange, originally established on 19 June 1990, was registered by the Metropolitan Court of Justice as a Court of Registration on 30 June 2002 under No. 01-10-044764 as a company limited by shares due to general succession.

The subscribed capital of the Company upon the foundation totalled HUF 550 million, which consisted of registered ordinary shares issued in dematerialised form, with a par value of HUF 100 each, all conferring equal and identical membership rights.

With its resolution No. 7/2003 dated 28 April 2003, the General Meeting decreased the share capital of the Budapest Stock Exchange Private Company Limited by Shares by withdrawing the shares of Garmond Capital Hungarian-American Service Providing Company Limited by Shares (i.e. by HUF 8,651,900 that is 86,519 shares with a par value of HUF 100 each). Thus the Company's subscribed capital fell to HUF 541,348,100. (Order No. 01-10-044764/24 of the Court of Registration, effective from 28 April 2003)

#### Scope of activity

Main scope of activity: 6611 '08 Administration of financial markets

#### Legal framework for the management of the Stock Exchange

The conditions for the management of the Stock Exchange are stipulated in Act CXX of 2001 (hereinafter: "the Act"). Accordingly, "the Stock Exchange may not invest its free funds in the products listed and traded on the given stock exchange, excluding government securities and the shares issued by the Stock Exchange, the clearing house and central depository performing stock exchange settlements, and the financial holding company with a shareholding in the clearing house and the central depository. During its operations, the Stock Exchange may only establish such business associations or companies limited by shares and it can only have a holding in such business associations which have the purpose of promoting exchange activities or any supporting complementary activities."

When the accounting procedures of the Stock Exchange are established, the provisions of Act C of 2000 on Accounting and Government Decree No. 348/2004 (XII.22.) must be taken into consideration. According to the rules on double-entry bookkeeping, the Stock Exchange prepares its annual report for the given business year with the last day of the business year (31 December 2012) as the balance sheet date. According to the Act on Accounting, the economic events that became known after the balance sheet date (31 December) but prior to the compilation of the annual report must be accrued. The last day for the receipt of items coming from external sources – i.e. the balance sheet preparation date – is 15 February 2013.

The Stock Exchange is listed by Section 3 (1) 4 l) of the Act on Accounting under 'other organizations'. The annual reporting and bookkeeping obligation of the Stock Exchange is stipulated by Government Decree No. 348/2004 (XII.22.).

The system of accounts was compiled based on the above decrees and accounting requirements. In our system of accounts, we set out the accounting policy developed and applied by the Budapest Stock Exchange and the evaluation regulations on assets and liabilities.





The 2012 annual balance sheet and income statement of the Budapest Stock Exchange Ltd. will be available on the BSE's website (<u>www.bet.hu</u>) after the Annual General Meeting.

#### **Rules of the Stock Exchange**

The essential rules of the organization and operation of the Budapest Stock Exchange Ltd. are included in the Statutes accepted by the General Meeting.

According to the Act, the Budapest Stock Exchange is a self-regulating organization that develops regulations to specify the partial regulations on the operation of the Stock Exchange as well as the rights and obligations of the stock exchange traders and issuers. The Board of Directors is authorized to approve the regulations, which enter into force when ratified by the Hungarian Financial Supervisory Authority.

The regulations of the Stock Exchange are available on the BSE's website (<u>www.bet.hu</u>), under the Markets and Products/Regulations menu item.

As of 15 February 2013, the valid regulations of the Stock Exchange were as follows.

| Regulations of the Budapest Stock Exchange<br>Ltd.                                       | ge Nr. Date Nr.<br>ge of the approval by the Board of of appro<br>Directors |  | of approval by   | Date<br>y the Supervisory<br>thority |
|--|---|--|------------------|--------------------------------------|
| for Listing, Continued Trading and Disclosure  | 52/2012<br>63/2012  | September 7, 2012<br>November 12, 2012 | EN-III-1156/2012 | January 1, 2013                      |
| on the Operations and Use of Remote Trading  | 33/2011   | June 7, 2011                           | EN-III-888/2011  | August 8, 2011                       |
| on the Code of Trading   | 55/2012   | September 27,<br>2012                  | EN-III-1148/2012 | December 20, 2012                    |
| on Section Membership  | 4/2011  | February 22, 2011                      | EN-III-597/2011  | June 6, 2011                         |
| on Exchange Regulation Procedures and on the Rules of Official Publications              | 34/2011   | June 7, 2011                           | E-III-1008/2011  | September 15, 2011                   |
| on the Rules of Conflict of Interest of Persons in<br>Management Positions and Employees | 34/2011   | June 7, 2011                           | EN-III-1008/2011 | September 15, 2011                   |
| on the Operational Risk Management   | 36/2010   | September 15,<br>2010                  | EN-III-73/2010   | October 28, 2010                     |

#### **1. REGULATIONS**

| Regulations of the Budapest Stock<br>Exchange Ltd. |             | Date<br>ce no. of CEO<br>n(s) to go into | Effective date    |
|--|-------------|--|-------------------|
| Regulations on the Operation of BETa<br>Market     | 2/BÉTa/2012 | February 24, 2012                        | February 27, 2012 |
| Regulations on the Use of BETa Remote<br>Trading   | 1/BÉTa/2011 | November 3, 2011                         | November 7, 2011  |



#### 2. ORDERS

| Orders of the Budapest Stock Exchange Ltd.             |         | Date<br>val by the Board of<br>Directors |   | Date<br>by the Supervisory<br>Authority |
|--|---------|--|---|---|
| regarding the Professional Representation              | 28/2011 | June 7, 2011                             | - | 16 June, 2011                           |
| regarding the Schedule of Fees Applied by the Exchange | 75/2012 | December 7, 2012                         | - | January 2, 2013                         |
| regarding the Operational and Organizational Rules     | 54/2012 | September 27,<br>2012                    | - | October 18, 2012                        |

The Hungarian Financial Supervisory Authority also supervises whether the operation of the Budapest Stock Exchange Ltd. complies with the relevant legal rules and the Exchange's regulations. In order to fulfil this task, the person appointed by the Supervisory Authority is entitled to review and check the stock exchange trading on the terminal placed at the Supervisory Authority as well as to be present at the General Meeting of the Budapest Stock Exchange Ltd. and at the meetings of the Board of Directors and the Advisory Committees and to inspect the records of the Budapest Stock Exchange.

The Board of Directors provides for the following in stock exchange orders: the fees charged by the BSE for those who use the services of the Stock Exchange, the Bylaw of Organization and Operation in respect of the Stock Exchange's work organization, the trading regulation of the free market system and the order of the representation of interest for stock exchange traders, issuers and investors.

The rules of the operation of the multilateral trading facility are governed by a separate regulation adopted by the CEO.

The Budapest Stock Exchange Ltd. has adopted the necessary mandatory regulations prescribed in the Act on Accounting as well as the stocktaking regulation for assets and liabilities and a cash management regulation. The methodology of evaluation assets and liabilities is found in the accounting policy.



#### **ACCOUNTING PRINCIPLES**

An **error** is **significant** if the aggregate amount of the errors and the impact of errors established for the same year (meaning that values have to be added up), increasing or decreasing the equity or the results (regardless of their sign), reaches 2% of the balance sheet total for the given year or if 2% of the balance sheet total exceeds HUF 500 million, then their aggregate amount reaches HUF 500 million.

**Receivables in foreign funds** must be recalculated into HUF at the middle exchange rate published by the account holding bank.

**Liabilities in foreign funds** must be recalculated into HUF at the middle exchange rate published by the account holding financial institution and valid on the date of settlement.

When **evaluating receivables**, in the case of receivables which were not paid by the balance sheet preparation date, the difference between the book value of the receivable and the amount expected to be collected must be determined based on the information available at the balance sheet preparation date. **Impairment must be accounted for the difference but only when it proves to be permanent and is of a significant amount**. In the case of receivables, **impairment is significant** if it exceeds 50% of the book value of the receivables.

#### **EVALUATION METHOD**

#### **BALANCE SHEET**

#### Intangible assets

Intangible assets must be recognised in the balance sheet at cost or at the book value less the accounted ordinary and extraordinary depreciation plus the reversed amount of the book value of the extraordinary depreciation, and advance payments made for intangible assets must be recognised at the transferred amount net of the deductible input VAT, at the book value increased by the reversed impairment.

The purchased software applications were evaluated at net value.

#### **Tangible assets**

**Tangible assets** must be evaluated at cost **in the balance sheet**, less the applied depreciation, plus the amount of the reversal. **Tangible assets** were evaluated at net value.

Investments were evaluated at the actual acquisition cost.





#### Investments

BSE has the following investments:

#### Central Clearing House and Depository (Budapest) Ltd.

| registered office:       | Budapest, VII. ker. Asbóth u. 9-11. |
|--------------------------|-------------------------------------|
| number of issued shares: | 420                                 |
| nominal value of shares: | 5.000.000 HUF                       |
| ownership share:         | 46.67%                              |

KELER Ltd's after-tax profit for 2012 will be HUF 2 billion.

## 3. Ownership structure of Central Clearing House and Depository (Budapest) Ltd. (HUF '000)

| Owners                                     | Subscribed<br>capital | Ownership<br>share |
|--|-----------------------|--------------------|
| Budapest Stock Exchange Ltd.               | 2 100 000             | 46,67%             |
| Central Clearing House and Depository Ltd. | 2 400 000             | 53,33%             |
| Total:                                     | 4 500 000             | 100,00%            |

#### **KELER Central Counterparty Ltd.**

| registered office: | Budapest, VII. ker. Asbóth u. 9-11. |
|--------------------|-------------------------------------|
| ownership share:   | 11.9%                               |

KELER CCP Ltd's after-tax profit for 2012 will be HUF -76 million.

# 4. Ownership structure of KELER Central Counterparty Ltd. (HUF '000)

| Owners                                     | Subscribed<br>capital | Ownership<br>share | Shareholders'<br>capital |
|--|-----------------------|--------------------|--------------------------|
| Budapest Stock Exchange Ltd.               | 2 380                 | 11,90%             | 3 570                    |
| Hungarian National Bank                    | 2 720                 | 13,60%             | 4 080                    |
| Central Clearing House and Depository Ltd. | 14 900                | 74,50%             | 22 350                   |
| Total                                      | 20 000                | 100,00%            | 30 000                   |



#### **Calculation of depreciation**

Fixed assets were depreciated with the straight-line method as follows:

The acquisition price of **rights and concessions** are amortized over their estimated useful lives according to the accounting policies of the stock exchange.

**Intellectual property** and software are written off over **3 years**, with a depreciation rate of **33%**, **except for intangible property received from a legal predecessor** where the time of use at the legal predecessor must be taken into account when defining the period of depreciation. *However, the remaining time of use cannot be shorter than 1 year*, and depreciation must be accounted for the remaining period.

**Tangible assets** are depreciated with the straight-line method from the date of putting into use, based on the gross value, taking into account the time of use **except for tangible property received from a legal predecessor** where the time of use at the legal predecessor must be taken into account when defining the period of depreciation. *However, the remaining time of use cannot be shorter than 1 year,* and depreciation must be accounted for the remaining period. Depreciation is accounted for on a monthly basis.

Upon the calculation of depreciation, the following rates were applied:

#### 5. Depreciation norms applied for assets capitalised after 1 January 1992

| CWIP on rented properties                  | 6,0 %  |
|--|--------|
| Technical instruments, machinery, vehicles | 14,5 % |
| IT equipment                               | 33,0 % |

Assets with an individual purchase price below HUF 100,000 (i.e. the amount allowed by Section 80 (2) of the Act on Accounting) are depreciated in one amount immediately when put into use.



#### 6. Changes to intangible and tangible assets (HUF '000)

#### Changes to the gross value of intangible and tangible assets

| Denomination                        | Opening<br>amount | Interim<br>growth | Interim<br>decrease | Reclass. | Closing<br>amount |
|-------------------------------------|-------------------|-------------------|---------------------|----------|-------------------|
| I. Intangible assets                | 1 128 222         | 10 022            | 0                   | 0        | 1 138 244         |
| I/1. Concessions and similar rights |                   |                   |                     |          |                   |
| and assets                          | 12 923            | 107               |                     |          | 13 030            |
| I/2. Intellectual products          | 1 115 299         | 9 915             |                     |          | 1 125 214         |
| I/2.1.WIP on intangible assets      | 0                 |                   |                     |          | 0                 |
| II. Tangible assets                 | 482 662           | 43 090            | 13 855              | 0        | 511 897           |
| II/1. Real estates                  | 43 534            | 290               | 0                   | 0        | 43 824            |
| II/1.1. Buildings                   |                   |                   |                     |          | 0                 |
| II/1.2. Buildings and related       |                   |                   |                     |          |                   |
| concessions and similar rights      |                   |                   |                     |          | 0                 |
| II/1.3. CWIP on rented properties   | 43 534            | 290               |                     |          | 43 824            |
| II/2. Cables                        |                   |                   |                     |          | 0                 |
| II/3. Technical equipments,         |                   |                   |                     |          |                   |
| machinery                           | 10 169            | 883               |                     |          | 11 052            |
| II/4. IT equipments                 | 243 173           | 22 891            | 6 149               |          | 259 915           |
| II/5. Telecommunication equipments  | 9 000             | 335               |                     |          | 9 335             |
| II/6 Other equipments and fittings  | 146 486           | 6 688             | 16                  |          | 153 158           |
| II/7. Securities                    | 343               |                   |                     |          | 343               |
| II/8. Vehicles                      | 29 957            | 12 003            | 7 690               |          | 34 270            |
| II/9. Capital Work in Progress      |                   |                   |                     |          |                   |
| (CWIP)                              |                   |                   |                     |          | 0                 |
| II/10. Advance payments on CWIP     |                   |                   |                     |          | 0                 |
| I-II. Total                         | 1 610 884         | 53 112            | 13 855              | 0        | 1 650 141         |





| Denomination                        | Opening   | Interim | Interim  | Reclass. | Closing   |
|-------------------------------------|-----------|---------|----------|----------|-----------|
|                                     | amount    | growth  | decrease |          | amount    |
| I. Intangible assets                | 1 003 252 | 17 456  | 0        | 0        | 1 020 708 |
| I/1. Concessions and similar rights |           |         |          |          |           |
| and assets                          | 9 524     | 806     |          |          | 10 330    |
| I/2. Intellectual products          | 993 728   | 16 650  |          |          | 1 010 378 |
| I/2.1.WIP on intangible assets      |           |         |          |          |           |
| II. Tangible assets                 | 411 232   | 33 737  | 12 080   | 0        | 432 889   |
| II/1. Real estates                  | 38 542    | 3 577   | 0        | 0        | 42 119    |
| II/1.1. Buildings                   |           |         |          |          | 0         |
| II/1.2. Buildings and related       |           |         |          |          |           |
| concessions and similar rights      |           |         |          |          | 0         |
| II/1.3. CWIP on rented properties   | 38 542    | 3 577   |          |          | 42 119    |
| II/2. Cables                        |           |         |          |          | 0         |
| II/3. Technical equipments,         |           |         |          |          |           |
| machinery                           | 8 251     | 1 127   |          |          | 9 378     |
| II/4. IT equipments                 | 212 347   | 14 361  | 6 073    |          | 220 635   |
| II/5. Telecommunication equipments  | 9 000     | 138     |          |          | 9 138     |
| II/6 Other equipments and fittings  | 123 280   | 11 003  | 16       |          | 134 267   |
| II/7. Securities                    |           |         |          |          | 0         |
| II/8. Vehicles                      | 19 812    | 3 531   | 5 991    |          | 17 352    |
| II/9. Capital Work in Progress      |           |         |          |          |           |
| (CWIP)                              |           |         |          |          | 0         |
| II/10. Advance payments on CWIP     |           |         |          |          | 0         |
| I-II. Total                         | 1 414 484 | 51 193  | 12 080   | 0        | 1 453 597 |

#### Changes to the depreciation of intangible and tangible assets





| Denomination                        | Opening<br>amount | Interim<br>growth | Interim<br>decrease | Reclass. | Closing<br>amount |
|-------------------------------------|-------------------|-------------------|---------------------|----------|-------------------|
| I. Intangible assets                | 124 970           | -7 434            | 0                   | 0        | 117 536           |
| I/1. Concessions and similar rights |                   |                   |                     |          |                   |
| and assets                          | 3 399             | -699              |                     |          | 2 700             |
| I/2. Intellectual products          | 121 571           | -6 735            |                     |          | 114 836           |
| I/2.1.WIP on intangible assets      |                   |                   |                     |          | 0                 |
| II. Tangible assets                 | 71 430            | 9 353             | 1 775               | 0        | 79 008            |
| II/1. Real estates                  | 4 992             | -3 287            | 0                   | 0        | 1 705             |
| II/1.1. Buildings                   |                   |                   |                     |          | 0                 |
| II/1.2. Buildings and related       |                   |                   |                     |          |                   |
| concessions and similar rights      |                   |                   |                     |          | 0                 |
| II/1.3. CWIP on rented properties   | 4 992             | -3 287            |                     |          | 1 705             |
| II/2. Cables                        |                   |                   |                     |          | 0                 |
| II/3. Technical equipments,         |                   |                   |                     |          |                   |
| machinery                           | 1 918             | -244              |                     |          | 1 674             |
| II/4. IT equipments                 | 30 826            | 8 530             | 76                  |          | 39 280            |
| II/5. Telecommunication equipments  |                   | 197               |                     |          | 197               |
| II/6 Other equipments and fittings  | 23 206            | -4 315            |                     |          | 18 891            |
| II/7. Securities                    | 343               | 0                 |                     |          | 343               |
| II/8. Vehicles                      | 10 145            | 8 472             | 1 699               |          | 16 918            |
| II/9. Capital Work in Progress      |                   |                   |                     |          |                   |
| (CWIP)                              |                   |                   |                     |          | 0                 |
| II/10. Advance payments on CWIP     |                   |                   |                     |          | 0                 |
| I-II. Total                         | 196 400           | 1 919             | 1 775               | 0        | 196 544           |

#### Changes to the net value of intangible and tangible assets





#### **Purchased inventories**

**Purchased inventories** were evaluated at the actual acquisition price except for print forms and other materials.

**Forms** and **other materials** were fully accounted for as use of materials (cost) at the date of acquisition. Year-end closing inventories were evaluated at the actual acquisition price, based on the stocktaking.

#### 7. Inventories (HUF '000)

| Description            | 2011   | 2012   |
|------------------------|--------|--------|
| PR material            | 3 122  | 2 734  |
| Forms, other materials | 2 227  | 2 166  |
| Library books          | 1 052  | 1 057  |
| Intermediated services | 12 706 | 6 747  |
| Total inventories      | 19 107 | 12 704 |

#### Accounts receivable

**Trade debtors** must be recognised in the balance sheet at the known and accepted amount or at the book value decreased by the accounted impairment and increased by the reversed impairment. Receivables from **employees** and **tax authorities** were evaluated based on an item-by-item reconciliation with the sub-ledgers.

#### 8. Inventories (HUF '000)

| Description                                   | 2011    | 2012    |
|---|---------|---------|
| Receivables from goods, delivery and services | 142 429 | 307 647 |
| Corporate tax                                 | 138 774 | 107 374 |
| VAT   | 25 941  | 13 076  |
| Local tax                                     | 7 779   | 13 316  |
| Innovation contribution                       | 0       | 565     |
| Other receivables                             | 2 361   | 2 708   |
| Total receivables                             | 317 284 | 444 686 |



#### 9. Impairment accounted for receivables (HUF '000)

| Description                     | Year of the<br>accounting of<br>impairment | Amount of<br>impairment<br>in % | 31 December<br>2012 Amount<br>of<br>impairment |
|---------------------------------|--|---------------------------------|--|
|                                 | 2010                                       | 100%                            | 501  |
|                                 | 2011                                       | 100%                            | 1 830  |
|                                 | 2012                                       | 100%                            | 4 484  |
| Total impairment on receivables |  |                                 | 6 815  |

#### Cash

**Cash** was recognised at the values of the last bank account statements of 2012 and the stocktaking of the cash desk.

#### 10. Cash (HUF '000)

| Description        | 2011      | 2012    |
|--------------------|-----------|---------|
| Cash desk          | 130       | 165     |
| HUF accounts       | 35 370    | 15 026  |
| Fixed HUF deposits | 723 860   | 115 000 |
| EUR accounts       | 1 668     | 63 439  |
| Fixed EUR deposits | 282 350   | 321 182 |
| Total cash         | 1 043 378 | 514 812 |





#### Prepaid expenses and accrued income

Expenses incurred before the balance sheet date which can only be accounted as cost for the period following the balance sheet date, and income which is only due after the balance sheet date but that should be accounted for the period closed by the balance sheet, as well as the amount not yet accounted for as an item decreasing the profit from the difference defined in Section 68 (1) of the Act on Accounting, must be recognised separately as prepaid expenses and accrued income.

#### 11. Prepayments and accrued income (HUF '000)

| Description  | 2011    | 2012    |
|--|---------|---------|
| Interest on tied-up deposits and bank accounts due for the reporting period but not yet realised | 10 475  | 244     |
| Transaction fee for December, 2011/2012  | 91 804  | 46 695  |
| Fee for continued trading for the 4th quarter, 2011/2012   | 118 663 | 79 102  |
| Vendor fees for 2011/2012  | 51 450  | 41 941  |
| Other income   | 8 067   | 10 472  |
| Total accrued income   | 280 459 | 178 454 |
| Insurance  | 1 034   | 984     |
| Newspaper subscriptions  | 915     | 1 176   |
| Annual membership dues for international organisations 2011/2012                                 | 611     | 655     |
| IBM IFX maintenance fee for 2012   | 5 113   | 4 981   |
| Other  | 5 338   | 7 534   |
| Total prepayments  | 13 011  | 15 330  |
| Total prepayments and accrued income   | 293 470 | 193 784 |

#### Equity

Equity is recognised at book value.

#### 12. Changes to equity (HUF '000)

| Denomination                 | 2011      | Additions | Disposals | 2012      |
|------------------------------|-----------|-----------|-----------|-----------|
| Share capital                | 541 348   |           |           | 541 348   |
| Capital reserve              | 2 576 356 |           |           | 2 576 356 |
| Retained earnings            | 2 324 170 |           |           | 2 339 153 |
| Net profit for the year 2011 | 14 983    |           |           |           |
| Net profit for the year 2012 |           | 8 022     |           | 8 022     |
| Total shareholder's equity   | 5 456 857 | 8 022     | 0         | 5 464 879 |





The subscribed capital of the Company upon the foundation totalled HUF 550 million which consisted of registered ordinary shares issued in a dematerialised form, with a par value of HUF 100 each, all conferring equal and identical membership rights. With its resolution No. 7/2003 dated 28 April 2003, the General Meeting decreased the share capital of the Budapest Stock Exchange Private Company Limited by Shares by withdrawing the shares of Garmond Capital Hungarian-American Service Providing Company Limited by Shares (i.e. by HUF 8,651,900 that is 86,519 shares with a par value of HUF 100 each). Thus the Company's subscribed capital fell to HUF 541,348,100.

Based on the resolution No. 9/2013 of the Annual General Meeting of the Budapest Stock Exchange Ltd. which was held on 16 May of 2013, AGM approved a payment in dividend in the amount of HUF 568 415 505 (HUF 105 /share) following the financial year 2012.

#### **Provisions**

Provision was recognized for severance payment obligations existing at the balance sheet date in an amount of HUF 22.4M.

#### Liabilities

#### Out of current liabilities

- trade creditors including VAT were evaluated at the acknowledged, invoiced amount;
- liabilities to employees and tax authorities were recognised in the balance sheet based on a reconciliation with the sub-ledgers.

#### 13. Current liabilities (HUF '000)

| Description  | 2011      | 2012    |
|--|-----------|---------|
| Liabilities on delivery of goods and services                                      | 21 711    | 25 911  |
| Taxes and contributions payable:   |           |         |
| Personal income tax  | 27 961    | 21 037  |
| Rehabilitation contribution  | 699       | 720     |
| Vocational contribution  | 3 518     | 1 367   |
| Car tax  | 162       | 198     |
| Innovation contribution  | 72        | 0       |
| Social security contribution (to the Pension Insurance and Health Insurance funds) | 48 513    | 38 529  |
| Healthcare contribution  | 706       | 1 654   |
| Pension funds  | 1 231     | 316     |
| Health funds   | 164       | 124     |
| Dividends paid from the 2011/2012 profit   | 1 109 764 | 568 416 |
| Other  | 8         | 3       |
| Total liabilities  | 1 214 501 | 658 275 |



#### Accrued expenses and deferred income

The following must be recognised separately as accrued expenses and deferred income:

- income received before the balance sheet date which will form the sales revenue of the period after the balance sheet date;
- costs and expenses for the period before the balance sheet date which will only be incurred and invoiced in the period after the balance sheet date;
- compensation claims, default interest and court costs enforced and submitted against the Stock Exchange between the balance sheet date and the balance sheet preparation date.

The amounts of the accruals must be supported by accounting records (invoices, calculations, resolutions issued by the competent persons, etc.) which prove the legal nature and justification of such accruals.

| Description   | 2011    | 2012    |
|---|---------|---------|
| 2012/2013 minimum section fees invoiced in 2011/2012                    | 89 000  | 88 700  |
| Other income for 2012   | 64      | 0       |
| Data vending fees for 2013  | 0       | 174 515 |
| Total deferred income   | 89 064  | 263 215 |
| Audit   | 3 619   | 3 820   |
| MMTS licence fee  | 32 445  | 9 235   |
| Other   | 46 653  | 39 853  |
| Bonus accrued to the debit of the 2011/2012 profit (with contributions) | 144 111 | 40 433  |
| Total accrued expenses  | 226 828 | 93 341  |
| Total accrued expenses and deferred income                              | 315 892 | 356 556 |

#### 14. Accrued expenses and deferred income (HUF '000)





#### **INCOME STATEMENT**

The results of the stock exchange activity were defined with the **total cost method** (version A) by decreasing the income in the business year by material-type, personnel and other expenses as well as depreciation.

The annual reporting and bookkeeping obligation of the Stock Exchange is stipulated by Government Decree No. 348/2004 (XII.22.). In accordance with the government decree, the fees charged for the services recorded in the Fee Schedule were recognised as "Income from exchange activities" instead of "Net sales".

#### 15. Revenues (HUF '000)

| Description                                   | 2011      | 2012      |
|---|-----------|-----------|
| Revenues from listing fees                    | 637 845   | 392 229   |
| Revenues from trading fees                    | 1 498 368 | 1 070 015 |
| Revenues from information services            | 824 377   | 813 634   |
| Sub-contracted services                       | 113 576   | 121 346   |
| Total revenues from stock exchange activities | 3 074 166 | 2 397 224 |

| Description                               | 2011      | 2012      |
|---|-----------|-----------|
| Domestic revenue from exchange activities | 2 095 304 | 1 545 268 |
| Export                                    |           |           |
| USA                                       | 327 641   | 276 596   |
| Switzerland                               | 26 012    | 19 256    |
| Japan                                     | 1 117     | 1 262     |
| Guernsey                                  | 63        | 0         |
| Hong Kong                                 | 600       | 946       |
| Israel                                    | 1 003     | 1 262     |
| Norway                                    | 8 866     | 9 736     |
| Turkey                                    | 0         | 107       |
| European Union                            | 613 560   | 542 791   |
| Export revenues from exchange activities  | 978 862   | 851 956   |
| Total net sales from exchange activities  | 3 074 166 | 2 397 224 |

| Description                                   | 2011   | 2012   |
|---|--------|--------|
| Revenue from the sales of tangible assets     | 16     | 1 791  |
| Income from training                          | 2 063  | 1 578  |
| Income from the sponsorship of certain events | 0      | 15 299 |
| Other income                                  | 6 728  | 7 558  |
| Default interest                              | 1 585  | 1 917  |
| Total other income                            | 10 392 | 28 143 |





| Description                           | 2011    | 2012   |
|---------------------------------------|---------|--------|
| Interest on fixed deposits            | 65 767  | 32 199 |
| Other interest                        | 836     | 648    |
| Exchange gains                        | 51 761  | 11 025 |
| Income from financial transactions    | 118 364 | 43 872 |
| Exchange loss                         | 17 261  | 46 828 |
| Expenses of financial transactions    | 17 261  | 46 828 |
| Profit/loss from financial activities | 101 103 | -2 956 |

#### Material-type expenses

As of 2001, if Section 123 (2) of the VAT Act requires that the input VAT of the service be divided proportionally, the non-deductible VAT must be accounted for under other expenses rather than as a cost.

#### **16.** Material-type expenses (HUF '000)

| Description                                       | 2011    | 2012    |
|---|---------|---------|
| Intermediated services                            | 113 576 | 121 346 |
| Material costs                                    | 29 920  | 31 866  |
| Travel costs                                      | 11 300  | 13 108  |
| Repair, maintenance costs                         | 24 505  | 26 049  |
| Communication and mail costs, newspapers          | 36 463  | 35 926  |
| Other rentals                                     | 14 876  | 20 169  |
| K2 licence fee                                    | 25 398  | 30 537  |
| Trading system licence fee                        | 25 956  | 7 272   |
| Expert fees                                       | 94 924  | 98 570  |
| Training costs                                    | 5 963   | 4 448   |
| PR expenses                                       | 22 532  | 45 913  |
| Membership fees in international organisations    | 891     | 1 073   |
| Other services                                    | 29 028  | 27 974  |
| Internet access                                   | 3 336   | 2 826   |
| Deutsche Börse technical connection fees          | 10 106  | 10 347  |
| Costs related to the rented Andrássy út property: |         |         |
| Rental  | 92 207  | 84 322  |
| Operating expenses                                | 25 152  | 25 844  |
| Insurance premiums, duties, banking fees          | 7 521   | 7 517   |
| Total material-type expenses                      | 573 654 | 595 107 |



#### **17.** Fees paid to KPMG for the audit and other services (HUF '000)

| Description                            | 2011  | 2012  |
|--|-------|-------|
| Audit of the HAL annual report         | 3 240 | 3 366 |
| Audit of the IFRS financial statements | 820   | 852   |
| Audit of consolidated reports          | 765   | 795   |
| Self-assessment report                 | 520   | 540   |
| Transfer pricing document              | 0     | 380   |
| Tax advisory                           | 400   | 600   |
| Total fees paid to KPMG                | 5 745 | 6 533 |

#### **Personnel costs**

In 2011, the average number of staff at the Budapest Stock Exchange was 59 and in 2012, 58. The average statistical staff number and wage costs did not include those on maternity leave or on unpaid leave.

#### **18.** Personnel-type expenses (HUF '000)

| Description  | 2011    | 2012    |
|--|---------|---------|
| Wage costs for full-time employees   | 621 811 | 555 867 |
| Honoraria for Board members  | 14 541  | 18 423  |
| Honoraria for Supervisory Board members  | 5 295   | 4 926   |
| Wage costs for off-payroll staff   | 5 325   | 3 529   |
| Wages for sick leave   | 3 121   | 3 158   |
| Other personnel-type expenses (contributions, fringe benefits, representation costs) | 229 082 | 219 287 |
| Total personnel costs  | 879 175 | 805 190 |



#### Honoraria to the officers of the Budapest Stock Exchange Private Company Limited by Shares

In accordance with resolution No. 10/2012 of the General Meeting held on 25 April 2012, the honoraria were as follows:

#### **19.** Honoraria of elected officers

| Chairman        | HUF 290 000 /month |
|-----------------|--------------------|
| Deputy Chairman | HUF 250 000 /month |
| Members         | HUF 200 000 /month |
|                 |                    |

Supervisory Board

| Chairman          | HUF 200 000 /month |
|-------------------|--------------------|
| Deputy Chairmen   | HUF 150 000 /month |
| Members of the SB | HUF 100 000 /month |

#### 20. Other expenses (HUF '000)

| Description  | 2011    | 2012    |
|--|---------|---------|
| Derecognition due to scrapping/Impairment/Lending losses       | 1 830   | 4 484   |
| Book value of the sold tangibal assets                         |         | 1 774   |
| Provisions   |         | 22 371  |
| Other  | 1 428   | 7 743   |
| Tax obligation regarding the previous years                    | 11 946  | 0       |
| Late payment and self-revision penalty, tax penalty            | 7 342   | 151     |
| Subsidies of certain team sports/performing arts organizations | 59 982  | 30 000  |
| Innovation contribution  | 8 508   | 6 511   |
| Bank tax   | 179 263 | 179 263 |
| Local taxes and local business tax                             | 56 722  | 43 406  |
| Supervisory Authority fee                                      | 1 597   | 1 500   |
| Non-deductible VAT on fixed assets                             | 22 544  | 6 181   |
| Non-deductible VAT on costs                                    | 60 096  | 58 445  |
| Total other expenses   | 411 258 | 361 829 |



#### TRANSACTIONS WITH RELATED PARTIES

Related party

Name:

Registered office: Tax number:

Name: Registered office: Tax number: Company registration No.: Court of registration: Registered office of court of registration: Ownership share: CEESEG Aktiengesellschaft 1014. WIEN WALLNERSTRASSE 8. ÖSTERREICH EU Tax No: ATU43751-3-01 FN 161826 f Commercial Court of Vienna Marxergasse 1a, 1030 Vienna 50.45251%

WIENER BÖRSE AG 1014. WIEN WALLNERSTRASSE 8. ÖSTERREICH EU Tax No: ATU65295-2-45

#### **21.** Transactions with related parties

| Description   | Amount<br>€ |
|---|-------------|
| HelpDesk sevices  | 12 000,00 € |
| Revenues from Wiener Börse AG                                       | 12 000,00 € |
| Technical accession fee after FIDESSA PLC                           | 10 000,00 € |
| Technical accession fee after SIX Telekurs Ltd.                     | 10 000,00 € |
| Technical accession fee after Sungard Financial System (France) SAS | 10 000,00 € |
| Technical accession fee after Interactive Data (Europe) Ltd         | 10 000,00 € |
| Technical accession fee after NYSE Technologies SAS                 | 10 000,00 € |
| Technical accession fee after VWD.                                  | 5 000,00 €  |
| Miss Values links   | 3 600,00 €  |
| Expenses related to services of Wiener Börse AG                     | 58 600,00 € |
| Manager liability insurance (BSE master D&O insurance)              | 3 150,00 €  |
| Expenses related to services of CEESEG AG                           | 3 150,00 €  |





#### **CORPORATE TAX**

In accordance with the obligation to file a returns, we have adjusted the tax base as follows:

#### 22. Calculation of corporate tax (HUF '000)

| Description   | 2012    |
|---|---------|
| Items increasing pre-tax profits:   |         |
| Amount accounted for as depreciation in the tax year in accordance with the Act |         |
| on Accounting   | 51 193  |
| Impairment loss recognized for receivables in the tax year                      | 4 484   |
| Not recognized costs/Annex 3 (entertainment, business gifts,                    |         |
| assets transferred free of charge)  | 4 661   |
| Imposition of tax penalty, late payment penalty in final resolution             | 50      |
| Amounts accounted for as expenses and assessed as a result of                   |         |
| the self-revision, tax audit  | 188     |
| Total items increasing the tax base   | 60 576  |
| Items decreasing pre-tax profits:   |         |
| Depreciation in accordance with tax law   | 52 047  |
| 50% of revenues accounted among pre-tax results in the tax year                 |         |
| based on the royalty received   | 50 936  |
| Long-term donation provided to a public-benefit organization, 20% of            |         |
| the support   | 120     |
| Total items decreasing the tax base   | 103 103 |
| Corporate tax   |         |
| Profit/loss before taxation   | 609 092 |
| Total items decreasing pre-tax profits  | 103 103 |
| Items increasing pre-tax profits  | 60 576  |
| Tax base  | 566 565 |
| Corporate tax   |         |
| till HUF 500 million (10%)  | 50 000  |
| from HUF 500 million (19%)  | 12 647  |
| Calculated corporate tax  | 62 647  |
| Tax benefit for the subsidy of certain team sports/performing arts              | 02.011  |
| organizations   | 30 000  |
| Total corporate tax   | 32 647  |
| ··  |         |
| Corporate tax prepayment in 2012  | 140 021 |



#### **SECTION MEMBERSHIP**

The number of section members at the Budapest Stock Exchange Ltd. totalled 39 as of 31 December 2012. At the end of 2012, 26 members in the equities section, 22 members in the debt securities section, and 21 members in the derivatives section (futures market - 21 members, options market - 13 members) and 6 members in the commodities section had trading rights.

At the end of the year there were 16 members in the BÉTa Market.

#### **Granting Section Memberships in 2012**

• To JP Morgan Securities plc. in the Debt Securities Section (2 May 2012)

#### Termination of section membership in 2012

 The termination of section membership of the iForex Befektetési Szolgáltató Zrt. in the Equities Section (1 January 2012)





#### **23.** List of section members

|   | Equities | Debt       | Derivatives section |         | Commodity | BÉTa   |
|---|----------|------------|---------------------|---------|-----------|--------|
| Section member  | section  | Securities | Futures             | Options | section   | Market |
| 1 Agribróker Tőzsdeügynöki Kft.   | -        | -          | -                   | -       | Х         | -      |
| 2 Agrokont Brókerház Részvénytársaság   | -        | -          | -                   | -       | Х         | -      |
| 3 BNP Paribas S.A.  | -        | Х          | -                   | -       | -         | -      |
| 4 BUDA-CASH Brókerház Zártkörűen Működő Részvénytársaság  | Х        | -          | Х                   | Х       | -         | Х      |
| 5 Citibank Europe plc Magyarországi Fióktelepe  | -        | Х          | -                   | -       | -         | -      |
| 6 CIB Bank Zrt.   | Х        | Х          | Х                   | F       | -         | Х      |
| 7 CODEX Értéktár és Értékpapír Zártkörűen működő Részvénytársaság                                 | Х        | -          | Х                   | -       | -         | Х      |
| 8 CONCORDE Értékpapír ZRt.  | Х        | Х          | Х                   | Х       | -         | -      |
| 9 DB Securities Spólka Akcyjna  | Х        | -          | -                   | -       | -         | -      |
| 10 Deutsche Bank AG Magyarországi Fióktelep   | -        | Х          | -                   | -       | -         | -      |
| 11 EQUILOR Befektetési Zártkörűen Működő Részvénytársaság   | Х        | Х          | Х                   | Х       | Х         | Х      |
| 12 ERSTE Befektetési Zrt.   | Х        | Х          | Х                   | Х       | -         | Х      |
| 13 FHB Kereskedelmi Bank Zártkörűen Működő Részvénytársaság                                       | Х        | Х          | -                   | -       | -         | -      |
| 14 Goldman Sachs International  | -        | Х          | -                   | -       | -         | -      |
| 15 Hungarograin Tőzsdeügynöki Szolgáltató Zrt.  | Х        | -          | Х                   | Х       | Х         | Х      |
| 16 HUNGÁRIA ÉRTÉKPAPÍR Befektetési és Értékpapírkereskedelmi Zrt.                                 | Х        | -          | Х                   | -       | Х         | Х      |
| 17 IKR-Bróker Tőzsdeügynöki Kft.  | -        | -          | -                   | -       | Х         | -      |
| 18 ING Bank N.V. Magyarországi Fióktelepe   | Х        | Х          | F                   | -       | -         | -      |
| 19 IPOPEMA Securities Spólka Akcyjna  | Х        | -          | -                   | -       | -         | -      |
| 20 J.P. Morgan Securities plc   | -        | Х          | -                   | -       | -         | -      |
| 21 Jefferies International Limited  | -        | Х          | -                   | -       | -         | -      |
| 22 KBC Securities Magyarországi Fióktelepe  | Х        | Х          | Х                   | -       | -         | Х      |
| 23 Kereskedelmi és Hitelbank Zrt.   | -        | Х          | -                   | -       | -         | -      |
| 24 Magyar Takarékszövetkezeti Bank Zrt.   | Х        | Х          | Х                   | Х       | -         | -      |
| 25 MKB Bank Zrt.  | Х        | Х          | Х                   | F       | -         | Х      |
| 26 Nomura International Plc   | -        | Х          | -                   | -       | -         | -      |
| 27 OTP Bank Nyrt.   | Х        | Х          | Х                   | Х       | -         | Х      |
| 28 QUAESTOR Értékpapírkereskedelmi és Befektetési Nyrt.   | Х        | -          | Х                   | Х       | -         | Х      |
| 29 Raiffeisen Centrobank AG   | Х        | -          | Х                   | Х       | -         | -      |
| 30 Random Capital Broker Zártkörűen Működő Részvénytársaság                                       | X        | -          | X                   | -       | -         | Х      |
| 31 RAIFFEISEN BANK Zrt.   | X        | Х          | X                   | Х       | -         | X      |
| 32 REÁLSZISZTÉMA Értékpapír-forgalmazó és Befektető Zrt.  | X        | -          | X                   | -       | -         | X      |
| 33 Société Générale SA  | -        | Х          | -                   | -       | -         | -      |
| 34 Solar Capital Markets Értékpapír Kereskedelmi Zártkörűen Működő Részvénytársaság               | Х        | -          | Х                   | -       | -         | Х      |
| 35 SPB Befektetési zRt.   | X        | -          | -                   | -       | -         | X      |
| 36 STRATEGON Értékpapír Zártkörűen Működő Részvénytársaság  | X X      | -          | Х                   | -       | -         | -      |
|   | -        | Х          | -                   | -       |           | -      |
| 3/Line Royal Bank of Scotland pic   |          |            |                     |         |           |        |
| 37 The Royal Bank of Scotland plc<br>38 UniCredit Bank Hungary Zártkörűen Működő Részvénytársaság | -<br>X   | × ×        | Х                   | Х       | _         | -      |

F: Suspended the right to trade

X: It has the right to trade

- : It has not the right to trade





#### 24. Shareholders exceeding 5% stake

| Serial | Shareholder                      | Ownersh | Ownership ratio |  |  |  |
|--------|----------------------------------|---------|-----------------|--|--|--|
| No.    | Shareholder                      | %       | Nr of shares    |  |  |  |
| 1      | CEESEG AG                        | 50,45%  | 2 731 237       |  |  |  |
| 2      | ÖSTERREICHISCHE Kontrollbank AG. | 18,35%  | 993 106         |  |  |  |
| 3      | Magyar Nemzeti Bank              | 6,95%   | 376 204         |  |  |  |
| 4      | KBC Securities Mo. Fióktelepe    | 5,20%   | 281 667         |  |  |  |
| 5      | Total                            | 80,95%  | 4 382 214       |  |  |  |

#### **25.** Equity and profit per share (HUF '000)

| 2011      | 2012  |
|-----------|---|
| 5 456 857 | 5 464 879   |
| 541 348   | 541 348   |
| 2 576 356 | 2 576 356   |
| 2 324 170 | 2 339 153   |
| 14 983    | 8 022   |
|           |   |
| 1 124 747 | 576 438   |
| 5 413 481 | 5 413 481   |
| 100       | 100   |
| 854       | 854   |
| 1 008     | 1 009   |
| 205       | 105   |
| 207,73    | 106,48  |
| 20.64%    | 10,56%  |
|           | <b>5 456 857</b><br>541 348<br>2 576 356<br>2 324 170<br>14 983<br>1 124 747<br>5 413 481<br>100<br>854<br>1 008<br>205 |





#### **26.** The financial, asset and income position

The following indices show the development of the financial, asset and income situation of the Stock Exchange.

|   | 2011                |     |         | 2012                           | Index   |          |
|---|---------------------|-----|---------|--------------------------------|---------|----------|
| Indices   | HUF'000             |     |         | HUF'000                        |         |          |
| Income to equity  |                     |     |         |                                |         |          |
| (retained earnings for the year /                         | 14 983              |     | 0,27%   | 8 022                          | 0,15%   | -46,54%  |
| equity)   | 5 456 857           | _   | 0,2170  | 5 464 879                      | 0,1070  | -+0,0+70 |
| Income to sales   |                     |     |         |                                |         |          |
| (retained earnings for the year /                         | 14 983              |     |         | 8 022                          |         |          |
| revenues from exchange                                    | 3 074 166           | - = | 0,49%   | 2 397 224 =                    | 0,33%   | -31,34%  |
| activities)   |                     |     |         |                                |         |          |
| Liquidity ratio   |                     |     |         |                                |         |          |
| (current assets – inventories/                            | 1 360 662           |     |         | 959 498                        |         |          |
| liabilities)  | 1 214 509           | - = | 112,03% | 658 275 =                      | 145,76% | 30,10%   |
| ,   |                     |     |         |                                |         |          |
| Capital adequacy  |                     |     |         |                                |         |          |
| Equity  | 5 456 857           |     |         | 5 464 879                      |         |          |
| Balance sheet total                                       | 6 987 258           | - = | 78,10%  | 6 502 080 =                    | 84,05%  | 7,62%    |
| A   |                     |     |         |                                |         |          |
| Assets to income  | 14.000              |     |         | 0.000                          |         |          |
| (retained earnings for the year /<br>balance sheet total) | 14 983<br>6 987 258 | - = | 0,21%   | $\frac{8\ 022}{6\ 502\ 080}$ = | 0,12%   | -42,46%  |
|   | 0 987 208           |     |         | 6 502 080                      |         |          |
| Ratio of tangible assets                                  |                     |     |         |                                |         |          |
| Tangible assets   | 71 430              | - = | 1,02%   | 79 008                         | 1,22%   | 18,86%   |
| Balance sheet total                                       | 6 987 258           |     | 1,0270  | 6 502 080                      | 1,2270  | 10,0070  |
| Ratio of current assets                                   |                     |     |         |                                |         |          |
| Current assets  | 1 379 769           |     | 10 750/ | 972 202                        | 44.05%  | 04.000/  |
| Balance sheet total                                       | 6 987 258           | - = | 19,75%  | 6 502 080 =                    | 14,95%  | -24,28%  |
| Ratio of equity and liabilities                           |                     |     |         |                                |         |          |
| Liabilities   | 1 214 509           |     |         | 658 275                        |         |          |
| Equity  | 5 456 857           | - = | 22,26%  | $\frac{000270}{5464879} =$     | 12,05%  | -45,88%  |
|   | 2 .00 001           |     |         | 0.0.0.0                        |         |          |



#### 27. EBITDA statement HUF'000

| Denomination   | 2011      | 2012      |
|--|-----------|-----------|
| Operating revenues + transferred service                       | 3 074 166 | 2 397 224 |
| Other income   | 10 392    | 28 143    |
| Extraordinary profit   | 0         | 0         |
| Total revenue  | 3 084 558 | 2 425 367 |
| Operating costs and expenses without depreciation              | 1 568 120 | 1 509 457 |
| Earnings before interest and taxes                             | 1 516 438 | 915 910   |
| Depreciation   | 63 952    | 51 193    |
| Subsidies of certain team sports/performing arts organizations | 59 982    | 30 000    |
| Income from financial activities                               | 101 103   | -2 956    |
| Bank tax   | 179 263   | 179 263   |
| Corporate tax  | 132 875   | 32 654    |
| Local community business tax                                   | 56 722    | 43 406    |
| PROFIT AFTER INCOME TAX  | 1 124 747 | 576 438   |
| Dividend   | 1 109 764 | 568 416   |
| NET PROFIT FOR THE YEAR  | 14 983    | 8 022     |

#### 28. Development expenses (HUF '000)

| No. | Denomination                      | 2011    | 2012   |
|-----|-----------------------------------|---------|--------|
| 1.  | Trading system                    | 105 340 | 26 006 |
| 1.1 | Hardware                          | 4 268   | 11 521 |
| 1.2 | Software                          | 101 072 | 1 095  |
| 1.3 | Network connections               | 0       | 0      |
| 1.4 | XETRA                             | 0       | 13 390 |
| 2.  | Security system basic investments | 18 076  | 1 386  |
| 3.  | Data sales                        | 1 024   | 4 062  |
| 4.  | BSE internal developments         | 7 718   | 3 707  |
| 5.  | Non-IT investments                | 4 191   | 17 950 |
|     | TOTAL                             | 136 349 | 53 111 |

Development expenses do not include VAT.





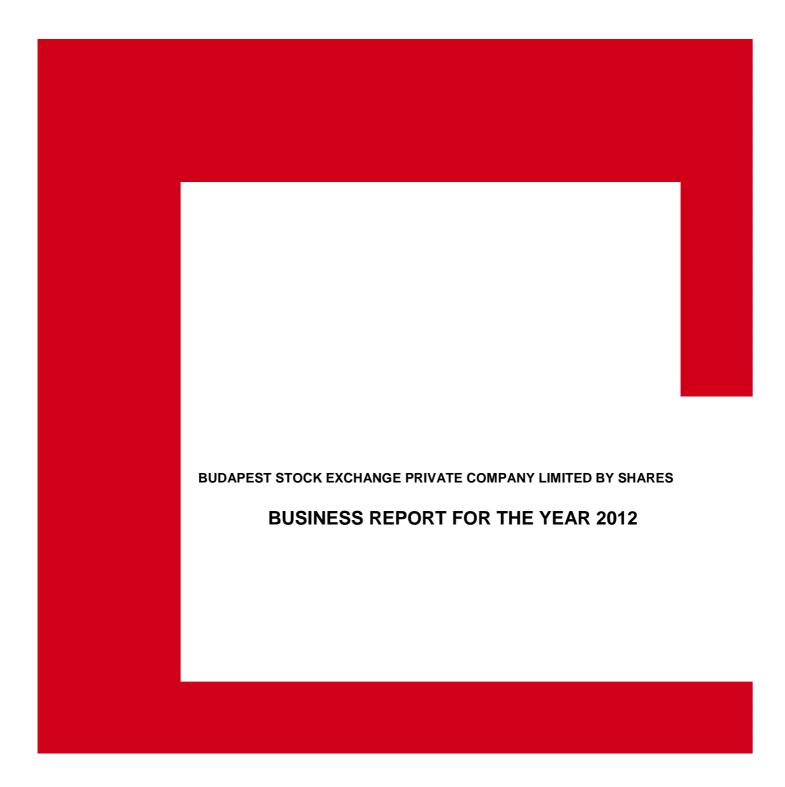
#### **29.** Cash flow (HUF '000)

| N    | 0. | Description  | 31.12.2011    | 31.12.2012  |
|------|----|--|---------------|-------------|
| Τ.   |    | Cash flows from ordinary activities (Operating cash flow,                | -391 281      | -475 428    |
|      |    | rows 1-15)   |               | -475 420    |
|      | 1  | Profit/loss before taxation  | 1 257 622     | 609 092     |
|      | 2  | Booked amortisation  | 63 952        | 51 193      |
|      | 3  | Booked impairment and reversal   | 1 830         | 4 484       |
|      | 4  | Difference between the allocation and use of provisions                  | 0             | 22 370      |
| -    | 5  | Income from the sales of fixed assets                                    | 0             | -17         |
|      | 6  | Changes to trade payables  | -9 724        | 4 200       |
|      | 7  | Changes to other current liabilities                                     | -144 001      | -560 434    |
|      | 8  | Changes to accrued expenses and deferred income                          | -233 484      | 40 664      |
|      | 9  | Changes to trade debtors   | 55 901        | -189 652    |
|      | 10 | Changes to current assets (excluding trade debtors, cash and securities) | -167 772      | 44 219      |
|      | 11 | Overdue written off receivables  | 0             | 0           |
|      | 12 | Securities   | 0             | 0           |
|      | 13 | Changes to prepaid expenses and accrued income                           | 27 034        | 99 523      |
|      | 14 | Taxes paid and payable   | -132 875      | -32 654     |
|      | 15 | Dividends approved   | -1 109 764    | -568 416    |
| П.   |    | Cash flows from investment activities (rows 16-17)                       | -136 349      | -51 320     |
|      | 16 | Acquisition of fixed assets  | -136 349      | -53 111     |
|      | 17 | Sales of fixed assets  | 0             | 1 791       |
| III. |    | Cash flows from financial activities (rows 18-23)                        | -3 918        | -1 818      |
|      | 18 | Loans drawn  | 0             |             |
|      | 19 | Cash received definitively   | 0             |             |
|      | 20 | Bond repayment   | 0             |             |
|      | 21 | Loan repayment   | 0             |             |
|      | 22 | Cash transferred definitively  | 0             | -4 561      |
|      | 23 | Housing loan repayment   | -3 918        | 2 743       |
| IV.  |    | Changes to cash flows (rows +-,I. +-,II. +- III.)                        | -531 548      | -528 566    |
|      |    | Opening  | 1 574 926     | 1 043 378   |
|      |    | Closing  | 1 043 378     | 514 812     |
|      |    | Securities at the end of the year (in HUF)                               | 0             | 0           |
|      |    | Cash at the end of the year (in HUF)                                     | 1 043 378 071 | 514 812 166 |
|      |    |  | 1 043 378 071 | 514 812 166 |

Budapest, 16 May, 2013











#### **Overview of 2012**

#### Changes related to the Budapest Stock Exchange in 2012

2012 brought a major milestone in the life of the Budapest Stock Exchange: on 25<sup>th</sup> April 2012 the BSE General Meeting decided on the replacement of the cash market trading system to the Xetra trading system. The Xetra trading system is expected to be introduced on the cash market in the second half of 2013. In order to further boost liquidity, a new market maker model is also planned to be introduced on the equity market along with the replacement of the trading system.

BSE introduced a new category (Category "T") in 2012 for companies entering the market via technical listing in order to enhance the transparency of the market. The restructured category system makes the distinction of categories easier as regards risk; moreover, it enhances the prestige of Category "A" and "B".

In 2012, the improving tendency regarding the number of new listings in the recent years, stopped. This was caused by the fact that several potential issuers postponed listing to a later date. In 2012, one technical listing was made (Business Telecom Plc., in Category "B"), and in May 2012 secondary public offering was made by Masterplast Plc. During the year, three companies left BSE: Székesfehérvári Hűtőipari Plc., FOTEX Holding SE, TvNetWork Plc.

Certificates are still popular among domestic retail investors, thus BSE welcomed the increase of product number in 2012 again: at the end of the year 56 certificates were available for trading including new underlying products.

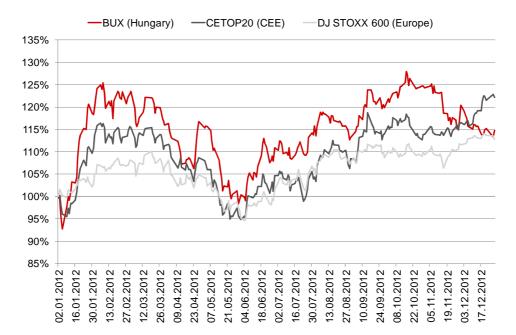
Regarding market and product development a highlight of the year was the extension of the product supply of the BETa Market by launching 13 new foreign shares; furthermore, investors can now trade with futures contracts on foreign securities. A new market maker also joined trading, which provides more liquidity on the market.

#### **Market tendencies**

Even if the Budapest Stock Exchange remained one of the most significant stock exchanges in the region in 2012, which is also underpinned by the highest share turnover velocity figure (52.7%) in the regional comparison, the negative global capital market trends affected the domestic market as well.

The BUX index value increased by 7.1% compared to the previous year end, it reached its peak at 19,901 points on 6 February, 2012.





#### Chart 1: Relative performance of indices in 2012 (EUR)

Table 1: Main indicators 2005-2012

|  | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| Average daily<br>turnover in equities<br>(HUFbn) | 19.1    | 25.8    | 35.5    | 21.1    | 20.5    | 21.7    | 15.2    | 9.9     |
| Equity market<br>capitalisation<br>(HUFbn)       | 6 971.9 | 7 994.6 | 8 239.3 | 3 553.7 | 5 712.9 | 5 816.1 | 4 583.2 | 4 604.1 |
| Equity market<br>capitalisation/GDP              | 31.7%   | 33.6%   | 32.4%   | 13.0%   | 21.9%   | 21.7%   | 17.1%   | 16.5%*  |
| Share turnover velocity**                        | 69.3%   | 81.3%   | 105.5%  | 148.7%  | 90.0%   | 95.0%   | 83.9%   | 52.7%   |

\*Calculated based on 2011 GDP data

\* Calculation of share turnover velocity: Annual market turnover / market capitalization as at the end of the year

Although turnover decreased both on the cash and on the derivatives markets, the Budapest Liquidity Measure (BLM) values reflect that the liquidity of the blue-chips did not deteriorate; moreover, in case of Egis some improvement was experienced. In case of BUX futures contracts with December maturity, however, liquidity measure changed negatively in accordance with turnover figures.



| Table 2: Bid-ask spread, BLM values (for transaction value of EUR 20,000), turnover of blue-chips and BUX |
|---|
| futures contract (maturity December) 2011-2012  |

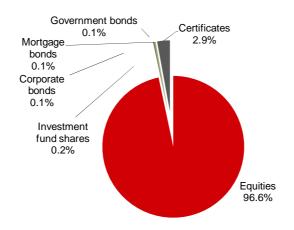
|                                 | Bid-ask spread<br>1<br>2011 2012 |       |       | .M1<br>ie of EUR 20,000 | Daily average turnover<br>(HUF million) |       |
|---------------------------------|----------------------------------|-------|-------|-------------------------|---|-------|
|                                 |                                  |       | 2011  | 2012                    | 2011                                    | 2012  |
| OTP                             | 0.10%                            | 0.09% | 0.17% | 0.16%                   | 9 098                                   | 6 334 |
| MOL                             | 0.15%                            | 0.17% | 0.26% | 0.33%                   | 3 284                                   | 1 502 |
| MTELEKOM                        | 0.22%                            | 0.25% | 0.38% | 0.41%                   | 1 204                                   | 752   |
| RICHTER                         | 0.22%                            | 0.22% | 0.41% | 0.43%                   | 1 080                                   | 930   |
| EGIS                            | 0.53%                            | 0.35% | 1.44% | 0.96%                   | 203                                     | 197   |
| BUX futures (maturity December) | 0.11%                            | 0.13% | 0.76% | 1.25%                   | 1 468                                   | 564   |

#### **Cash market**

The cash market's capitalisation amounted to HUF 16 791 billion by the end of 2012, of which the equities market was HUF 4 604 billion.

The Budapest Stock Exchange's equity market turnover dropped in 2012 in accordance with international tendencies: the market turnover decreased by 36.9% (in HUF), while there was a 24.9% drop on the European and 34.4% drop on the regional markets on average<sup>1</sup>.

Cash market turnover amounted to HUF 2 509 billion (daily average: HUF 10.2 billion), of which equity market turnover represented HUF 2 426 billion (daily average: HUF 9.9 billion). Almost all (99.7%) of the cash market turnover was accounted for by the Equities Section. The lowest decrease was experienced in certificates' turnover, which is still quite popular among domestic retail investors.



#### Chart 2: Breakdown of the cash market turnover in 2012

A 29.2% decrease was seen for the number of transactions, in average 154 thousand transactions were concluded per month.

Regarding equity market concentration, still the top five blue-chips contributed 98% of the turnover.

<sup>&</sup>lt;sup>1</sup> Source: FESE, (based on the first eleven months, in EUR)



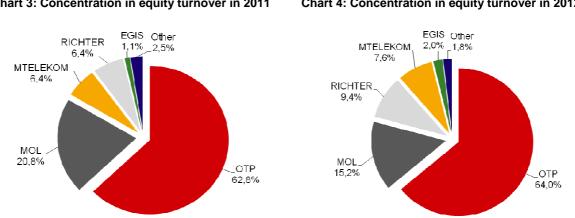


Chart 3: Concentration in equity turnover in 2011

Chart 4: Concentration in equity turnover in 2012

In the investor structure the proportion of foreign investors grew by 4 percentage points (48.1% on the basis of the first 10 months), while brokerage firms' proprietary trading decreased by the same percentage (12.0% on the basis of the first 10 months). The proportion of domestic retail investors and institutional investors did not change significantly (the proportion of domestic retail investors was 31.1%, the proportion of domestic institutional investors was 8.8% on the basis of the first 10 months). An average 45.4% of households' turnover was generated via internet based trading.

#### **Derivatives market**

The turnover on the BSE's derivatives market decreased to HUF 1,862 billion by 31.9% compared to 2011, showing a slightly smaller drop than the turnover of cash market. This drop can be explained by the decline in the turnover of futures products; the highest decrease was seen in the turnover of index and equity based futures contracts: by 61.7% and 40.2% respectively. Although there was a 20.6% decrease in currency futures turnover, the turnover of currency based options at value showed an increase of 65.5%. As regards the number of contracts turnover of index and currency based futures dropped similarly to that above (-57.5% and -27.2% respectively), however, the fall in the number of equity based contracts was smaller (-24.3%). In the breakdown of turnover the proportion of currency based futures contracts increased to 66.2% by 10 percentage points.



# Chart 5: Breakdown of derivatives market turnover by underlying products in 2012

#### **Commodities market**

Commodity market turnover dropped by 9.3%, while the number of contracts fell by 15.6% on 2011.

#### **BETa Market**

On the BETa Market a total turnover of HUF 6,608 million was made with 9,125 transactions in 2012. Average daily turnover amounted to HUF 27 million. Of the 23 shares, investors were mostly interested in Commerzbank and Nokia, which accounted for 37.9% of the turnover of the BETa Market.





#### New listings and products on BSE's markets

There was one new listing on the BSE in 2012. As from 2012, the shares of BUSINESS TELECOM Plc. (telecommunications) can be traded on BSE's equity market. There were three delistings in 2012: FEVITA shares were delisted because of the decision of its General Meeting on delisting. In the case of FOTEX, a translisting procedure, and in that of TvNetWork, an obligatory takeover bid followed by a squeeze-out procedure resulted that they left the stock exchange.

On the investment notes market, the number of listings increased by nearly 52% compared to the last year; during the year, the investment notes of 29 investment funds were listed. Due to the three-year maturity that characterizes closed-end investment funds, 15 funds expired and were delisted in 2012.

On the debt securities market, as regards government debt securities, the size of the securities series listed increased while the number of listings remains unchanged. In the case of mortgage bonds the listing volume has off-set repurchases and delistings. The corporate bonds market became more active in 2012, the number of listings increased by nearly 32%, with the bond issuances of OTP Bank Plc. contributing significantly to this process. By continuing the previous years' tendency, several companies (not as financial institutions) opted for the public issuance and listing of their corporate bonds.

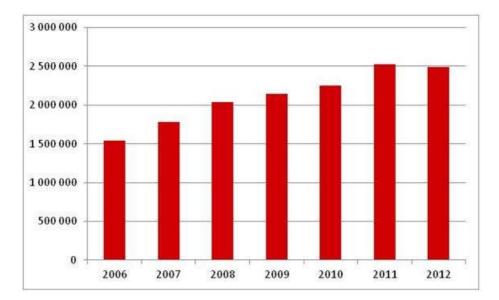
In 2012, the selection of underlying products of certificates issued by Erste AG widened, and the popularity of certificates increased as well. Although the number of listings decreased (compared to 116 listings in 2011, 85 new certificates were introduced into trading in 2012), year-end data do not reflect the entire amount of certificates listed because of the irregular frequency of turbo certificate listings and delistings.

The product range of BETa Market was further enlarged in 2012, so the shares of additional thirteen European large companies can also be traded on this MTF platform operated by the Budapest Stock Exchange Ltd.



#### **Information services**

The Market Data revenue of BSE decreased by 6.5% to 2.65M EUR in 2012 in line with the global market tendencies. The number of overall Market Data partners was 66.



# Chart 6: Annual revenue 2006-2012 in EUR (excluding audit revenue)

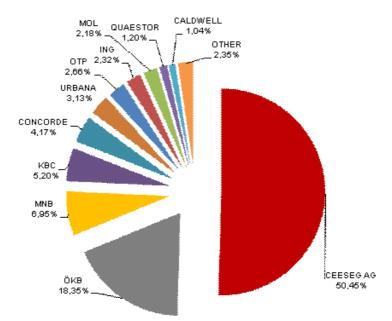
The number of end users declined by an average of 7.5%. The number of the non-professionals decreased by 6.5%, while the number of professional subscribers decreased by 9%.

The executed audits during 2012 contributed with HUF 48 million to the once-off revenue of the Exchange.

#### Organization

2012 was the fourth year of cooperation between the stock exchanges of Budapest, Ljubljana, Prague and Vienna which together form the CEE Stock Exchange Group. CEESEG is the largest group of exchanges in Central and Eastern Europe. The primary goal of the Group is to improve liquidity on the member stock exchanges by providing easier access to local markets and products. The holding company is responsible for the Group's strategic and financial management as well as for the administration of the subsidiaries.





#### **Chart 7: Shareholder Structure of the BSE**

In 2012 there were some significant personal changes: dr. György Mohai, CEO of the BSE, resigned from office by mutual agreement as of May, 2012 and the Board of Directors appointed Zsolt Katona to be the new Chief Executive Officer of the Budapest Stock Exchange.

At the Budapest Stock Exchange on December 31, 2012 the number of staff was 56 decreasing from 58 in 2011. The number of active staff was 55, of which 51 persons are in full time and 4 persons work 6 hours a day (one is on maternity leave). The number of full-time equivalents were 54. The number of employees leaving the company was 7 and the number of joining was 5.

#### **Financial investments**

In accordance with legal provisions, the BSE invests its free liquid assets to bank deposits and government securities. In the balance sheet, investments were capitalised on historic costs. The BSE does not have debt, the company's liquid assets are stable, and liquidity risks are not to be reckoned with.

#### The BSE's Financials in 2012

The revenues of the BSE amounted to HUF 2.4 billion forints, 21.4% lower than revenues of the previous year. EBITDA reached 0.9 billion forints, falling by 39.6% compared to 2011. Due to stricter cost management the operating expenses decreased by 3.7% compared to 2011. The net profit (0.6 billion forints) is 48.7% less than that in 2011, a decrease that was primarily attributable to lower levels of trading revenues.



#### Table 3: Revenue and earnings of BSE, 2005-2012

| ('000 HUF)     | 2005      | 2006      | 2007      | 2008      | 2009      | 2010      | 2011      | 2012      |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total revenues | 2 636 943 | 3 570 364 | 3 947 479 | 3 292 346 | 3 201 130 | 3 410 413 | 3 084 558 | 2 425 367 |
| EBITDA         | 1 264 284 | 1 742 106 | 2 056 146 | 1 467 980 | 1 612 002 | 1 814 942 | 1 516 438 | 915 910   |
| Net profit     | 2 364 113 | 2 400 491 | 2 586 054 | 2 276 106 | 1 390 772 | 1 320 630 | 1 124 747 | 576 438   |

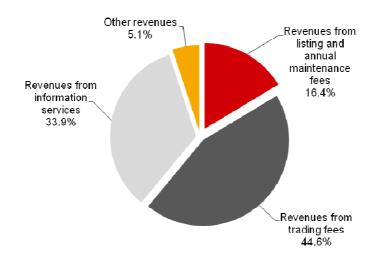


Chart 8: Revenues breakdown, 2012

Budapest, 16 May, 2013



